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53 VOYAGES

PARIS, WEDNESDAY, SEPTEMBER 9, 1987

The Two Kims:

Only Name and

Goal Are Same

By Clyde Haberman

meal and pleasant surroundings.

Korea's already unsettled politics.

factions more obvious.

freedom drastically.

mistakes of the past.

Both men insist - with a trace of weariness as

Now, as gemine presidential elections are about to be beld for the first time in 16 years, the

Kims insist that they are not about to repeat

cially in the opposition, worry that both men may

choose in the end to run. That, dissidents fear,

would lead to a roinous split in the anti-govern-

ment vote and allow Mr. Roh to sail easily to

power, assuming that the military does not tire of it all and step in before an election can even be

Kim Dae Jung could be elected, or even nominat-

But old ways die hard. Many Koreans, espe-

**ESTABLISHED 1887** 

### **Memo Stirs Doubts** On Bush Statements On Contra Supplies

By David Hoffman and Walter Pincus Washington Post Service

WASHINGTON - A briefing memorandum prepared for Vice President George Bush last year and that a former CIA agent was to meet with him about the secret network to supply the Nicaragnan re-bels at a time when Congress had barred military aid to the rebels. according to documents made pub-

Mr. Bush, the front-runner for the Republican presidential nomi-nation, has said he never talked with the former agent, Felix Rodri-gnez, about the clandestine effort to supply the rebels, or contras. He has said the subject did not come up at their meeting in Mr. Bush's office on May 1, 1986.

On Tuesday, for the first time, documents and sworn depositions made public by the congressional committees investigating the Irancontra affair directly conflicted with the statements by Mr. Bush and his staff that they did not know Mr. Rodrignez's activities.

chronology published last December by the vice president's office, which Mr. Bush said was "full disclosure," was misleading and omitted key details about contacts with Mr. Rodriguez.

Officials said Tuesday that there was another document also casting doubt on statements by Donald P. Gregg, a former CIA agent and Mr. Bush's national security adviser, that he had not discussed the contras with Mr. Rodriguez until Au-

The officials said there was a memorandum written by Colonel Samuel J. Watson, a national security aide to Mr. Bush, in Jamary 1986 after a visit to contra camps in Honduras in which the colonel refers to supply problems faced by the contras. The officials said Mr.

Mr. Rodriguez, a veteran of the Bay of Pigs, has said he is a close friend of Mr. Gregg, Mr. Rodri-



guez was sent to El Salvador in 1985 with assistance from Mr. Gregg and Vice President Bush to

Documents and testimony from the Iran-contra hearings have shown that Mr. Rodriguez was also the contras. The officials said Mr.

Gregg wrote in longhand in the margin, "Felix would agree with this."

Security Council staff, to help in the secret contra supply pango air base near San Salvador. See BUSH, Page 7

### Argentina's Political Landscape Shifts Opposition Gains May Force Alfonsín to Reshape Policy

By Bradley Graham BUENCS AIRES — The stunsing resurgence of Peronism and the blow dealt President Raul Al- political risks. fonsin's centrist party in this week's

renascent democracy into a new period of political uncertainty. But politicians and commentators said that the democratic process had been strengthened by the vote, which gave greater stakes in the system to the opposition -both the reformed center-left Peronist movement and the small center-right Democratic Center

Despite policy differences between the country's two main political groups, there were indications first Mr. Alfonsin's Radical Civic Union might seek some form of coalition with the newly reinvigorated Peronists.

Antonio Troccoli, minister of the interior and a veteran Radical politician, said Monday that the Peronists would "share in the administra-

But as the parties look toward unclear whether the Peronists real-"" ly want a power-sharing arrangement or whether the Radicals would accede to the opposition's

and the service of the conditions. "I think it's unlikely we'll join the government," said Guido di Tella, a senior Peronist economist elected to Congress. "We'll put for-Page | ward conditions that would make it

FOR MC impractical." CLASSIE Mr. Alfonsin may try to form a

economic measures that probably would entail is also fraught with

The scope of the Peronist victory national elections have shoved this had not been foreseen by opinion

The pro-labor movement cap-tured more than two-thirds of the

**NEWS ANALYSIS** country's 22 governorships and

substantially increased its representation in Congress at the expense of Mr. Alfonsin's Radical Civic Union. The Radicals lost their absolute

majority in the lower house. With na's political map, Mr. Alfonsin nearly four-year-old government,

The Argentine leader spent the day with senior ministers and political advisers. Local news agencies

political alliance with center-right reported later that all ministers had parties, although the tightening of submitted their resignations for the

There was broad agreement among members of Mr. Alfonsin's party and opposition leaders that the election results showed discontent with the government's economic management. The Peronist victor, Antonio Cafiero, called it a ent vote.'

Monthly inflation figures have jumped into the double-digit range in recent weeks, for the first time since mid-1985. Real incomes are eroding, and the national trade imbalance has widened.

Peronist leaders, closely aligned with the country's powerful labor unions, have been identanding a halt to interest payments on Argen-tina's \$54 billion foreign debt, say-ing that the funds should be spent on social programs, public works

See DEFEAT, Page 7



Privately, senior people on Kim Young Sam's side let outsiders know that they do not think Kim Dae Jung, a South Korean opposition leader, weeping in Kwangju on Tuesday at the graves of victims killed in an uprising against the government in 1980. It was his first visit in 16 years to his native province.

### See KOREA, Page 7 Danish Left Gains but Appears Short China Fining

COPENHAGEN — Denmark's state television network showed socialist opposition parties made Mr. Schluter's Conservative Party dropping by 3 percent to win just but seemed to be falling short of The Social Democrate warened. The state television network showed. All the factions in Mr. Schluter's coalition lost support, the results but seemed to be falling short of the vote.

With 69 per cent of the votes counted, three left-wing parties
were forecast to gain 84 seats in the which is allied to the Social Demo-

crats, won more than 15 percent, elected to a second term. Schluter's four-party coalition had up more than 4 percent over its

extreme right, anti-immigrant Progress Party.
"If there is not a socialist majority, we will not have a socialist

have a socialist government. We will presumably have a continuation of the four-party coalition under much weaker conditions." Whether Schlueter could weld

together all the non-socialist par-ties remained to be seen, according to political analysts.

differences between the Radical Liberals and the Progress Party and foresaw an extended period of confusion and instability in Danish

expected. Most opinion polls had forecast that the governing coali-

economy. Denmark is plagued by one of the highest external debts in Europe, which was \$38 billion at the end of last year.

nomic austerity policies were re-Mr. Jorgensen said the debt was worsening and memployment was

Mr. Schluter's minority govern-

### Foreigners in

The Social Democrats were win-bold, with some fluctuation, as

ing Chinese nationals of the opposite sex in their hotel rooms might be detained by police, interrogated and heavily fined. An "important notice for American citizens" was posted at the U.S.

Consulate following a series of inci-

By Daniel Southerland

dents in the past month. Police

Western diplomats said citizens

in general, had to pay fines of up to

10,000 yuan was imposed on a

West German businessman, an em-

See CHINA, Page 7

But the diplomats said a fine of

### **Panama Unrest Raises**

By Richard Boudreaux Los Angeles Times Service into Panamania
PANAMA CITY — The vio- Dec. 31, 1999. lence and strikes that have shaken

future of the Panama Canal.

The issues have sharpened in reis demanding the removal of General Mannel Antonio Noriega, and as combat soldiers of the 2000 Bat- American. An American will betalion, diverted from their mission to gnard the canal, have shot and clabbed demonstrators in Panama

The canal and the territory of the canal and the canal and the territory of the canal and the canal an

General Noriega is considered the power behind Panama's civilian president, Eric Arturo Delvalle.

The Turkish freighter Karayell uled end to the made an unscheduled 27-minute country in 1999. stop recently at the Pacific exit of the Panama Canal.

To the surprise of marine traffic pilot announced through a walkietalkie that the delay was "an act of solidarity with the people's struggle for democracy" against General Nonega.

The pilot was suspended from his job for 10 days, and 14 others who joined a national strike that the waterway, have become a week were docked in pay for the time lost. Since then, canal employees have agreed to limit their dem- sabotage. onstrations to off-duty hours and

not to hinder shipping. But the incident underscored the

Under two treaties signed 10 Mr. Jorgensen, 65, was prime years ago Monday, full operational control and defense of the 50-mile (80-kilometer) canal, opened by the

have detained a number of foreigners who invited Chinese to their Fears for Canal's Future hotel rooms. of the United States, Japan, West Germany and other nations have.

into Panamanian hands at noon on 4,000 yuan (\$1,075). Until then, the United States has Panama in the last three mouths printary responsibility for the ca-have raised new concerns about the nal's defense, and the waterway is operated by a U.S. government agency, the Panama Canal Com-mission, run by a board of five cent weeks as hundreds of Panama-nian canal employees have joined Americans and four Panamanians. the National Civic Crusade, which In 1990, a Panamanian will become the commission's senior operating

United States in 1914, is to pass

officer, a post now held by an come the assistant officer, a post The canal and the territory of the former Canal Zone passed into

Panama's hands when the treaties went into effect Oct. 1, 1979. General Noriega has attacked lo-And there have been smaller in- cal opposition leaders as U.S.

agents trying to block the sched-uled end to the U.S. role in the Denying such an aim, the gener-

al's opponents contend that his rule, if extended to canal operacontrollers, the ship's Panamanian tions, would bring mismanagement and rain to its already uncertain financial prospects. Panamanian and U.S. officials

also worry that the National Defense Forces, built up under General Notiega's command to assume an increasing role in the defense of source of domestic conflict that could make the canal a target of

"We Panamanians want to show the world we are capable of taking over from the Americans," said Racanal's vulnerability to Panamani- fael Severino, a machinist at the canal's Miraflores locks. "But we cannot administer the canal if the military administers us."

The Reagan administration has See CANAL, Page 7

### Iraq Ends 3-Day Lull

#### Planes Attack 2 Targets Near Kharg Island

BAGHDAD - Iraq broke a three-day lull in attacks on Gulf shipping with an air strike Tuesday night on two "large naval targets," its term for oil tankers or merchant ships, a military spokesman said.

The spokesman said the aircraft had attacked the vessels at the waiting area east of Iran's main oil terminal at Kharg Island and had returned safely to base after scoring an "accurate and effective hit.". Iraq's last reported attacks had been against two vessels on Saturday. Iran has not hit a shipping

target since Friday, according to shipping executives. Information Minister Latif Nassif al-Jassem told a news conference that Iraq would hit Iranian oil and economic installations until Tehran accepted a United Nations

Security Council resolution, adopted July 20, calling for a cease-fire in the Gulf war. The Iraqi attack put an end to expectations by diplomats in Bagh-dad that Iraq would hold off its raids on Iranian oil routes and shipping in the Gulf during an upcoming visit by the UN secretarygeneral, Javier Pérez de Cuéllar, to

A UN spokesman said Mr. Pérez de Cuéllar had still not set the exact dates for the mission but expected to leave later this week.

seek a truce implementing the UN

Earlier, 12 Japanese or Japanesemanned ships sailed into the Gulf, ending a five-day suspension of Japanese shipping.

The suspension began after a

Japanese tanker was attacked last Wednesday, reportedly by Iran's Revolutionary Guards.

Japanese seamen and shipowners lifted the suspension on Gulf shipping after contacts with Iranian and Iraqi diplomats to try to

ensure the safety of their vessels. In Moscow, the Soviet Union and Iran joined in condemning the

"imperialist" U.S. presence in the Gulf and called for the removal of all foreign naval ships.

The statement came during a meeting between the Soviet foreign minister, Eduard A. Shevardnadze, and the Iranian deputy foreign minister, Mohammed Larijani.

A Foreign Ministry spokesman, Gennadi L Gerasimov, said at a news conference that the meeting was of "major importance" to the Kremlin, a point emphasized by the high-level access given the relatively junior Iranian official

Kuwait's foreign minister, Sheikh Sabah al-Ahmad al-Sabah, arrived in Moscow on Tuesday eading an Arab League delegation for talks with top Soviet officials.

Washington Post Service
BEIJING — The U.S. Embassy Arab sources said. here warned American citizens The delegation also included the Tuesday that foreigners entertain-

Arab League's secretary-general, Chedli Klibi, and Iraq's foreign minister, Tariq Aziz. They were to meet Prime Minister Nikolai I. Ryzhkov and Mr.

Shevardnadze on Wednesday. In Washington, a senior defer official said that the increased U.S.

military presence in the Gulf had cost nearly \$70 million this year and that the Pentagon was planning to ask Congress for extra money to maintain the force. Deputy Defense Secretary William H. Taft 4th said the military

presence in the Gulf region, where 28 U.S. Navy ships are now stationed, was costing between \$15 million and \$20 million a month above the normal operational cost ployee of the electronics company for such equipment. (AP, Reuters, UPI)



A Japanese tanker heading for the Gulf on Tuesday.

### Kiosk

#### Ethiopia Seeks More Food Aid

ADDIS ABABA, Ethiopia (AP) — Ethiopia has asked donor nations and relief agencies for around a million tons of emergency food aid for next year, the U.S. charge d'affaires, James Cheek, said Tuesday. Some relief officials say that because of drought, harvests in some areas of Ethiopia could be as bad this year as in 1984, the first year of catastrophic drought and famine that by 1986 had killed an estimated i

million people.

Mr. Cheek said diplomatic missions in Addis Ababa had received letters from the gov-ernment asking for 950,000 metric tons of food aid. Donors pledged 500,000 tons for 1987.

**GENERAL NEWS** 

Helmat Kohl and Erich Honecker acknowledged irreconcilable differences on German re-

■ Chad said it had killed 1,730 Libyans and destroyed 22 planes in destroying an air base in Libya. The CIA's new director seeks

Page 3. tighter control. BUSINESS/FINANCE

The chairmen of GAF Corp. is leading a group making a \$2.2 billion buyont offer. Page 11.

Dow close: DOWN 16.26 The dollar in New York: DM £ Yes FF 1.795 1.6605 141.60 6.0015

### Tomorrow

A typographical error turned the race for superconductors mto every scientist's nightmare. In Technology Quarterly.



James Moriarty, headmaster of the American School of Paris, where enrollment has declined by nearly 20 percent.

### American Schools Share Dollar's Travails Abroad

By Christopher Boian PARIS — Problem: What is the algebraic sum of the intersection of a declining line, as in revenue, and a rising line, as in costs? Answer: zero, as Anker Jorgensen, was greeted by

That axiom may well be on the minds of American school administrators in Western Europe this week as they reopen their doors to one of the

smallest crops of sindents they have fielded in 25 years.

The schools, a loose confederation of privately funded institutions in European capitals and business centers, have provided an unabashed American-style education to children of a primarily corporate clientele since U.S. companies began returning en masse during the 1950s. This year, the falling dollar and lower oil prices have forced U.S.-based companies to cut back on the number of executives they send abroad. For

the American schools, the result is declining enrollments, outbacks and To say that we are in a deep financial crisis would be going a bit too far," said Harry Schaible, president of the board of trustees for the American School of Paris and a former executive for Trans World

"But we now have to be more prudent with our resources than in the past," he said. "We know that we must make our dollars go as far as they

Most of the problems of the schools can be traced to their intimate link storing the country's finances but with U.S. business abroad. Many of the largest companies subsidize all or part of school tuition for the children of executives. Some have made monetary and material contributions to the schools a matter of policy. growing. "If businesses make curbacks in their employees overseas, we lose

students. If we lose students, we lose money," said James Moriarty, headmaster of the Paris school. "It's a simple equation."

In Paris, student enrollment has dropped from \$19 students during the to an expected 670 for the coming year. American policies. schools elsewhere in Europe are showing the same symptoms:

• At the International School in Boitsforts, Belgium, just outside minister from 1972 to 1973 and See SCHOOLS, Page 15

### Of a Majority in Early Poll Results Official returns broadcast on the showing three years ago, the initial Morals Drive

### the parliamentary majority needed to topple the center-right coalition ning over 30 percent, about the more votes were tabulated, according to the televised results.

won 70.

But Mr. Schluter said he would try to carry on with the support of two non-government groups — the centrist Radical Liberals and the

government," Mr. Schluter said. "This result will mean we cannot

They said there were very sharp

cheering supporters as he arrived in parliament, but declined to comment directly on the early results, which had showed three leftist par-ties winning 88 seats in the 179-member Folketing or parliament. "It's a great evening," he said. The television projection was un-

tion would retain power. The main election issue was the

Mr. Schluter argued that his eco-

By Robert J. McCartney
Washington Post Service
BONN — The two Germanys

pledged Tuesday to intensify bilateral contacts in fields ranging from travel to sports, but they achieved little on human rights or disarmament issues at the end of the official portion of Erich Honecker's landmark visit to West Germany.

A joint communique, issued after more than 12 hours of talks between the East German leader and Chancellor Helmut Kohl, made clear that the meeting had lived up to its advance billing of being important primarily as a gesture of good will between the two

Mr. Honecker agreed to try to do more to make it easier for East Germans to travel to the West. The Communist government also eased restrictions slightly on imports of tapes and videocassettes.

The two sides agreed to disagree about the Berlin Wall, the shooting of people trying to leave East Ger-many, the possibility for reunification and how to reduce arsenals of short-range nuclear missiles.

a speech prepared for delivery at a dinner Tuesday night given by Mr. Honecker. "No one could have expected anything else."
Mr. Honecker, in his speech, said

his visit had been "fruitful" so far. Both leaders, who maintained a wary reserve toward one another in their joint appearances, stuck closely to plans for the first two days of the five-day visit.

Agreement was reached before the trip on most of the language in the communiqué, Mr. Kohl, as expected, accepted an invitation from Mr. Honecker to visit East Germany at a date to be specified later.

The smoothness of the first part of the visit resulted largely from compromise on the terms of the trip, political observers said.

published materials, recording Monday with nearly all the honors normally given to a foreign leader, even though West Germany officially does not view East Germany as a foreign country.

Mr. Honecker agreed to the visit even though Bonn rebuffed East Germany's desire to have the trip "In fundamental questions, we marked by signing of accords on

### U.S.-Polish Relations Thaw As Official Visits Washington

WASHINGTON - U.S. relations with Poland were extremely cold from the start of the Reagan administration in 1981, until a gradual thawing began in the last year. Now a warming trend is setting in, started off by Poland's minister of environmental protection and natural resources, Stefan Jarzebski, the first Polish cabinet-level official to visit

He and Lee Thomas, head of the United States Environmental Protection Agency, are expected to sign an agreement on cooperation in environmental affairs.

Foreign Minister Marian Orzechowski will be in New York for the United Nations General Assembly session and is to to meet Secretary of human rights, the document said. State George P. Shultz in late September.

Then, Finance Minister Bazyli Samojlik, joined by Zbigniew Baka of the Polish National Bank and Tadeusz Barlowski of the Commercial Bank, are to arrive in the United States to discuss credit and loan issues

About this time, Vice President George Bush is scheduled to visit Warsaw. He is the highest-ranking U.S. official to visit Poland since President Jimmy Carter went there.



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Instead, ministers of the two overnments signed long-planned bilateral framework agreements on nuclear safety, environmental pro-

tection and technology.

The start of the visit was also characterized by a deeply ambivalent response to Mr. Honecker by

Bonn officials and newspaper commentators said that it was "painful" to welcome the man who presided over construction of the Berlin Wall. But they said that it was necessary to do so, in order to gain influence with East Germany and contribute to an improvement in the lives of its citizens.

Wolfgang Schäuble, head of the Bonn chancellery, said at a news conference: "Both sides are aware Bonn granted a major conces-sion by receiving Mr. Honecker on prise, which kindles mixed emo-

> He said Bonn placed great importance on Mr. Honecker's agreement to lower travel barriers, particularly for East German citizens below retirement age, who have had a difficult time visiting West

> The Bonn government press of-fice took the unusual step of announcing that East Germany had agreed to allow imports of nonpoitical published materials, such as technical or professional periodicals, and blank tapes.

Mr. Schäuble said East Germany still would restrict imports of Western news publications.

The two leaders agreed to take inspecified steps to expand tourism and trade, share electrical power, improve inter-German raîlway travel, promote youth and sports exchanges and help reunite divided families, the communiqué said.

Mr. Kohl and Mr. Honecker had frank exchange of views" on Neither side indicated publicly that that there had been any progress toward changing East German border guards' orders to shoot people trying to cross the Berlin Wall or the frontier with West Germany.

Both sides reaffirmed longstanding differences on nuclear and conventional disarmament.

#### ■ U.S. Welcomes Visit

The U.S. State Department welcomed the Honecker visit Tuesday as a sign of continuing dialogue the Matan-as-Sarah air base, 60 between the two German states, The Associated Press reported internationally recognized border from Washington.

"The real significance of the visit will be measured in terms of the ians added that they had captured steps taken toward overcoming the two Yugoslav "mercenaries" and division of Germany and bringing an East German. In addition, Chad greater freedom to the people of said the forces that took the Libyan on Monday over Ndjamena, the eight months.

East Germany," said a department spokesman, Charles E. Redman.

Libyan planes that bombed Chad, a more aggressive attitude toward always said that it would protect

had crossed the border and re-turned to their bases. Libya They said that in downing the Soviet-built Tupolev-22 bomb-

Erich Honecker signing an autograph Tuesday in Bonn for Veronika Schneider, 9.

Chad Says It Killed 1,730 Libyans

By Steven Greenhouse

New York Times Service

that it destroyed 22 planes, killed

1,730 Libyans and took 313 prison-

Chad radio, Chad said its troops

had destroyed three Soviet-made

MIG-23 aircraft, a MIG-24 combat

helicopter and four French-made

Mirage fighter jets in demolishing

In the communique, the Chad-

into that country.

with Libva.

PARIS - Chad said Tuesday

ambassador to France said that ers last weekend when it captured a Libyan air base in its first foray three towns in northern Chad earli-In a communiqué read on the Ahmed Allam-Mi, the ambassador, said the three towns, Wour,

miles (97 kilometers) from Chad's

de-emphasize their role in Chad, Chad's president, Hissène Habre, maintaining that the downing by French forces of a Libyan bomber

And Destroyed 22 Planes at Air Base Chad said the base no longer er, France's force of 1,200 troops was merely carrying out its role of

Also on Tuesday, the Chadian protecting southern Chad. "If France shot down a Libyan Libyan warplanes had bombed plane Monday, it is because it was seeking to bomb Ndjamena," Jean-Bernard Raimond, the French foreign minister, said Tuesday.

Trying to win the support of oth-Yebbi Bou and Fada, suffered er Arab nations, Libya has said some destruction, but he said that that France's action put it in "dihe did not have details on the num- rect confrontation" with Libya. ber of casualties. Mr. Allam-Mi The Libyan news agency JANA called the bombings a continuation has accused Chad of being a tool of Libya's bombing campaign for the "imperialist" French and against northern Chad.

Americans. Both countries have French officials tried Tuesday to supplied arms to the forces of which have pushed Libyan forces out of much of Chad over the last

> Chad's aerospace within certain limits and Libya wanted to test that policy. It has suffered the conse-

François Fillon, chairman of the defense committee in France's Nacal support for Chad, but only on the condition that Mr. Habre consult more with France before undertaking military actions. Last weekend, French officials

voiced dismay at Chad's attack into Libya. And in early August, French officials criticized Mr. Habre's forces for attacking and capturing Aozou, the main town in the border strip claimed by Libya and Chad. France has urged Chad, for

which it has provided not only arms but also soldiers to help resist Libyan aggression, to settle the territorial dispute of the Aozou strip by international arbitration. On Aug. 28, Libyan forces recaptured Aozou.

Mr. Fillon also called on the French to extend the area that they have pledged to protect.

"It is necessary to move the French forces a little to the north," he said. French officials have said their forces would generally limit their fighting to below the 16th

Late Monday, Togo called for a cease-fire in the Chad-Libya conflict, which it said was taking on "increasingly worrisome proportions." Saying that Africa needs peace. Togo called for a retreat by all forces from the Aozou strip. That would be followed by employment of a neutral force to enforce the cease-fire and by arbitration of the dispute by the International

Meanwhile, Nigeria warned Lib-yn and Chad against "all military adventurism." Algeria noted that Chad's capture of the Libyan air base was a "violation of Libya's territorial integrity."

#### Shevardnadze Plans Latin Tour

MOSCOW — Foreign Minister Eduard A. Shevardnadze will visit Brazil, Argentina and Uruguay in late September and early October, in the first South American tour by a Soviet foreign minister, diplomats of the three countries said

Mr. Shevardnadze is to arrive in States, where he will attend the representatives of the company United Nations General Assembly session in New York after talks in George P. Shultz. The diplomats said Mr. Shevard-

### **WORLD BRIEFS**

#### Soviet to Let More Dissidents Depart

MOSCOW (Combined Dispatches) - Members of four Soviet Jewish families who had been refused permission to emigrate on state seeming grounds were told Tuesday that they will be allowed to leave, a promise

Vladimir Slepak, a Soviet Jew who has been trying himself since 1970 to secure an exit visa, said emigration officials told the families by telephone that they would be notified by mail when they can begin steps for obtaining visas. On Monday, Soviet officials told another Jewish activist, Josef Z. Begum, and at least six other refusents that they could

In Washington, a White House spokesman welcomed the Soviet decision, adding: "The Soviets have had a pattern of late of making some high-visibility releases, and we would hope they would expand those to include the broader masses who would like to emigrate out of the Soviet

### Israeli Says Arafat Gave Him Message

JERUSALEM (AP) — An Israeli Communist legislator said Tuesday that Yasser Arafat, chairman of the Palestine Liberation Organization, had given him a "historical and unprecedented" personal message for

An Israeli Foreign Ministry official said that he had no confirmation of the message, but noted that it would be the first such message from Mr.

The Communist legislator, Charlie Biton, said the message was given to him and three other Israeli lawmakers whom Mr. Arafat greeted at a reception in Geneva on Monday. Mr. Biton said the message was for Prime Minister Yitzhak Shamir and Foreign Minister Shimon Peres, The legislators were part of a 35-member Israeli delegation attending a United Nations conference to discuss Palestinian demands for an independent

#### Executive Held in Yugoslav Scandal

BELGRADE (Renters) — The former head of a major Yngoslav company was arrested Tuesday, the latest development in a multimillion-dollar financial scandal, official sources said.

State prosecutors ordered the arrest of Fikret Abdic, who was dismissed over the weekend as chief executive of Agrokomerc, for crimes that posed a "counter-revolutionary threat" to Yugoslavia's Socialist selfmanagement system, they said. The state-owned company issued up to \$500 million worth of false promissory notes.

The arrest came after Mr. Abdic's immunity to prosecution as a member of parliament was waived by the Federal Assembly. Meanwhile, the official Tanjug news agency said banks affected by the scandal agree to sue Agrokomere to recover losses. Further charges also were brough Tuesday against the director of the company's internal bank, who is one of six officials already arrested in connection with the affair.



Venezuelans crossing a flooding river near Maracay.

#### 150 Die as Kivers Flood in Venezuela

MARACAY, Venezuela (AP) - At least 150 people died and hun tional Assembly, said Tuesday that dreds were missing after floods swept away villages and started landslides. France should reinforce its logistion northern Venezuela, officials said Tuesday. They said they feared that the final toll could be much higher.

About 20,000 people were left homeless by the flooding, Venezuela's

worst in decades, they said. In the city of Maracay, the largest in the devastated area, at least 150 bodies were found while 250 people were

Floods demolished settlements around Maracay and on the coast Sunday and Monday after the Limon and Delicia rivers overflowed their banks swelled by heavy rains, officials said. Maracay is the nation's fifthlargest city, located about 55 miles (90 kilometers) southwest of Caracas.

#### For the Record

Basque separatist guerrillas shot and billed a Civil Guard officer in Basque separatist guerrinas snot and amed a Civil Guaru ounces in Bilbao, Spain, on Tuesday, an official said. The attack raised to 32 the number of people killed this year by the separatist group ETA, the Basque-language acronym for Basque Homeland and Liberty. (Reuters) The Soviet Union launched six satellites into order to the official Tass news agency reported. Tass said the booster rocket, the official Tass news agency reported. Tass said the said literature of the contraction and the said literature of the said literature of the said literature of the said literature.

satellites carry scientific exploration equipment but did not elaborate on

Staff Sergeant Robert S. Stufflebeam, a U.S. Marine accused of having sex with Soviet prostitutes while serving as an embassy guard in Mosco pleaded not guilty Tuesday to all charges at his court-martial in Quantito Virginia. He and two other Marines also face lesser charges in the sex-for secrets scandal.

#### TRAVEL UPDATE

### Spain, U.K. Fail to Agree on Air Fares

LONDON (Reuters) — A deal to make air travel cheaper in Western Europe remained grounded on Tuesday after Spain and Britain failed w reach agreement over how the deal should apply to Gibraltar, British

A Foreign Office spokesman said there was no breakthrough in daylong talks between senior officials of the two countries that focused on the status of the British colony's airport.

Spain vetoed a package in June aimed at reducing air fares throughout

the European Community because the deal treated the Gibraitar apport as British. The Spanish are seeking to share the airport as a step toward recovering sovereignty of Gibraltar, a rock fortress on the southern tip of the Iberian peninsula that has been in British hands since 1704.

angers aboard an Eastern Airlines comm slightly injured Monday when the aircraft collided with an Eastern employee bus at Hartsfield International Airport in Atlanta, an airport

### U.S. and Israeli Books Seized at Moscow Fair

MOSCOW - Soviet authorities have confiscated 50 books in Russian belonging to a U.S. publishing company at the Moscow Book Brazil on Sept. 28 from the United Fair, which opened here Tuesday, day by the daily Sovietskaya Ross

Washington with Secretary of State and about 2,000 posters belonging to the Israeli delegation.

viet Union, Joseph Brodsky, a dis- er."

sident poet who lives in exile in the United States, and Alexander Galich, a dead poet. Mrs. Proffer and her deceased

husband, Mark, were accused Sonya of stealing archives of Mikhail Bulgakov, the Soviet author, from They have also seized 20 books the Lenin Library to produce a 10volume edition of his work.

Israeli representative Amos Rol-

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Fai Envoy's Guide 10 Vahington Maze

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### legislator Sees S pper Expects Moves by

By Conthia Guttman amonal Herain Transce

MRIS - Representative inte Popper says he believes the intilmon is ready to make comsome to the United States to In mon-favored-nation trading

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Bromments, in an interview, ≪ised on a three-hour discusas Moscow with Pyotr N. Dezio, a candidate member of the aburo and first vice chairman

Te frankly discussed human to and the necessity of their their position if they would not say we miss a most favored naa maing status with us." Mr. them by the

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WEST GERMANY SPAIN

The diplomats said Mr. Shevardnadze would go to Buenos Aires on
Sept. 30 and visit Uruguay from
Oct. 5 to 7. Diplomats from all
three countries said their relations
with the Soviet Union were satisfactory.

The diplomats said Mr. ShevardEllendea Proffer, head of the
Michigan-based U.S. company Ardis, said most of the 19 titles confiscated from her stand were by contemporary Soviet authors such as
Andrei Bytov, who lives in the Soviet Union Joseph Brodely a disviet Union Joseph Brodely a disviet Union Toseph Brodely a dis-

### D BRIEFS

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who has been trying himself single congration efficials told the family would be mail when they can began day. Sever officials told another than the control of the control

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most in this country." "Don't deal with just the top officials. At the State Department, most things start with the desk officer. Unless you have his sympathy and conviction, you won't get good memos to the secretary of state on important

"The same is true with Congress. Unless you have good relations with the staff, you won't get to the boss.'

"Never six back and feel secure about any issue," Mr. Hamdoon warns. "Things can happen sud-denly and you have to be ready." "Get away from Washington," because in the capital, everyone has an ax to grind, "and you begin to think that America is a nation of opportunists." But "that isn't what America is really like." Americans "are ready to meet you halfway if they feel that you are bonest.

**Short Takes** 

ester sirline pilot who fell through a rear door-stairway



**Iraqi** Envoy's Guide To Washington Maze Nizar Hamdoon, highly rated by fellow diplomats during his four years as Iraqi ambassador in Washington, is returning to Baghdad to become a deputy foreign minister. For The Washington Post, he summed up "one

Arab ambassador's impressions about how Washington works." "When something is happening," Mr. Hamdoon wrote, "you get your chance to influence public opinion. If you miss it, it's gone. That is why it is important. from the beginning to give full access to the news media and to establish contacts with them. They shape public opinion, and public opinion is what matters

> Nizar Hamdoon, Iraq's envoy to Washington

that popped open 4,000 feet (about 1200 meters) above the Au-lantic off Portland, Maine, managed to hang on until his copilot could land. Henry Dempsey, 46, was checking a rattle in the door of the 15-seat Beechcraft 99, which was flying without passen-gers, when the door flew open. He landed head-down on the stans and clung to the cable railings. He suffered a cut hand and a lost har.

The glitzy celebrity suites of Affantic City and Las Vegas casi-no hotels, with their eight-place Jacuzzi whirtpool baths and cir-

such styles as "Cecil R. De Mille Revival, Plexiclassicism, Mae West Modern and Pseudo Nouvean," Patricia Leigh Brown reports in The New York Times. With a bow to the late planist known as the "king of glitter," she writes that these suites "are what heaven would look like if Liberace had been a decorator."

Army brigadier generals are better educated and score higher on tests of intelligence and integrity than a comparable group of chief executive officers in private business, according to a study of members of both groups who have undergone evaluation and received management training at a leadership center in Greensboro, North Carolina, over the past nine years. But the one-star senerals scored lower in flexibili-

A proposal to allow figuor sales in Wilton, Connecticut, restaurants for the first time in decades is expected to be on the Nov. 3 election ballot. Backers don't want bars or liquor stores in the town of 17,000, just liquor in restaurants so patrons don't have to bring their own in paper bags. We don't want it wet, we don't want it dry," said Alice Snyder, a real estate broker. "We want it

ty and in interest in the arts.

When the federal government refused to pay the \$1.37 million a jury had set as the fair price for 122 acres (50 hectares) of privately-owned land in Voyageurs National Park in northern Minnesota, the owner, Vic Davis, felled dozens of trees facing a tourist center and spray-painte rocks with yellow, red and blue stripes. Mr. Davis, 38, said of the resulting eyesore, "I'm doing this to prove my point."

### New CIA Head Seeks Tighter Control Over Agency

By Stephen Engelberg
New York Times Service

tightening his control over covert actions and ending a system under which some key officials bypassed their superiors and reported directly to his predecessor, according to

Reagan administration officials. Since replacing William J. Casey, who died May 6, Mr. Webster has set up a committee of senior agency officials to review proposed covert actions to make sure that all viewpoints are considered before recommendations come to him. Significantly, the panel is headed by an official outside the agency's clandestine service.

But Mr. Webster has not yet made any startling personnel agency that emerged from the Iran-changes, and CIA officials are anxiously studying his every move for tions were initiated without a thorchies to his style.

According to knowledgeable of-ficials, Mr. Webster, who was formerly director of the Federal Buream of Investigation, wants to continue in his new job after the next president takes office 16 of operations in progress.

months from now. As a presidenWhile most officials spoke favortial appointee, that gives him a relatively short time to build a record

<sup>2</sup>He has been quietly and delibcrately making some subtle changes that do not upset the apple cart but have the effect of changing carr our nave the effect of changing the place," said Robert M. Gates,

deputy director of the CIA.

Despite some urging from Capitol Hill, Mr. Webster has decided to move slowly before deciding to replace any of the officials about whom questions were raised in the congressional investigations of the Iran-contra affair. He has appointagency's role in the affair and has said he will make no decisions until he receives the report.

ster had sent an early signal of his WASHINGTON - William H. independence from the White Webster has moved to assert him-self in his first three months as analysts, officials said, regarded director of central intelligence, Iran's threat to respond to the U.S. escort operation more seriously than others. Mr. Webster was a forceful advocate of the CIA position, even though it undercut ad-

ministration policy.
"That immediately conveyed that he was going to protect the independence and integrity of his analysts' judgments," a senior intelligence official said.

Some officials said that Mr. Webster was not opposed to covert operations and that such operations, including support for the Angolan rebels, were continuing. But it is clear that Mr. Webster wants to address one of the criticisms of the ough review of the potential adverse consequences. Mr. Webster's approach, offi-

cials said, includes a more rigorous assessment before a covert action is begun and more frequent reviews

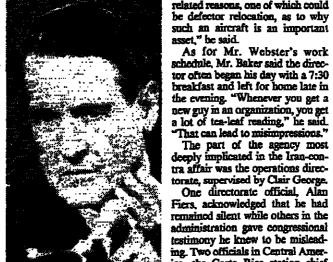
ably of Mr. Webster's first few months, he has some critics. They attractive to either a Democrat or a point out such things as the fact Republican. point out such things as the fact that he has already taken time off

MANAGUA - The Soviet

Union has ended Nicaragua's fuel

100,000 more metric tons of crude

Soviet Providing Oil to Nicaragua



Some of these officials also suggested that he was paying too much attention to the trappings of office, noting that one of his first moves was to obtain a long-range plane for the CIA that could be used for trips by its senior officials, among mal chain of command.

other things. Bill Baker, director of public affairs for the CIA, said it had opera-tional uses for a fast, secure air-do with these officials until he recraft. "There are very real work-

sell J. Bruemmer, the special coun-

sel he named to study the matter. Mr. Baker, the CIA spokesman, said Mr. Webster had no intention of being pushed into premature decisions. He said that Mr. Webster growing demands of the civil war had set no deadline for receiving and an earlier cutback in Soviet commitments, could have left Nicrecommendations from Bruemmer crisis by pledging to donate aragua dry of oil by the end of this Disclosures during the Iran-con-

Mr. Webster has said he will

month, Western diplomats said. Mr. Ortega also said he planned tra affair about the operations division have almost guaranteed that Mr. Webster will be watching it to be in Moscow celebrating the 70th anniversary of the Bolshevik more closely, a task that may prove

related reasons, one of which could history of passing decisions to the be defector relocation, as to why desk of the director. On the other such an aircraft is an important hand, CIA directors have, according to a former senior agency offi-As for Mr. Webster's work cial found that to penetrate a cul-

schedule, Mr. Baker said the directure where secrecy is deeply rooted, tor often began his day with a 7:30 they needed to be "entrepreneurbreakfast and left for home late in ial" in finding out what was being the evening. "Whenever you get a done in their name. new guy in an organization, you get Administration officials said Mr. a lot of tea-leaf reading," he said.

"That can lead to misimpressions."

Administration officials said Mr. Webster had taken a greater personal role than did Mr. Casey in conditions of CIA.

The part of the agency most examining the intricacies of CIA deeply implicated in the Iran-con-operations. "He wants to know what's going torate, supervised by Clair George.

One directorate official, Alan intelligence official said. "I would Fiers, acknowledged that he had say he's more assertive in that re-

remained silent while others in the Officials say Mr. Webster will testimony he knew to be mislead-need to steer a narrow course. On ing. Two officials in Central Amer-the one hand, he needs to take some ica, the Costa Rica station chief decisive actions after the Iran-conand chief of base in Honduras, tra affair to win the support of the have acknowledged to CIA investi- congressional intelligence commitgators that they initially lied to the tees and stave off more sweeping

agency's inspector general about their ties to the Nicaraguan rebels.

Under Mr. Casey, Mr. Fiers, chief of the agency's Central Amerwoves too quickly, he risks damagica task force, reported to the direcing morale at an agency buffeted tor, thus passing over several levels by both the Iran-contra investigaof agency managers. Now, Mr. tions and some well-publicized fail-Fiers is supervised through the nor-ures in recent years.



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### Legislator Sees Soviet Economic Thrust Pepper Expects Moves by Moscow to Get U.S. Trade Status

By Cynthia Guttman

International Herald Tribune
PARIS — Representative Claude Pepper says he believes the Soviet Union is ready to make con-cessions to the United States to gain most-favored-nation trading

The Florida Democrat, who visited the Soviet Union earlier this month, said he saw significant potential for the Soviet Union to become a formidable economic competitor in the years ahead.

"The Soviets are more primarily concerned about improving their economy," he said. "They want a most-favored-nation trade status, flooding rater near Maran and I think they are beginning to consider seriously being willing to pay for it."

He referred specifically to the possibility of a Soviet withdrawal from Afghanistan and a loosening da the first state that the control of emigration restraints.

His comments, in an interview. were based on a three-hour discussion in Moscow with Pyotr N. De-michev, a candidate member of the Polithuro and first vice chairman

in Languaged (A. Laure as a conficient). ights and the necessity of their additional changing their position if they mines the changing their position if they wanted to have a most-favored-na-



Claude Pepper

States at the lowest applicable tar-iff. For some nations, freer emigra-that in the long run they will win tion and improved human rights out."

we kept hammering away at im- Richard A. Gephardt of Missouri.

proving our relations, improving trade, improving their attitude to-wards human rights."

In the 1940s, while he was a sena tor, Mr. Pepper was known for his openness toward the Soviet Union and his liberal social principles. Now he is chairman of the House Rules Committee and one of the most influential members of Congress. Mr. Pepper, who turned 87 on Tuesday, said he made the trip to learn first-hand of current economic conditions and Soviet interest in expanded trade.

He met with officials in Moscow. Leningrad and Thilisi before stopping in Paris on his way home,

The Soviets, says Mr. Pepper, "are primarily concerned with im-The status, routinely granted to proving their economy when they most non-Communist countries, talk about arms reduction. They allows goods to eater the United don't want to go outside the bound-

The United States has long in- elderly for his outspoken role as sisted that strengthened trade rela- chairman of the House Select Comwould not be too presumptuous to care for the chronically ill and supsay we made some impression on porting the Democratic presidenthem by the persistence with which tial candidacy of Representative

# President Daniel Ortega Saave 70th anniversary of the Bolshevik dra announced the decision Mon-Revolution on Nov. 7, the day the day after meeting with a Soviet Central American peace accord is envoy. The crisis, produced by supposed to take effect. The FBI, which Mr. Webster headed for nine years, has a long But how attractive will her pension be?

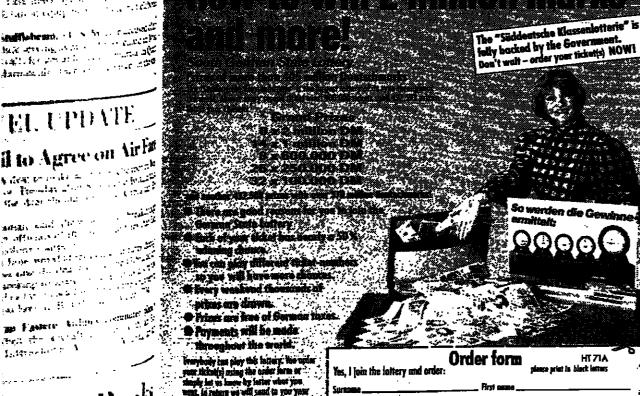
If Deutschmark investments are part of your pension fund strategy, you are familiar with the variety of DM instruments available. But, there are subtle differences in yields, liquidity, maturity, and depth of the market. There are yet other considerations which may require tailor-made solutions.

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### Herald Tribune.

### Paralysis in Washington

against divided government is reassem-bling: The president returned on Sunday, and Congress reconvenes on Wednesday. There will be three weeks left until next fiscal year, for which none of the 13 regular appropriations bills has been passed; nor is any likely to be by the time the year begins. Government will once again have to be put on hold, in the form of a continuing resolution. But that is the least of it.

Next year's budget resolution was adopted in June. The appropriations bills are one of the avenues for carrying such resolutions out. Reconciliation bills, adjusting the programs not subject to the appropriations process, are the other. No reconciliation bill is in sight. The bill this year was supposed to contain the tax increase around which the budget resolution revolves. But the president has said he would veto a tax increase, so work on one has not begun; nor is it clear that it will.

Instead, in the guise of restoring and strengthening the Gramm-Rudman deficit-reduction process, the two houses are busily refighting and weakening the budget resolution, so that less deficit reduction will be required. The leader in this delicate maneuver is the same Senator Phil Gramm after whom the original process is named. The idea seems to be that if deficit reduction requires a tax increase, as surely it does, let the next president do it.

The problem is political. The Democrats have majorities, but the Republicans have the veto and the filibuster; particularly in

The world's greatest living argument votes to win. The defense authorization bill has been hung up in an arms control filibuster since May; a campaign finance reform bill has been similarly blocked since June. The Senate will shortly have to deal as well with the nomination of Judge Robert Bork to the Supreme Court; on this, the opposing Democrats have threatened to filibuster. Behind these major tie-ups, other legisla-

tion languishes. A clean air deadline looms on Dec. 31; no action has been taken. The Farm Credit System is nearly bankrupt; so also is the Pension Benefit Guaranty Corporation, but for neither is there yet a bill. Fair housing legislation has yet to emerge from the judiciary committees; a bill to reverse the Supreme Court's 1984 Grove City decision restricting the reach of the anti-discrimination laws has been reported by committee in the Senate but awarts time on the floor. Welfare reform is snarled by disputes over cost and philosophy in both houses; health insurance for catastrophic illnesses has passed the House, but in a form that has the Senate uncertain and the president threatening veto. The trade bills are so cumbersome that the House may appoint 140 conferees. In foreign affairs, there are possible fights ahead on both Central America (further aid to the contras) and the Middle East (arms for the Sandis, ships in the Gulf), as well as the

continuing struggle over arms control.

But the budget remains at the heart of this. The president will not bend, and neither party in Congress seems quite to know what to do about it. The government is

— THE WASHINGTON POST.

### **Backward in Argentina**

Argentine politics throughout this century has repeatedly been seized by a perverse and self-destructive impulse that has done the country immense harm. One of the bearers of that tradition is the Peronist movement - and unfortunately the Peronists are the chief winners in Sunday's election. They have taken most of the provincial governorships. And although President Raul Alfonsin's party continues to have more seats than any other in the national Chamber of Deputies, it no longer has the two-seat absolute majority that it commanded for the past two years.

It is not the pure arithmetic of seats lost that will undercut Mr. Alfonsin so much as the sense that his country is swinging away from rational and skillful leadership toward the darker and more adventurous alternatives that have always meant trouble.

Argentina's huge debts to foreign banks were generated largely by capital flight. The government borrowed desperately to keep its currency from collapsing in the years under the military juntas when wealthy Argentines were sending their money by the tens of billions of dollars to New York and

London. The best and easiest way for Argentina to repay its debts and stabilize its economy is to attract that money back home. The chances of that are going to fall at the same rate at which the Peronists' fortunes rise. In Brazil, a weak government, trying to avoid the necessity for extensive economic reform, is now hunting for allies to join its moratorium on repaying foreign debts. If the Argentine government is immobilized and prevented from carrying out its own program of reforms now getting under way, the pressure on it to join a moratorium will rise. That is a shortcut to economic isolation and stagnation.

At the turn of the century, Argentina was one of the world's richest countries. Its GNP per capita was equal to that of the United States. The figure is now about onesixth the U.S. figure - a rare case of a country sliding rapidly backward down the scale of economic development. What happened? It was the result of misguided politics: the familiar mixture of fervid populism and nationalism represented in that big Peronist vote last weekend.

— THE WASHINGTON POST.

### Nunn Makes His Point

trouble by reinterpreting the Antiballistic found that the secret record corresponded Missile Treaty to allow for "star wars" testing. Now Senator Sam Nunn threatens to oblige when the Senate considers an expected new treaty on medium-range missiles. The White House deserves the threatened kick, but it would be unfortunate for all concerned if matters came to that.

The trouble started when the administration realized to its horror that the generally accepted interpretation of the ABM treaty would preclude most tests for President Reagan's space-based defense system. Indeed, it is extremely hard to read the treaty any other way, given the testimony of Nixon administration officials to the Senate in 1972. The Reagan administration turned to its

lawyers and, mirabile dictu, they discovered that the Senate had been misled! In fact, their Nixon administration predecessors had misled themselves! If the details of the negotiating record were read right, the lawyers explained, virtually any kind of testing would be permissible short of actual deployment of a space-based system.

Congress was in no position to challenge this new interpretation because it had never been given the actual negotiating record. Nor would the administration now share that record with the Senate. Why, that would be too cumbersome and confusing, the Reagan administration insisted.

Mr. Nunn said he was willing to subject himself to such confusion. In fact, he insisted on it, and the White House relented. Far

The Reagan administration asked for from being confused, the Georgia Democrat with the public testimony. Both prohibit the testing of space-based systems. He provided a detailed public relutation of the administration's new interpretation. The administration countered with unconvincing legalisms.

It seemed a typical Washington standoff

until Mr. Nunn carried the logic of the administration's position to its absurd end. All right, he said in a letter to the president, you say the Senate "cannot rely on the testimony of executive branch officials" in presenting a treaty. You say the Senate cannot understand a treaty properly without the tens of thousands of transcript pages, telegrams and memos involved in the enterprise. Well, if so, and if you want the Senate to approve a new missile treaty. You must provide the full record of talks with the Soviet Union on banning medium- and shorterrange missiles from Europe and Asia.

It is a threat with real dangers, and not just of embarrassment for the White House. It was one thing for Mr. Nunn and his staff to study the ABM treaty record. To open any complicated legal document to the scrutiny of all 100 senators, with their conflicting ideological positions, would invite endless delays and hair-raising disputes.

It is up to the White House to avoid this

nightmare. The best way for administration officials to protect the hoped for treaty on missiles is to abandon their legally sinful and dangerous new reading of the ABM treaty. - THE NEW YORK TIMES.

#### Other Comment

#### Honecker in West Germany

Reconciliation with East Germany is franght with great danger. All favors depend on the good will of the East German government, which in turn depends on the Soviet Union. It has therefore become very important to the West Germans not to upset the Russians. This affects Bonn's attitude to questions as disparate as the imposition of martial law in Poland, the Soviet invasion of Afghanistan, the American bombing of Libya and joint Western action against terrorism. This year 6,716 Germans have been allowed to come from the Soviet Union to West Germany, compared with only 753 in

the whole of last year, but 1.8 million still live there. The hostage problem in Eastern Eu-rope dwarfs the hostage problem in Beirut. It is essential that the West German government is not persuaded to pay political ran-soms which undermine the unity of the West.

- The Independent (London). The talks between Erich Honecker and Helmut Kohl are unlikely to lead to anything substantially new in intra-German relations. The real consequences of this historic meeting will become apparent only after the flags have been hauled down and

the echoes of oratory have died away. - Neue Zürcher Zeitung (Zurich).

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International Herald Tribune, 181 Avenue Charles-de-Gaulle, 92200 Neuilly-sur-Seine, France Tel.: (1) 46.37.93.00. Telex: Advertising, 613595; Circulation, 612832; Editorial, 612718; Production, 630698

Directeur de la publication: Walter N. Thayer. Editor for Asia: Michael Richardson, 5 Contenbury Rd., Singapore 0511. Tel.472-7768. Ttx RSS6928 Editor for Asia: Michael Richardson, 5 Cantertury Ra., Stiggipte (511. 18.471-1768. 12. RS.56928 Managing Dir. Asia: Makolin Glevn, 50 Glovester Road, Hong Kong, Tel. 5-8610616. Telex: 61170 Managing Dir. U.K.: Robin MacKichan, 63 Long Acre, London W.C.2. Tel. 836-4802. Telex: 262009 Gm. Mgr. W. Germany: W. Lauserbach, Friedrichst. 1.5, 6000 Frankfurt/M. Tel. (669) 726755. Ta: 416721 Pres. U.S.: Michael Convoy, 850 Third Ave., New York, N.Y. 10022. Tel. (212) 752-3890. Telex 427175 S.A. au capital de 1.200.000 F. RCS Nanterre B 732021126. Commission Partiaire No. 61337 C. 1987, International Herald Tribune. All rights reserved. ISSN: 0294-8052.



### **OPINION**



### Nouvelle Droite, Nazi-Maoists, Mullahs and a Lesson

By William Pfaff

P ARIS — An unexpected but not illogical connection between European rightist extremism and the Ira-nian revolution has been revealed in the disclosure that the Iranian Embassy here has contributed funds to a rightist Paris bookstore and publisher.

The man at the center of the current diplomatic crisis between France and Iran is Wahid Gordji, officially the embassy's translator but a man French authorities consider a key to Iran's political-military operations in Europe. It was Mr. Gordji who subsidized publication and distribution of

100,000 copies of the shop's catalog.

The works the bookshop offers include "The Jewish Myth of the Holocaust" and facsimiles of anti-Semitic works published in France during the Nazi occupation. But this is not a mere case of opportunistic collabora-

Jews. Edwy Plenel of the newspaper Le Monde argues that there is a real intellectual convergence between a part of the far right in Europe and the tenets of the Islamic revolution. But based on Mr. Plenel's own evi-

dence, it seems less convergence than a conversion of these Europeans to a conception of the Islamic revolution that has more to do with the European rightists' views on race and national destiny than reality in Iran. What Mr. Plenel tells us diverges

strikingly from the usual notion of the extreme right as racist, authoritarian and militaristic. That fits a part of the far right - the populist, charryinist right. But there is also in Europe a more intellectual and revolutionary

### **Democracy Spreads, Consensus Arrives**

In the eyes of many, democracy seemed, 50 years ago, to be a symbol of impotence, a formula in danger of extinction. Today, thanks notably to a rise in living standards and to the development of education, it has never been more widespread. No longer is there fear that Germany, Italy, Spain, Greece or Portugal might return to dictatorship; it has been rolled back in Latin America, and the property Acts Andrews ago, and deny that the Spaint Incipa is and now in Southeast Asia. And no one can deny that the Soviet Union is following China on the road to change.

France is no exception to the rule. Communism has become more bourgeois

while at the same time moving nearer the fringe. On the other side, the National Front, to consolidate and amplify its electoral breakthrough, is speaking in terms more reminiscent of American populism than of the good old-fashioned extreme right. The truth is that the consensus among the French on their government and society has never been so great. — André Fontaine in Le Monde (Paris).

OSLO — Dean Rusk's evidence that John Kennedy was prepared to go further than he

did go to avoid a conflict with the Soviet Union

should come as no surprise. (See "Rusk Reveals

Ploy Prepared by Kennedy Over Cuba," Aug. 29.) President Kennedy had made no secret of his

anger with the Pentagon when he learned that it

had not already carried out his orders to remove

Jupiter missiles from Turkey and Italy. Since he

intended to get rid of the missiles anyway, it was only a matter of finding the formula that was

least embarrassing politically. As it was, Nikita Khrushchev was even more frightened than Mr.

Other important aspects of the events of Octo-

ber 1962 have received insufficient attention.

It is misleading to refer to the episode as the Cuban missile crisis. Mr. Khrushchev's gamble

with the missiles was part of his effort to extricate

nimself from the Berlin crisis, so it would be more

And when people refer to the crisis they never

link it to Project Mongoose. That was the Kenne-dy program to get rid of Fidel Castro. The evidence is circumstantial, but I find it hard

to believe that Project Mongoose did not influence

the Cuban leader's decision to go along with Mr.

Khrushchev on deploying missiles to Cuba. In 1962, Mr. Khrushchev found himself in an

awkward position. His earlier bombast had pro-

duced a flood of refugees to West Berlin, and he

was obliged in 1961 to accede to Walter Ulbricht's

desire to build the wall. Having created an artifi-

accurate to speak of the Berlin-Cuba crisis.

Kennedy, and let him off the book.

tion in the slander of Israel and the right, whose members are drawn not only to Iran's revolution but to the terrorism of the Red Brigades.

These people have enemies in com-mon with Iran and with the terrorist left: Israel certainly, and the United States, with the materialist, "mongrel" civilization it represents, but also the "bourgeois society" of Western En-rope. This amalgam (called "Nazi-Maoist" in Italy) brings neo-fascists together with elements from the "New Right" in France and Belgium.

These people hold that European civilization is weak because it has been false to itself. It is corrupted by decadent American values, by Marxism and socialism. They want to see a new imperial Europe created to oppose both America and the Soviet Union.

They see men engaged in a biologi-cal competition for domination. They look on conflict as essential to human progress. The so-called Nouvelle Droite in France is particularly enam-ored of the idea of Europe as a warrior society descended from Aryan conquerors in antiquity, later corrupted by Christianity and infiltrated by lesser races. Does this sound familiar?

In other ways, the program of this extreme right is internationalist (it wants Europe united), revolutionary and elitist. Terrorists of the Red Brigades' ilk are looked on as allies; they attack the common enemies and express the same loathing for Europe's

By John Ausland

Communist Cuba, and toppling Cast something of an obsession with him.

moderate democracies, the same longing for "hard," militant leaders. As these people are committed to

the idea that Europeans constitute a unique and superior race and civiliza-tion, it is logical to believe in the rightness of other "races" purifying themselves by going back to the sources of their own civilizations. Iran is an example of this being done, to world-shaking effect. Some European rightists even argue

that Islam is a religion superior to Christianity because it is a warrior belief — "absolute monotheism, exempt from any taint of anthropomorphism or polytheism, integrating every part of existence into a ritual order," as an Italian writer describes it.

A theorist of the Nouvelle Droite says, "There is not the slightest contradiction between our opposition to immigration and our desire for a closer collaboration between Europeans and Arabs." The Arabs have their destiny; Europe has its own.

The groups with the ideas Mr. Plenel describes are small. Some, though, have been mixed up in terrorism, or recommend it, and no one can deny that ideas like these could once again inspire a popular movement. Modern liberal democratic political society is the possession of a very small minority of fortunate people on this globe; we have every reason to continue to consider it a fragile possession. International Herald Tribune.

C Los Angeles Times Syndicate.

The Church committee, which investigated co-

tained that Mongoose included plans to kill Mr.

Castro. Mr. Johnson says that the committee on

which he sat never discussed assassination, but he

adds that had the program succeeded it "would have probably resulted in Castro's death."

ban refugees for covert propaganda and sabotage.

Mr. Castro was bound to know a lot about it. Is it

unreasonable to think this knowledge increased his fears of an invasion and his willingness to

cooperate with Mr. Khrushchev on the missiles?

After the confrontation over the missiles, the

Kennedy administration closed down Project

Mongoose, Instead it concentrated on economic

measures designed to destroy the Cuban economy.

While these continue even today, they have neither

brought down Mr. Castro nor prevented his anti-

Mr. Khrushchev relaxed his pressure on Berlin.

A decade later, with Willy Brandt in the lead, the

Western powers recognized East Germany.

The Soviet invasion of Afghanistan and the

Reagan administration's recent adventures in

Iran demonstrate that Mr. Khrushchev and Mr.

Kennedy had no monopoly on foolish decisions.

What we must hope is that the countries they

headed will never again bring us as close to the

precipice as those two men did in October 1962.

U.S. activities in Africa and Central America.

Project Mongoose employed thousands of Cu-

vert activities of the CIA and the Pentagon, ma

## And Resolve

By Flora Lewis

PARIS — The point where laws and a sense of higher moral obji. gation conflict is an ancient human dilemma, regularly renewed. Recent examples highlight some of the differences between honorable respons-

es and smig, self-righteons ones.

There is the case of Mathias Ross
the 19-year-old West German who flew into Moscow's Red Square. He apologized at his trial for the danger and insult he caused, explaining that he wanted to dramatize the cause of peace in what he thought would be an

inoffensive though spectacular way.

His mother said he was a young
man with noble ideals but without experience. The Soviet court sentenced him to four years in prison.

The requirements of judicial proce-

own life, actually harming no one to call attention to his hopes.

There is the case of Mordechni vanuum, the Israeli who told a British newspaper what had long been suppeted about his country's nuclear preparations. He is now standing to the case of the cas al in total secrecy in Jerusalem, Ingeniously, by writing on his hand and holding it to the window of a police van, he got out the message that he had been forcibly abducted. So now the windows are blacked out when he is transported through the streets and he is obliged to wear a helmet to keep him completely incommunicado.

He too violated laws to call atten-

tion to his fears, but not by espionage, stealth or betrayal. Like Mr. Rust, he sought to appeal to public opinion, trusting in people's intelligence. Israel's security interest would

have been better served if its govern-ment had ignored him. He did not give away the kinds of technical secrets that could do real damage, as some American spies have done in recent years. His revelations would have been put down as another not quite confirmed report if they had not been corroborated by his kidnenping and star-chamber trial.

By wit and personal risk, not by violence or deception, both men tried to send messages to the world against war and the hatreds that others work so hard to inflame. The law is stem and they are obliged to submit, but they were not dishonorable.

There is a distinction here put with great poignancy by James Bond Stockdale in a speech he made in April. Mr. Stockdale was a vice admiral in the U.S. Naval Air Force who was shot down over North Vietnam and kept eight years in a Hanoi pris-on where he was tortured repeatedly. He survived and never gave in to his what he calls "resolve."

"Resolve," he said, "is too expensive to waste on trivial things and too precious to throw away on anything you don't believe to your bones to be worthy of you. On the other hand, the things we do consider worthy of ourselves demand it."

Mr. Stockdale is convinced that such an individual standard must also be observed as a national standard if the country is to meet the trials of the world effectively. "National resolve," he said, "is too valuable, it's too hard to come by, it takes too much out of us, to commit it to any cause that is not worthy of our nation."

That is the answer to the lying, selfrighteous, self-serving brand of patriotism that Lieutenant Colonel Oliver North offered the public. It is an answer to the argument that deception, cheating, dirty tricks and double dealing are justified when practiced secretly and illegally in the name of the nation. Mr. Stockdale was addressin himself to the lie behind the Gulf of Tonkin resolution, which launche America into the Vietnam War.

"It gave us false confidence in escalation theory and a guilty con-science," he said. "I say let us be aware that resolve and commitment and moral leverage, the only give that ties America's sons to their leaders, cannot be displaced by throw-away concepts of finesse and trickery. These are not worthy of us, and because they are not worthy of us we cannot rely on them.

The deepest human resolve is not built on self-deception, rationalization or cuteness. It has its roots in the finer elements of human beings and of their countries. Thus, resolve to stand for what is worthy of us, to live so that our own best conscience is not offended. Only this will perpetuate the best of us and our inst for generations to come."

The words were spoken well before the Iran-contra hearings but might have been their peroration. It is bad to break laws. It is worse to be without conscience, for a person or a nation.

The New York Times.

### The Buying-Up of America: No Grounds for Panic

That Berlin-Cuba Crisis Had a Mongoose Angle

cial crisis, he could not be satisfied with such an

ignominious outcome. He wanted the Western countries to recognize the Ulbricht government.

He was, however, unprepared to run the risks involved in challenging allied access to the city. With 20 divisions in East Germany, he did not

lack for military power, but the nuclear missiles

and bombers that President Kennedy had target-

If, the Soviet leader reasoned, he could slip

some missiles into Cuba, he would be able to

confront Mr. Kennedy on a more equal basis.

His plan was to deploy the missiles in Cuba and then travel to the United Nations in New York.

There he would suggest that he and the American

president settle this troublesome Berlin problem.

This does not explain why Mr. Castro went

along with what he must have known was a risky

scheme. After the Bay of Pigs disaster in early

1961, President Kennedy told the American pub-

lic that he took full responsibility. He then went

into the next room and told the CIA and the

Pentagon that he wanted to be rid of Mr. Castro.

is by U. Alexis Johnson, who represented the

State Department on the committee that super-

vised Mongoose. In his memoir "The Right Hand of Power," Mr. Johnson says that Presi-

dent Kennedy "felt personally humiliated by a

The most authoritative account of that project

Thus was Project Mongoose born.

ed on the Soviet Union gave him pause.

WASHINGTON—The business pages have been replete with stories of foreign takeovers of American firms and of the growing share of foreign ownership in U.S. real estate, most notably the rapid growth of Japanese investment in the United States. While this growth is not trivial, there is no reason to fear that the Japanese are gaining control of U.S. industry and real estate.

Not so long ago it was U.S. investment abroad that created unfounded concerns in Europe that the United States would soon dominate those economies. And within the last decade there was near panic that the OPEC countries were buying up everything in sight. In fact, U.S. investments abroad have been of great benefit to host countries. The U.S. economy can also benefit from foreign investment.

The enormous Japanese trade sur-plus has been the driving force for the growth of that country's foreign investment. Last year the Japanese in-vested \$100 billion abroad, and about two-thirds of that came to the United States. But the overwhelming bulk of Japanese investment has been passive investment in the form of stocks and bonds. There is no danger that Japa-nese investment is enabling the Japanese to control U.S. business.

Most foreign capital arrives in the form of fixed-income investments such as bonds and bank deposits. These amount to about three-fourths of the stock of foreign investment in the United States. Portfolio investan additional one-eighth. Much more visible than the portfolio investments By Martin and Kathleen Feldstein

are direct investments in businesses and in real estate. Yet these total only about one-sixth of foreign investment in the United States. (Investment is considered direct if it amounts to more than 10 percent of the ownership of a business or property; otherwise it is considered portfolio investment.) Japanese direct investment in real

estate has been growing rapidly as Japan's trade surplus has soared and as the yen has strengthened relative to the dollar. A Salomon Brothers report estimates that the Japanese invested \$4 billion in U.S. real estate last year, nearly three times the total of all past Japanese real estate investments in the country. Yet the \$4 billion is minor compared with the total spending on new construction in America of more than \$300 billion.

Most Japanese real estate investment is concentrated on office buildings and hotels. Again, the \$4 billion of Japanese investment is a small proportion of the total commercial construction of \$140 billion. The figures on Japanese direct own-

crship of American businesses are similarly reassuring. The total value of all direct investment by Japanese businesses in the United States is extremely small —about \$23 billion at the end of 1986. Most of that does not involve manufacturing, but refers to wholesale trading companies that operate in the United States as an arm of the Japanese export sector. The accumulated ments in corporate stocks amount to stock of Japanese manufacturing investments in America totaled only \$3 billion at the end of 1986.

Although foreign direct investment in America is growing rapidly, the United States still has a far larger

stock of direct investments abroad than foreigners have in America. Last year, U.S. earnings on direct invest-ments in the rest of the world were four times as great as foreign countries' earnings on their direct invest-ments in the United States. Far from representing an immedi-

ate danger of foreign control of the American economy, the capital in-flow from abroad has helped to keep U.S. interest rates down and has thus permitted a higher overall level of investment in America. Along with the benefits of imported technology and, particularly in the case of Japanese investment, of new management techniques, there have been improvements in employment as a result.

The recent growth of Japanese equity investments may even have had something to do with the extraordinary bull market of 1987. Despite record highs, U.S. price earnings ratios remain in the 15-to-20 range. while in Japan the ratios have been in the 40-to-60 range. As long as American stocks look cheap to Japanese

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investors, there may be room for further records on U.S. stock prices. It is frustrating that some U.S. trading partners do not appreciate the long-range benefits of open mar-kets. But it would be just as counter-

productive to restrict capital markets as to raise other trade barriers. Martin Feldstein was chairman of

the president's Council of Economic Advisers. Kathleen Feldstein is an economist. They contributed this com-ment to The Washington Post.

#### IN OUR PAGES, 75 AND 50 YEARS AGO

1912: Mutiny in Crimea LONDON - The "Daily Chronicle" last Friday [Sept. 6] published a des-

patch from its correspondent in Constantinople as follows: "A private telegram received here from Sebastopol states that the crews of the naval squadron in the Black Sea have munied. The warships bombarded the forts, which replied vigorously and sank one of the attacking vessels. Heavy gunfire was proceeding when

the message was despatched."
ST. PETERSBURG — The Minister of Marine expresses regret at the necessity of declaring a state of war in Sebastopol and continues: "The Russian navy is passing through a historic time, the Emperor's will has summoned it to new life and the popular representatives have given it their confidence and abundant resources. The Emperor's will now calls it to do its duty toward the traitors ... '

1937: Shanghai Carnage

PARIS - Developments in the Sino Japanese hostilities [on Sept. 8]: Three hundred were killed and 500 wounded when Japanese planes bombed a closely packed refugee train a short distance from Shanghai. The train was completely weeked. The International Settlement in Shanghai was rocked by a night of the most terrific aerial bombing since lighting began. Japanese and Chinese both took part in the bombardment. Using tanks for the first time in Shanghai, the Japanese advanced Shanghai, the Japanese advanced three-quarters of a mile after ferocious fighting. Rear Admiral Harry Yarnell said the United States go ernment desired to evacuate Americans to Manila. The Taishan, British passenger steamer, en route from Canton to Hongkong, was stopped and searched by the Japanese, allowed it to proceed.

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**OPINION** 

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### The Camera May Not Blink But It Can Sure Be Blind

By A.M. Rosenthal

NEW YORK — For decades to come, American scholars will be dissecting the Iran-contra hearings that seemed so important back in the late 1980s, to find out for themselves what they told about the Reagan era.

There is a chance now for scholars,

historians and journalists to examine a new kind of historical document that will have an impact on what tomorrow thinks about today. It is like being in one of those time-warp movies.

The document is the videocassette of a contemporary event of historical significance, packaged for the consumer

ON MY MIND

market. These video documents will be as easily available as books; libraries will stock them and good video stores of the future certainly will have a history section, just as bookstores do now.

The historian or student or journalist of the near future will use them as source material, popping them into a videocassette recorder to get an on-the-spot look at yesterday. The advantage, of course, will be that the material will be firsthand, not strained through the mind of another historian or journalist. Pick any emotional controversy of the past — imagine being able to see the faces of Captain Dreyfus and his accusers - and the importance of this kind of research document becomes vivid.

There is just one problem, and there are two video-documents of the Irancontra hearings now on sale that illusfrate it: A visual record of an event can turn out to be just as spotty, biased and misleading as any print version. The historian will have to keep his

The cassettes now being sold deal almost entirely with Lieutenant Colonel Oliver North. One is the 90-minute "Oliver North: Memo to History," produced by MPI Home Video. Its first section whips back and forth in short bites" of Colonel North at his most pithy, confronting his enemies. It is chopped up and does neither historical por journalistic justice to the colonel or his congressional interrogators. This section gives no idea of where a par-icularly feisty passage came during the hearings, what led up to it and what was said in response.

It makes the whole document ques-

tionable as a piece of history or journalism. Its value is only as an early example of something new and important, like the scratchy recordings of ing, how they are doing it, and why. old radio news broadcasts.

The other cassette is the two-hour "Lientenant Colonel Oliver North: His Story." This tape, produced by Turner Home Entertainment and Forum Home Video, uses film and commentary by Cable News Network, which is owned by the Turner company. For journalists it is a humbling demonstration of how an important news organization, in haste to get something out,

The state of the s

can go wrong; well, almost humbling. CNN generally gives complete, fast, straight news, and since it does that 24 hours a day, it is almost always being watched in newsrooms around the country. It can influence journalists' responses and decisions. That in itself gives the network importance.

On the cassette, the student of the future will first see a CNN anchorman, Bernard Shaw, standing in front of the Capitol, and hear this message:
This man from upstate New York,

this man from the sweaty boxing ring at the Annapolis academy, this decorated blood-and-guts man from Vietnam where bullets tore flesh and men died, this family man of love and care, this man whose mortal enemy is comnism and aggression ... [became] the switching point for President Reagan's determined effort to help the Nicaraguan contras, the freedom fighters, 'the resistance' — as North called them."

Then follows two hours of selected testimony by Colonel North that is virtually devoid of context, questioning or contradiction. In a sense, the hearings were a trial before the public and the Congress. The CNN version is not an accounting of the trial but a statement for the defense. From a defense attorney, fine; from a news network, a distortion of the historic reality.

It is an advocacy piece of work, just as some of the newspaper and maga-zine stories that showed Colonel North as nothing but a hypocritical trickster were advocacy pieces. On the cassette, the colonel shows intelligence, a quick mind and a lust for intellectual combat. The problem is that since the CNN ssette is a job of advocacy his-

tory, the viewer can never be certain

just where reality lies. The videocassette of today will be a historian's tool tomorrow. These two versions show that the videotape can be as untrustworthy as the ballpoint pen as a recorder of history. The videocassettes are reminders to journalists and historians from way back in 1987: What counts is who is doing the record-The New York Times.

SO MUCH FOR MARXIST-LENINIST CONGRESS... COMME STOOGES ANY REACTION WOULDN'T BUY IT. FROM MICHRAGUA?

#### LETTERS TO THE EDITOR

A Great Leap Backward? Regarding "Sichuan's Fertile Farms Hold a Lesson for America" (Aug. 20):

CHIMISE CRECORNICES IN THE

Neal R. Peirce sees today's American farmer as a peasant who has been un-done financially by his specialization. He depicts the smaller, self-contained farm of 50 years ago as a happy, pasto-ral version of what in reality was a dawn-to-dusk labor camp not only for the farmer, but for his wife and children as well. It still is, for that matter, but its productivity has risen to allow most

farmers a decent standard of living. Today's American farmers do not want to try to raise families on what they can earn carrying "chickens, ducks and vegetables" to market on their backs or their bicycles. Specialization has allowed farmers to enter the 20th century. The answer to the crisis in American farming is not to share living space with farm animals or to shovel waste into bioeas pits — the answer is a fair price for the world's best agricultural products.

Yes, there is a lesson in the Chinese model; but it shows how far we have come, not where we should go. Labor-intensive agriculture in the United States is a dinosaur sent into extinction by the exodus of labor to the cities. Salvation for the American farmer is not to be found in a hoe and straw hat, Mr. Peirce's opinions may make interesting

patter on the Washington cocktail circuit, but in Cresco, Iowa, he would be laughed out of town.

STEVE LARSON.

A Cessna, Not a Jet Fighter Regarding the report "On Trial, Rust

Says He Erred" (Sept. 3): The Russians have convicted Mathias Rust of "violation of flight regulations" and "malicious hooliganism." Ironical-ly, such words more aptly describe their conduct toward Korean Airlines Flight 007. The Russians simply lack the moral authority for anyone to take the Rust trial seriously. Given what they are ca-pable of doing to civilian airliners, their show of self-righteous indignation and legalism seems most misplaced. After all, Mr. Rust did not use his Cessas to shoot down a Soviet airliner, all he did

was play a spectacular aerial prank. And before anyone gets carried away by the "openness" of the Rust trial, recal how Soviet warships kept other vessels (even those carrying mourners) far from the place where the KAL flight plunged into the sea. Yet Moscow welcomed Westerners to Mr. Rust's trial, hoping their presence would lend credibility to the proceedings, and to the accusers.

Singapore.

Regarding "American Clubs: No Frills, Friendly" (Living Abroad, July 1):

In this otherwise excellent and informative article, I was disappointed not to see any mention of American

Club activity in Portugal. The American Club of Lisbon recentcelebrated its 40th year of existence. The club organizes hunches, an annual dinner-dance (this year with President Mário Soares as our gnest) and many other events. There is also an active American women's club - the American Women of Lisbon, or AWOL

As in your headline, our approach is best described as "No Frills, Friendly." EDWARD R.M. KANE.

President. American Club of Lisbon.

On Brown and Barrymore Regarding the obituary of Clar-

ence Brown (Aug. 20): It is incorrect that Lionel Barrymore won an Academy Award for his acting in Clarence Brown's production of "Ah Wilderness." Barrymore won for "A Free Soul" in 1931 (one of the many movies for which Brown received a nomination as best director).

KIM R. MOWREY.

### Not to Change the Subject, But We Must Have Lunch

By Thomas R. Trowbridge

TEW YORK — Schools will be opening soon, and as my children go back I have been giving thought to what I did and did not learn when I By the same token, if you mean to be.

went through the system. Like anyone with a liberal arts education, I have had about 15 years of English. By the time I graduated from college, I could pluck a predicate complement from a crowded page in nothing flat and could distinguish a simile

#### **MEANWHILE**

from a metaphor 75 percent of the time. None of that instruction, however, even touched on what I most needed to learn: how grown-ups communicate with each other.

Thus, I was let loose in the world

prompted an inspection for hayseeds behind my ears and an inquiry about how I liked the big city. How was I supposed to know that that expression means, "This conversa-

tion is over now" and no more? No one taught me that the somewhat more emphatic "We must get together for lunch" means, "I expect to be tied up for most of the decade."

For those who innocently take these expressions literally, the consequences draft in response to an apparent invitation: "I have no pride of authorship."

'earliest convenience" or who, when told he "may wish to" do something, decides upon reflection that he does not at all wish to and acts accordingly. It would be easy to work this subject

matter into the curriculum. Standard introductory phrases, for example, could be taught in one brief session. The material is straightforward.
"As you will recall" is used when

you believe the listener will not recall what you are about to say. The more forceful "you will remember that" is to be used when you are absolutely certain the listener has forgotten something. If you have to tell someone something he does not know, begin your sentence with "as you know." When dealing with your own state of something truly beautiful. Salve.

mind, it is important to master the negative. To express an uncomplimenthe Humanities, in The Washington Post.

critical or rude, say you do not mean to be: "I don't mean to be rude." When, you are sure of something, you must say that you are not entirely sure of the opposite; thus, if you strongly disagree,

say, "I'm not entirely sure I agree."
"Not to belabor the point" is used as an introduction when you are about to, belabor a point. If the belaboring will be prolonged, then, 'not to prolong the mat-ter' is preferred. When you want to change a conversation's subject, always

say "not to change the subject." After covering the introductory phrases, students should be ready to tackle The Excuse. For example, they without the wherewithal to deal with should be taught that it is quite unnecthe expressions adults commonly use. Take, for example, "Let's have lunch not do something. The blame can be someday." My response the first time someone said this to me — "When?" — explaining that one is "not in a posiexplaining that one is "not in a posi-

tion" to do whatever it is. The same technique is useful if one has not done something one should have done. There is no need to fess up. Youth should be taught, as adults have learned, to imply that it is because of the excessive demands of others, with the versa-tile, "I haven't had a chance to."

It may be that modern educators are better at passing along this information than were teachers in my day. I recently heard my young daughter respond to can be more serious than an embarrassing an invitation from her younger sister to moment. Woe to the bright-eved neophyte editor who takes a heavy pencil to a but I don't want to."

The writer is a partner in a New York Plot a short career path for the em-ployee who puts off something until his The New York Times.

Something Precise

T HE ancient languages and their poems and plays have the singular ability to help us free ourselves from vulgarity. I do not mean "vulgar" in the Roman sense of "common." The Greeks had a more insightful word, apeirokalia, mean-ing the lack of experience with things that are beautiful. The Parthenon, Euripides, the perfection of each Platonic dialogue, the sound of Greek sentences - all these have the power to raise us up. It is hardly the most practical argument for studying the classics. But they can give us a sense of something precise, something noble,

## An Invitation to Oxford.

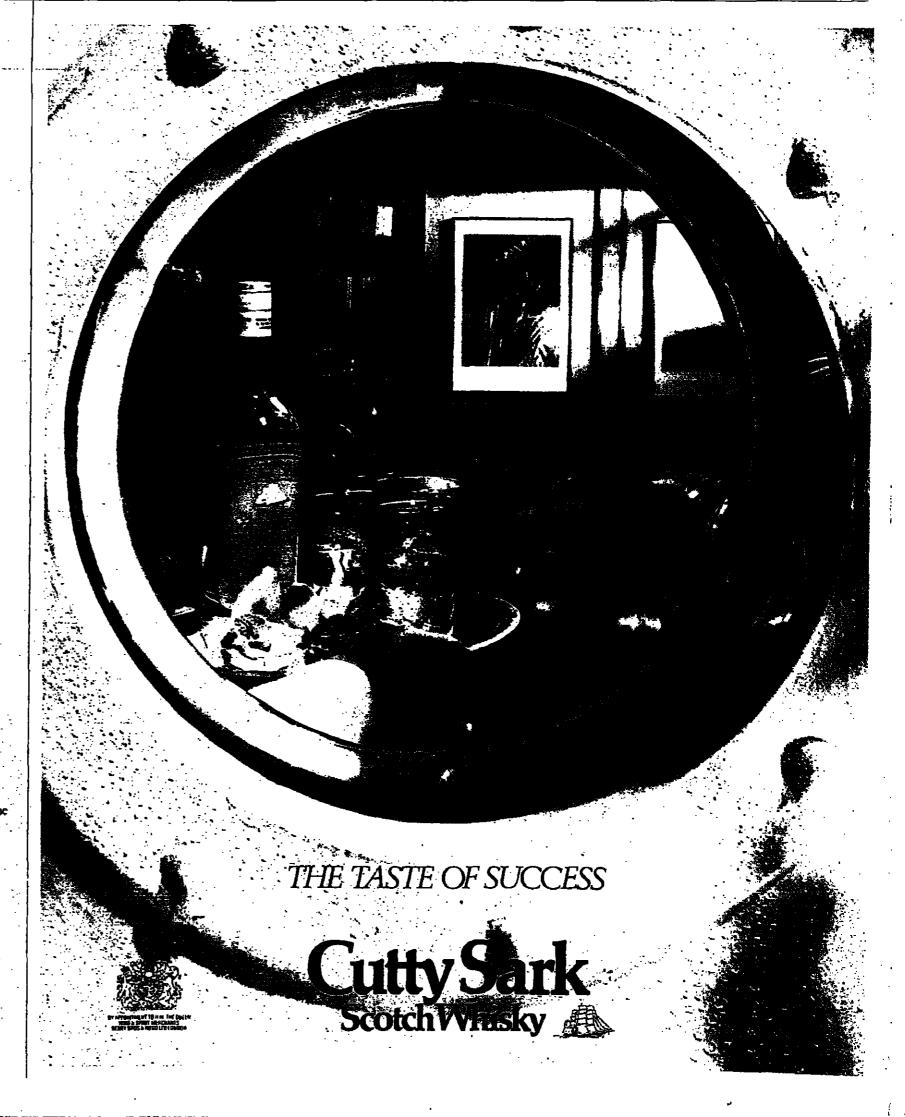
The International Herald Tribune and Oxford Analytica present a special conference on The International Business Outlook University College, Oxford, September 16-19, 1987.

Join selected top management executives at the Fourth Annual International Business Outlook Conference in the peaceful environment of University College.

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### U.S. Aides Worry That Reagan **Is Losing Control on Contras**

By John M. Goshko
Washington Past Service

WASHINGTON - One month after President Ronald Reagan and the Speaker of the House, Jim Wright, announced their Central America peace initiative, many administration officials say they believe events are moving so far be-yond U.S. control that Mr. Reagan soon may find both Congress and U.S. allies in Central America no longer willing to support the Nicaraguan rebels.

These officials - many of them supporters of the rebels, known as contras - say developments in the last month threaten to undermine the contra cause despite repeated White House assurances that Mr. Reagan will fight for renewed congressional financing for the rebels unless the Sandinist government in Nicaragua cuts its ties to Cuba and the Soviet Union and permits pluralistic democracy.

In several interviews, political appointees and career officials in the State Department and other agencies said the administration had been losing the initiative to forces whose idea of a regional peace agreement differs considerably from what Mr. Reagan had in mind when he joined Mr. Wright in

Their original goal was to maneuver Nicaragua into a position in which it had to agree to the terms of the Reagan-Wright plan or face the tras. possibility of renewed contra fundng after Sept. 30. Unexpectedly, however, the U.S. move prodded Nicaragua, Costa Rica, Él Salvador, Honduras and Guatemala to propose their own, and somewhat different, peace plan.

The Central American plan, guerrilla war.

PARIS - Despite the weak dollar, the number of ager

American visitors in Western Europe rose this sum-

mer, giving a lift to hotels and restaurants on most of

the Continent and contributing to what appears to be

From Athens to Oslo, countries are reporting im-

proved tourism over last year, when the Chernobyl

nuclear accident and fears of terrorism cast a cloud

over the European summer, costing nations millions of

France, however, reported more tourists but less

"We saw fewer very rich Americans and more less-

rich ones," notably youth, Jean-Jacques Descamps, secretary of state for tourism, said last week. He said

that France, which started a "Welcome" campaign

the British tourism industry's best year ever.

signed Aug. 7 in Guatemala City, won Mr. Wright's blessing, but the administration has viewed it more warily because of concern that it

icized the administration's top po-licy makers for paying insufficient attention to the negotiations while ence to the floor on which the variconcentrating on reassuring the Republican right of Mr. Reagan's loyalty to the contras and trying not to alienate Mr. Wright

As a result, the officials said, Mr. Reagan may be unable to keep his accord by its Nov. 7 deadline.

The reason, these officials said, is that in the negotiations so far, the five Central American governments have shown more interest in pursuing their own national interests than in achieving an agreement that will effectively resolve tensions throughout the region.

U.S. officials say they fear that the four democracies, to win their own ends, will demand of Nicaragua only a few cosmetic, democratizing measures that can be portrayed as complying with a peace said in a speech. He acknowledged agreement sufficiently to support a that "in recent weeks the issue in demand for ending aid to the con-

These pro-contra officials expressed concern that Mr. Wright might successfully argue that if the Central Americans reach an agreement acceptable to all of them, it would be improper for the United States to continue aiding a contra

guarantees that Nicaragua part to the fact that Mr. Reagan will be forced to take a more demo- and most of his senior foreign-policy advisers have been out of Many U.S. officials involved in Washington for the last month. working out a U.S. strategy for While they have been away, the dealing with the situation have crit-situation has been treated largely as what the State Department calls a "sixth-floor problem" - a refer-

Even at that level, various officials say, there are deep divisions about whether the United States should try harder to influence the promises to the contras if the Cen- deliberations of the Central Ameritral American plan leads to a peace cans or whether it should put its main effort into seeking new contra aid when the current funding expires Sept. 30.

ous assistant secretaries of state

have their offices.

■ Reagan Reassures Contras Mr. Reagan, vowing "we will not abandon our friends," said Tuesday that the contras would be able to count on support from the United States if the Central American peace agreement signed a month ago fails to produce democracy.

"We will not accept a mere semblance of democracy," Mr. Reagan said in a speech. He acknowledged Central America seems at times to have become confused: who is proposing what, how many votes are there on Capitol Hill for this or

"But the real issue has never changed," Mr. Reagan said. "The real issue is peace and democracy in Central America and the national security of the United States."

this year to soften its unfriendly image, had an "aver-

"We are well on target for a full-year result which

will make 1987 the best year ever in the history of

British tourism," said Duncan Bluck, chairman of the

Britain had 6.8 million overseas visitors in the first

six months of 1987, 16 percent more than in the first

half of 1986, Mr. Bluck said at a news conference last

The number of North American tourists was up 60

The United States is Britain's biggest single tourist

Mr. Bluck said Britain now ranked fifth in interna-

source, and Americans' money represents about one-

quarter of all spending by foreign tourists.

In Britain, the news was bright.

British Tourist Authority.

percent this year, he said.

Thanks to Yanks, Europe Tourism Improves — Except in France



Anna Osejo, who fled Nicaragua, carrying a sign reading "Sandinistas Blew Off My Right Foot With a Hand Grenade," in a New Orleans march to raise money for wounded contras.

1986, when a 70-percent drop in U.S. visitors and a 10-year average for the first 6 months.

His office estimates a 25-percent increase in tourism

France, duly noting the "better performance" of

Americans "automatically spent less than before."

The Swiss Tourism Office reported a surge of Amer-

In the colder climates, tourism was also on the rise.

icans this summer and a 7-percent increase over the

It increased an estimated 11 percent in Sweden this

year and about 7 percent in Norway, with the Japa-

overall this year compared with 1986.

ing" for some tourists, he said.

tional tourism earnings, behind the United States, Italy, Spain and France.

billion in tourism revenue this year, moving Spain past

months of 1987, an increase of almost 40 percent from

In Italy, tourism is expected to increase this year by

American travelers more than doubling, the Italian

Americans returned to Greece after shunning it in

\$300 million drop in revenue were recorded. This year

there have been 15 percent more Americans, said

Panayiotis Martakis of the Greek National Tourist

about 20 percent over 1986, with the number of

Spain took in more than \$6 billion in the first six

the United States as the top earner worldwide.

the first half last year.

National Tourism Office reports.

nish officials, however, expect a record \$15

## U.S. Congress Returns To a Mountain of Work On Contentious Issues [K. Fans

By Linda Greenhouse New York Times Service

WASHINGTON - With nearly all of the year's most difficult legislative problems unresolved, Congress returns from its monthlong nummer recess Wednesday to what is shaping up as a long and chaotic fall or even winter session.

Deep differences over taxes, trade policy, arms control and Central America must be addressed, some urgently, in an atmosphere already highly charged by the ap-proach of the 1988 elections.

Even these contentious issues could be overshadowed by the battle in the Senate, which may evolve into a filibuster, over the confirmation of Judge Robert H. Bork to the Supreme Court.

Congressional leaders who once planned to conclude this year's session by mid-October now say that even Thanksgiving may be an optimistic target.

"If it were up to the House alone, we could conclude by mid-Octosaid Representative Jim Wright of Texas, the House speaker. "But there is no realistic hope that we will do that, given the deliberate efforts by some in the Senate to keep the trains from moving on

The speaker's reference was to the Senate's Republicans, who have been able to turn the body's intricate rules to their advantage in preventing action on such matters as a Defense Department bill containing arms control provisions; a major campaign financing bill; and

Robert C. Byrd of West Virginia, the Senate majority leader, warned in August that he might delay consideration of the Bork nomination until Republicans "come to their senses" and permit the Senate to move through its legislative agen-

At stake in the increasingly bitter partisan standoff is not so much the fate of individual bills but the image that each party will be able to present to the voters in 1988. Here are some of the major items

Spain and Italy, predicts slight progress this year over last, but a decrease of 2.8 billion francs (\$466 million) on the congressional calendar for in spending by foreign tourists.

Not only did American visitors not reach the "exceptional level" of 1985, Mr. Descamps said, but the remaining months of the ses- The Senate Judiciary Commit-In addition, visa requirements proved "discourag-

tee begins hearings on Judge Bork's nomination next Tuesday. Senator Joseph R. Biden Jr., a Delaware on intermediate-range nuclear Democrat who is the committee's arms could further scramble the chairman, has promised to report the nomination to the Senate floor by early October. Its fate there depends on how

Mr. Bork emerges from the hear-

ings: as the mainstream conserva-tive depicted by the White House, in which case conservative Demo. crats and moderate Republicans would probably vote for him, or as the extreme rightist that Mr. Biden and other opponents of the nomi-

nation say they believe him to be. • The most urgent business before Congress is adopting a federal budget for the fiscal year that begins Oct. 1. The House has passed 9 of the 13 appropriations bills that make up the \$1 trillion budget; the Senate has passed none. President Ronald Reagan has threatened to veto several of the bills.

Many difficult budgetary decisions must be made in the next few weeks. The new budget, essentially a Democratic product, calls for \$19.3 billion in tax increases, which have yet to be specified and which the president has said he will not accept. A compromise on the pace and means of reducing the deficit over the next few years einded congressional negotiators on the eve of

• The conference committee to resolve the differences between the versions of the trade bill passed by the House and the Senate began meeting just before the recess. The differences are substantial, with the president threatening to veto both versions.

• The sudden start of Central American peace talks early last month took both the admir tion and its congressional critics by surprise. The situation is fluid and confusing. The peace plan calls for a cease.

fire by Nov. 7, but with the current congressional authority for military aid to the Nicaraguan rebels expiring in three weeks, and a president who has vowed not to abandon the contras, the late-summer truce on Capitol Hill may be short-The administration may ask

Congress for new military aid for the contras that would be placed in escrow to await the outcome of the peace process. But Represe Wright predicted that such a re quest would be rejected.
"A majority in Congress would

probably see new military aid as counterproductive, talking peace but planning for war," he said. ● A Soviet-American agreement

remaining months of the session, with both Democrats and conservative Republicans warning that Senate ratification would be anycalm L

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BUSH: Imo Stirs Doubts

Continued from Page 11

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a do not recall giving her the concerning the contras. Gregg resulted that he did not at per can't account for it." a depositions. Colonel Watson and as Mr. Greege said they seion real the language in the a ke was "almost positive" the and of the contras never came as the session May I with Mr.

med in the 1 May meeting.

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Take a large measure of Beefe It like luice of a freshly squeezed i kaspoonful of sugar. Pour into the Car find, add chilled soda water are heice Add a dash of Angostura Bir and serve with a slice of lemon.

For a recipe leaflet which turths the excellence and versatility of Bee James Burrough, Beefeater H Montford Place, Kennington Lane, London SE11 5DF, England.







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THE BEST CONNECTIONS IN THE WORLD MEAN NOTHING IF AN AIRLINE FORGETS THE HUMAN ONE.

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HEMAN ONE

### entious Issue After Anger At U.K. Fans

BRUSSELS -All 530 prisoners were accounted for Tuesday, one day after immates at Saint Gilles Prison in Brussels staged a riot lasting five hours, the Justice Ministry

A spokesman denied reports that 13 prisoners remained at large, the second rebellion in a Brussels prison in as many days. The riots at Saint Gilles and Forest prisons were in protest over alleged preferential treatment Belgium will grant to 26 Liverpool soccer fans who will soon be extradited on manslaughter charges stemming from the 1985 Heysel Stadium riots.

The police said 150 people, inchiding some policemen, were injured in Monday's rebellion, many suffering from respiratory problems due to the many fires that were lit inside the prison during rioting by about 400 inmates.

At the height of the disturbances. fires burned in several wings and on different floors of the prison as dense clouds of smoke rose sky-

On Sunday, 25 people were injured in nots at nearby Forest pris-on. Last week, Justice Minister Jean Gol invited the press to visit the main prison at Leuven, just east of Brussels, to see the custody conditions for the 26 British soccer fans. The wing where they will be held has in recent years been refur-

Meanwhile in London, Home Secretary Douglas Hurd rejected as absurd a request to reconsider the extradition of the fans. Sir Harry Livermore, representing 11 of them, wrote to Mr. Hurd asking him to reconsider his decision following the riots in Brussels. Asked on television if he planned to change his decision, Mr. Hurd replied: "Of course not, that would be an absurd thing to do".

#### **BUSH:** Memo Stirs Doubts

(Continued from Page 1) The contras are fighting the Sandinist government of Nicaragua. Mr. Bush has said he never knew Mr. Rodriguez was engaged in

helping the contras until the Irancontra scandal began unraveling last fall, and Mr. Gregg has said he did not learn of what Mr. Rodriguez was doing until Mr. Rodziguez told him about it on Aug. 8, act before late October, suggesting 1986. Mr. Gregg initially said he never talked with Mr. Rodriguez that the party should not give the ruling camp a clear target too early. about the contras.

Officials said Mr. Bush was given the briefing paper but does not Mr. Bush has frequently said in recent months that he told the truth about his relationship with Mr. Rodriguez. Publicly and privately, the vice president has angrily attacked

The Iran-contra panel made public depositions from Mr. Gregg; his deputy, Colonel Watson, and their secretary, Phyllis M.

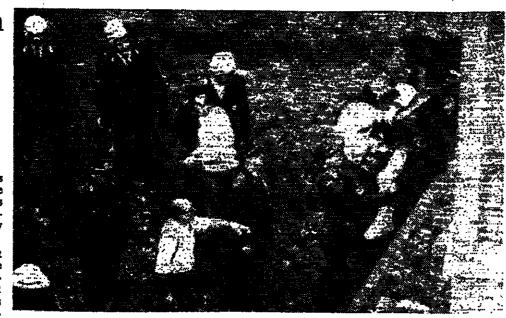
The briefing paper prepared for Mr. Bush was typed by Mis. Byme on April 30, 1986. Under the heading "Purpose," it said, "Felix Rodriguez, a counterinsurgency expert who is visiting from El alvador, will provide a briefing on the status of the war in El Salvador

and re-supply of the contras." Miss Byrne testified that she received this information from Colonel Watson. But Colonel Watson phy. said "I do not recall" giving her the statement concerning the contras. Mr. Gregg testified that he did not tell Miss Byrne about the contras

and "I just can't account for it." In depositions, Colonel Watson as well as Mr. Gregg said they could not recall the language in the memorandum. Colonel Watson said he was "almost positive" the subject of the contras never came up at the session May I with Mr. Bosh, and Mr. Gregg was even more emphatic.

There was no intention to discuss contra resupply," Mr. Gregg testified, "nor was contra resupply discussed in the I May meeting." Steve Hart, Mr. Bush's acting press secretary, said the depositions by Mr. Gregg and Colonel

Watson did nothing to change Mr.



Brussels police help evacuate wounded immates from Saint Gilles Prison after the riots.

### DEFEAT: In Argentina, the Political Landscape Shifts

Alfonsin has said that a moratorium would hurt the economy.

The Peronist victory was all the more astonishing given the unpo-pularity and disarray into which had shumped in recent years.

From the mid-1940s, the organization, formally called the Justicialist Party, had been the dominant political force through several deles, and a main target of repeated military interventions in poli-

Restored to power in 1973, it floundered after the death of its emorship of giant Buenos Aires founder, Juan Perón, in 1974, Two Province.

The party's loss to Mr. Alfonsin in the 1983 presidential race, which rived democracy, set off an internal power struggle between an au-thoritarian Old Guard and a more democratic wing labeled the Re-

The head of this moderate Peronist current, Mr. Cafiero, 64, an one-time ambassador to the Eurovictory Sunday by winning the gov-

years later, the military forcibly removed Mr. Peron's widow, Isabel, its absolute majority in the lower after months of political violence bouse, it still is the strongest bloc over charges by the dismissed mili-and economic chaos. because only half of the chamber's tary chief of staff that the general

> It won an estimated 52 seats. meaning it will have 117 in the new Congress. The Peronists claimed 60 seats, bringing their new total to 108. No seats were contested in the enate, where neither party has an absolute majority.

Mr. Cafiero's triumph made him economist, a former minister and a a primary contender for the presione-time ambassador to the Euro-pean Community, led the party to though the Peronist leader pledged throughout the campaign to com-

### CANAL: Unrest Raises Concerns

eaffirmed U.S. treaty obligations.

It also has endorsed the opposition movement's call for free elections and civilian control of the National Defense Forces, the nation's only military and police organization.

General Noriega's answer to his critics is a single slogan: "Not One Step Back!" Written on walls, billboards, bumper stickers and railroad cars as the theme of Monday's treaty anniversary, it affirms his determination to stay in power to supervise the final transfer of canal

Many Panamanians harbor serions doubts about that process, a survey indicated last month. Of 638 residents polled in Pana-

ma City, 35 percent said they thought the canal worked better a decade ago, before Panama had a role in its administration. Eleven percent said it runs better today. The same survey showed that 45

percent believe it is "improbable" that the United States will live up to its treaty obligations, compared to 51 percent who consider it

The anti-Noriega protests began had rigged the 1984 presidential election and planned the murder of a leading opponent. General Nor-iega has denied the charges.

The pro-military National As-sembly has accused "groups of the traditional oligarchy" of leading the protests with the aim "to estab lish a political regime in Panama that would allow the United States to remain after the year 2000."

Ricardo Arias Calderón, leader of the Christian Democratic Party and one of those denounced as "traitors" by the assembly, said all

irreversible fact."

"Noriega's argument is typical of dictators who feel rejected by their own people," he said.

But Dennis P. McAuliffe, the ca nal's U.S. administrator, admitted that the Panamanian government's fective in shifting the focus of debate in the country by casting doubt on U.S. intentions

The treaties were signed by President Jimmy Carter and General Omar Torrijos, a populist officer who brought the military to power in 1968 and dominated Panama until his death in an airplane crash

Under the treaties, Panama was given a bigger share of shipping toll revenues, and they now account for 8 percent of the national income. But the canal's operating budget remains under U.S. congressional control until 1999, when full operational control passes to Panama. At that time, U.S. military personnel based in Panama for canal defense, now numbering 10,000, must withdraw from the country.

#### Fees at Private Colleges In U.S. Rise 7% in 1987

NEW YORK - A year's tuition. fees, room and board for freshmen at the 500 most expensive private colleges in the United States this fall averages \$11,132, up 7.39 percent from a year ago, according to a survey released Tuesday.

The schools included in the College Board survey total fewer than half the 1,044 four-year private col-leges and universities in the country but enroll about 75 percent of the full-time undergraduates in

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### KOREA: Alike in Name and Goal

ed. The military distrusts him too much, they argue, and would inter-

vene to block him. The rivalry has presented a quandary to the broad coalition of eligious, labor, teacher and student groups that form the organized opposition. Their collective beart is with Kim Dae Jung, a man who has spent years in jail or exile abroad for his anti-government resistance. But their minds tell them that Kim Young Sam stands a bet-

Sometimes you have to yield the ideal for practical results," a Protestant church leader said. "I suspect Kim Dae Jung may have to yield. Kim Young Sam is the safer

Kim Young Sam says the party, which he heads, must pick its can-didate by no later than Sept. 15. Kim Dae Jung, who has the title of adviser to the party, sees no need to

But it is clear that Kim Dae Jung aiso wants to stall for time, to see how much popular support he can muster against the better-organized Kim Young Sam. On Tuesday, af-

iourney that is interpreted as an attempt at political pulse-taking.

■ Thousands Cheer Korean Hundreds of thousands of South Koreans surged through Kwangju on Tuesday cheering Kim Dae Jung, The Associated Press report-

Riot policemen sealed off the

main government offices in the city center as thousands of protesters, many of them students, chanted anti-government slogans. The crowds later dispersed peacefully.

Later, Mr. Kim wept at the graves of people killed in a 1980 anti-government uprising and told thousands of supporters that South Korea would soon be a democracy.

#### ■ Candidate to Visit U.S.

Mr. Roh will visit the United States next week, officials of the ruling Democratic Justice Party said Tuesday, United Press Inter-

national reported from Seoul. Officials said the ruling party's candidate would visit Was Sept. 13 at the invitation of several rate groups and would speak at

the National Press Club. The state-run Korea Broadcas ing System reported late Tuesday that a meeting had been arranged ter repeated delays, he visited his between Mr. Roh and President native Cholla Province for the first Ronald Reagan. The report could Rouald Reagan. The report could

#### those who have questioned his CHINA: Foreigners Are Fined

(Continued from Page 1)

Siemens AG, who was found in bed room. The man paid the fine and nens asked him to leave China, the diplomats said.

Some diplomats believe the crackdown is part of a new morals campaign designed to impose discipline before a major Communist in Shanghai.
Party congress scheduled to convene Oct. 25. Police are also conducting a drive against pornogra-

According to recent press re-ports, some Chinese prostitutes have been sent to labor camps for two years. Chinese pimps can be sentenced to even longer terms.

A diplomat said police had questioned foreigners for as long as six with a Chinese woman in a hotel hours, and in some cases overnight. Usually the foreigners have been

required to sign a statement saying

they regret having committed a

wrong, the diplomat said. The largest number of incidents perhaps a dozen, has been reported

In Beijing, the Ministry of Foreign Affairs cited a law prohibiting

prostitution and solicitation of Chinese officials said that viola-

tors of the law could be detained for up to 15 days and that those "refuse to repent" should be sent to labor camp and fined.

### Yugoslavs Link Vandalism to Killings

The Associated Press

BELGRADE — Windows of at least seven shops owned by people of Albanian descent were smashed overnight, apparently in retaliation for the killing of four soldiers by an ethnic Albanian last week, Radio

Belgrade reported Tuesday.

It said that four stores on the outskirts of Belgrade and three in Titograd, capital of Montenegro, were smashed and that there was no indication of burglary. The attacks brought to 10 the number of such incidents apparently directed against ethnic Albanians since the killings. Aziz Kelimendi, 20, from the Albanian-dominated southern province of Kosovo, shot to death four fellow soldiers Thursday and wounded five before killing himself in army barracks at Paracin, about 100 kilometers (60 miles) south of Belgrade. The army said Monday that he was motivated by Albanian nationalist sentiments.

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### Bonn Thanks Iran and Syria on Hostage

BONN — Foreign Minister Hans-Dietrich Genscher on Tuesday thanked Iran and Syria for helping to obtain the freedom of Alfred Schmidt, a West German engineer who had been kidnapped, a ministry spokesman said.

The spokesman, Michael Gerdts, said Mr. Genscher had sent a telex to the foreign ministers of Syria and Iran "personally thanking them, Syrian leader Hafez Assad and Iranian parliamentary leader Hashemi Rafsanjani for their help in gaining Schmidt's release."

Mr. Genscher also asked in the West German businessman, Rudolf Cordes, who has been missing in Lebanon since January. Security officials on Tuesday questioned Mr. Schmidt to learn

more about the Beirut kidnappers, government officials said. Experts were asking Mr. Schmidt for details about his kidnappers and the places where be

the officials.

West German officials have re- in the United States on murder and They also said they did not have Cordes.

In recent months, security officials have said the kidnappers of Mr. Schmidt and Mr. Cordes had hoped to trade their captives for Mohammed Hamadeh, a suspect in the hijacking of a Trans World Airlines plane, and his brother, Ali was held in his seven months of Abbas. Both Hamadeh brothers captivity in Lebanon, according to the officials.

Mohammed Hamadeh is wanted

telex that both countries continue peatedly denied that any deal was air-piracy charges in connection to work to obtain the freedom of a made with Mr. Schmidt's captors. with the 1985 hijacking of the TWA jetliner and the murder of a U.S. any information on the fate of Mr. Navy diver who was aboard the

[The White House said Tuesday that it took the West German government at its word that no deals were made to secure the release of Mr. Schmidt, Reuters reported from Washington.

The White House spokesman, Marlin Fitzwater, noting that the Bonn government had said no deals were made, said West Germany was committed to prosecuting Mr. Hamadeh. "We are glad that the hostage was released, and we take them at their word that there were no deals made," Mr. Fitzwater said.

The West German government turned down a U.S. extradition request for Mr. Hamadeh earlier this year and said he would be instead tried on similar charges in Frank-

Ali Abbas Hamadeh was arrested at the Frankfurt airport on Jan. 26 after returning to West Germany on a flight from Beirut. He is suspected of having been involved in the Beirut kidnappings of Mr. Schmidt and Mr. Cordes.

Mr. Schmidt, 47, arrived in West Germany at 12:20 A.M. Tuesday on a West German Air Force flight from Damascus.

Mr. Schmidt's employers, Sie-mens, an electrical concern based in Munich, denied having paid ransom to obtain the release. Company officials said Tuesday that they could not provide any information on Mr. Schmidt's whereabouts.

West German television reported earlier in the day that Mr. Schmidt was expected to fly to West Berlin to be reunited with relatives later Tuesday.

Schmidt's whereabouts. "We are still under instructions not to comment on the hostage situation," the Foreign Ministry spokesman said.

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Pieter W. Botha, left, with Major Wynand du Toit and the major's 5-year-old son, Klippie

### West German government officials declined to comment on Mr. U.S. Suddenly Resumes Angola Talks

LISBON - Washington's top

expert on Africa made a surprise trip to Luanda on Tuesday to resume talks on independence for South-West Africa and the withdrawal of Cuban troops from Angola, the Angolan news agency ANGOP reported.

ANGOP, in a dispatch received in Lisbon, said Chester A. Crocker, assistant secretary of state for African affairs, arrived for unannounced talks "within the framework of contacts which had thorities. After the failure of talks with of Angola, UNITA.

Mr. Crocker in Luanda two months ago. Angola recently said it was willing to be more flexible over a pull-out of the estimated 30,000

time, said he was waiting to see the Cuban troops, but only after details of new proposals but had given no sign he was ready to re-South Africa rules South-West

Africa, or Namibia, in defiance of United Nations resolutions. Backed by the United States, Pretoria has said it will not withdraw from Namibia until Angola orders out the Cubans who have helped protect it against South African incursions and attacks by South Africontinued with the Angolan au- can-backed rebels of the National Union for the Total Independence

After the failure of the talks with Mr. Crocker in July, President José Eduardo dos Santos of Angola traveled to Havana for a meeting with President Fidel Castro.

Mr. Crocker, who had previously described the talks as a waste of willing to speed up the removal of the issue of Namibian indepen-

■ Swedes Missing in Angola Three Swedish construction workers were reported missing in Angola after UNITA rebels am-bushed a convoy of vehicles 100 kilometers (60 miles) northeast of Luanda, Reuters reported Tuesday from Stockholm, quoting foreign

The workers, who were involved in a project to install electricity in Angolan villages, were presumed "dead, wounded or abducted" after the attack Monday afternoon, a spokesman for a government aid

**Dutch Man Admits He** Smuggled Arms to ANC

AMSTERDAM — Klaas de, Jonge, the Dutch anthropologist, who was released from South Afri-

ca in a complex prisoner swap Monday, admitted Tuesday that he, had smuggled arms for South African guerrillas. Continued

At an impromptu news conference at Schiphol Airport, Mr. de. Jonge said, "Yes, I have singgled weapons and explosives, but how, and what is a story I will tell later." He looked happy and relaxed as he entered the airport terminal which was crowded with reporters; and anti-apartheid supporters. Mr., de Jonge said his sympathies for the outlawed African National Congress guerrilla group grew during his two-year stay as a fugitive at the Dutch Embassy in Pretona.

He made light of a Dutch plan to investigate whether he is liable for prosecution under Dutch law for offenses he may have committed in. South Africa

Hans van den Broek, the Dutch minister of foreign affairs, an-nounced earlier Tuesday that the Netherlands would order such an investigation.

Mr. de Jonge was released in Mozambique with Pierre-Andre Albertini of France and 133 Ango. lan soldiers in exchange for Major Wynand du Toit of the South African Army. Mr. Albertini arrived 🛦 France on Tuesday.

The Dutch government denied Tuesday that it had made any coda cessions to South Africa in the ne gotiations that led to Mr. de Jonge's release.

Explaining his decision to investigate Mr. de Jonge's South African activities. Mr. van den Broek said: "The diplomatic asylum granted to de Jonge was in no way designed to subtract him from the normal course of justice."

In Cape Town, President Pieter W. Botha waited up until the early hours of Tuesday morning to welcome home Major du Toit.

The major, only recently promoted from captain, was treated as a hero two years after he was captured deep in northern Angola and embarrassed the South African government by saying he had been sent to sabotage a U.S.-Angolan oil installation. Pretoria denied the allegation, implying that he had been forced to make the statement.

On Tuesday, Major du Toit told Mr. Botha he had never doubted that the government would secure

### Here is What Some Children in the Sudan

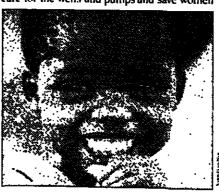


In remote parts of the Sudan, and other ireas of the developing world, many people have never tasted clean water or seen a handpump. Traditionally, these people obtain their water supplies from rivers, canals, or older open wells with little protection against contanination, including human and animal waste. Disease spread by polluted water and

ack of hygiene is one of the most common causes of death in children under five in the leveloping world. That is why Unicef includes programmes to provide clean water supplies and better

sanitation among its highest priorities. And the benefits of successful drilling and freshwater pumps extend beyond the obvious, too,

They provide jobs for local people trained to care for the wells and pumps and save women



retrieving water from far-off sites.

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RABIN AT DACHAU — Israel's defense minister, Yitzhak Rabin, laying a wreath Tuesday in memory of victims of the Nazi concentration camp at Dachau, outside Munich. Mr. Rabin decried "a newly rising anti-Semitic and neo-Nazi wave" around the world.

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-"In the information world, there can be no sacred cows." The editor of a Vietnamese Communist Party newspaper was speaking. The edi-tor, Tuat Viet of Saigon Giai Phong, is one of a small but influential corps of journalists who say they are changing the way the press thinks and works in Vietnam. "There has been a struggle be-

tween two points of view - to serve the masses or to serve the mandarins," he said in an interview at the paper's offices.

"Being a government tool, just printing declarations, is always the easier way," he said. "We wanted to add commentary, criticism, real reporting to this."

Corruption in the national air-

line, venal party officials, slothful bureaucrats, inadequately educated doctors, men who avoid military service by marrying officers' danghters, these are only a few of the targets that are attracting the attention of writers and cartoon-

ists.
"Where are the 300-liters of fuel?" asks a headline in The Youth Paper, the most daring of the new-journalistic breed, in a report on reaucratic theft.

Another article, "Good News for Dranks," notes that the price of almost everything except beer is

### In Manila, **Looking for** Coup Blame

By Keith B. Richburg

Washington Post Service

MANILA — Almost two weeks

after the unsuccessful military coup, the government of President Corazon C. Aquino appears beset by disarray, with political and military leaders engaged in an unusual round of recrimination.

The vice president and foreign secretary, Salvador H. Laurel, spent the weekend touring military bases and getting rousing applause by asking the soldiers in rally-style meetings, "Should President Aquino change members of the cabinet?" and "Should the president remove the communists in

ers have stepped up their calls for the resignations of Mrs. Aquino's two top aides, her executive secretary, Joker P. Arroyo, and her special counsel, Teodoro Locsin.

Critics say the two aides tried to undermine the military leadership during the crucial early hours of the coup on Aug. 28, and they have renewed their accusation that Mr. Arroyo is a communist sympathiz-

Mr. Arroyo appeared before the House of Representatives on Tues-day to defend himself against accusations that he is anti-military and a communist. In the process he lashed out at his critics, even as he insisted that this was the time for government officials to "close

Mr. Arroyo defended his earlier racterization of Colonel Honesto Isleta, the armed forces spokes-man, as "a Goebbels propagan-dist," saying "A Goebbels is one who tells a lie. He called me a e, and I'm not a commie.

Mr. Árroyo also suggested that Mr. Laurel was overstepping his anthority during his trips to the military camps on a mission to test the sentiments of the troops.

"That the vice president was asked to go to the various military camps, yes," he said. "That he was authorized or asked to ferment dissent, no."

The picture that has emerged in the days following the failed coup has been one of a government searching about to cast blame.

Military officials have accused

Mrs. Aquino, and particularly her two aides, of ignoring military grievances and allowing widespread dissent to spread within the armed forces.

Presidential aides, on the other hand, have said that the coup at-tempt called into question the loy-alty of large segments of the mili-

The result is that far from celebrating the defeat of the fifth and most serious coup attempt, the government has once again been reduced to the kind of internal bickering that characterized the early months of 1986.

We foiled a coup, so we should rejoice," Mr. Arroyo said. "But afer every coup — like this particu-— someone must be blamed. So we have become the

Mr. Arroyo, like the armed forces chief of staff, General Fidel V. Ramos, has long been a favorite target of critics who see the Aquino government as unnecessarily antagonistic toward the military.

After every unsuccessful coup attempt, the calls increase for Mrs. Againo to remove both General Ramos and Mr. Arroyo, but both have managed to survive.

While Remember... Works of Art Watche

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### Vietnamese Press Tries Its Hand at Some 'Real Reporting'

By Barbara Crossette
New York Times Service
HO CHI MINH CITY, Victnam near Hanoi's international airport.

> The accompanying article re-hardware, the newspaper said, veals details of how Vietnam Air-The Youth Paper, published himself a villa of princely propor-say.
>
> But the editors of Saigon Giai

In the process, the official, Ngo- Phong believe that they were the censored or punished yet in the the Vietnamese Army from Austra-

grams) of cement, 2,500 pounds of The house, like many others, be- iron and steel, six cubic yards (4.5 longs to a pilot who is enriching cubic meters) of stone, 102,800 himself on smuggled foreign goods. bricks, and a good deal of fancy

veals details of how Vietnam Air-line's former personnel chief used the carrier's overworked planes to ferry construction materials and la- on Sunday and The Laughter of borers from south to north, to build Youth. All are sellouts, news agents

PHILIPPINE HIGHWAY CUT BY REBELS — Com-

A cartoon in the same paper Dac Thuong, managed to steal or first to question the economic polishows peasants confronting a luxu-otherwise procure the following: cies being forced on what was for-ry house newly built in rice fields 14,000 pounds (about 6,300 kilo-merly South Vietnam after Hanoi's victory in 1975.

"There was time when even news of accidents or robbeties was suppressed," Mr. Viet said. "This was not reflecting reality."

"Party leaders did not want critics," he added. "They were afraid of public opinion. Leaders feared that to open the door would invite an attack on the whole system."

No journalist has been reported

outspoken campaign for party and his and the United States say that government overhaul, which so far the motive for the paper's camhave been challenged.

Cong Man, editor in chief of the groups. Vietnamese Army newspaper, Quan Doi Nhan Dan. The paper has been on a sustained crusade against general inadequacies of government as well as specific cases of corruption and abuse inside and outside the military.

Analysts who follow events in

has not questioned the fundamen- paign may be the army's need to tals of Marxism. But some editors win for itself an influential place in peacetime, when its demands com-Among them is General Tran pete with those of other interest

The paper says in its editorials that the army cannot be effective in present economic conditions, because soldiers are undernourished. inadequately fed, and skimpily

General Man said that from time to time party officials go over his head to try to stop articles from appearing. He said reporters are being told to verify reports of mal-leasance very carefully, so that there will be no missteps.

At The Youth Paper, the deputy editor, Huynh Son Phuoc, 37, says there are four lawyers on call to check articles for potential legal

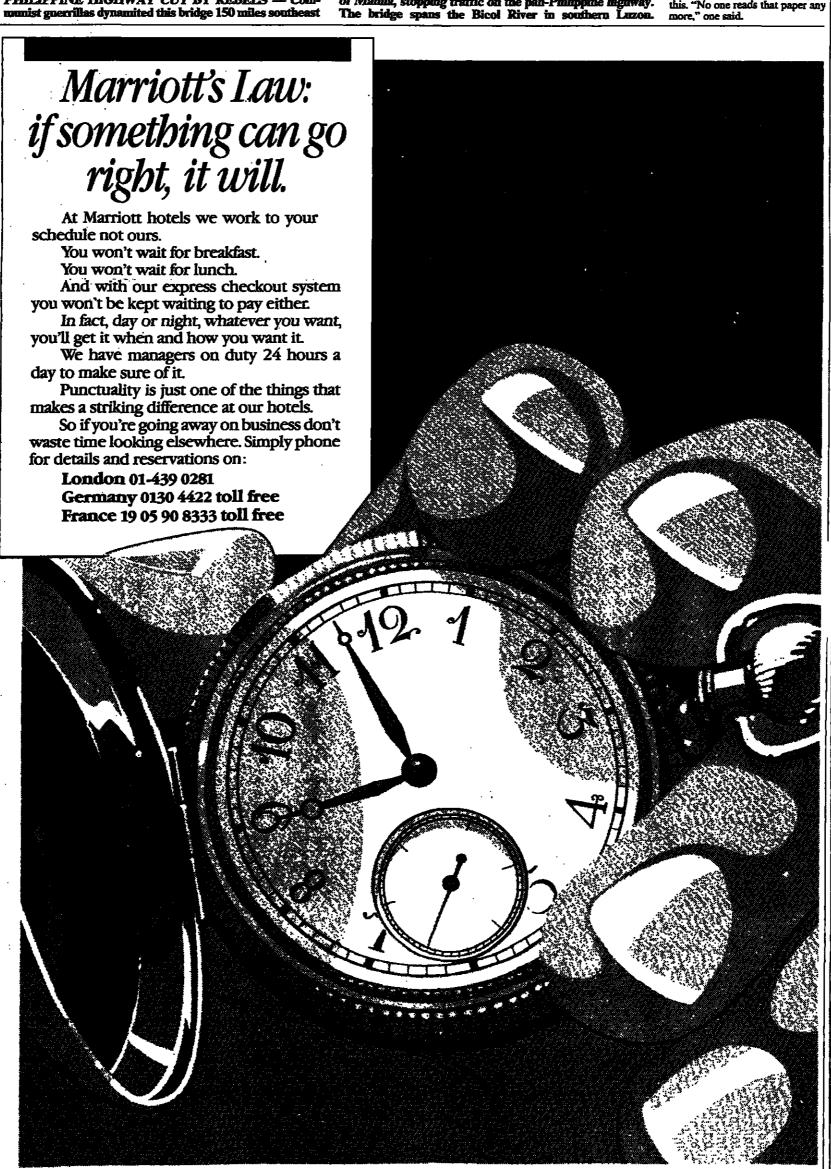
problems Vietnam's livelier papers say that it is only a shortage of newsprint that keeps them from increasing size and production runs. Mr. Viet at Saigon Giai Phong - where some journalists from the old South Vietnamese regime are em-ployed — said that his market research indicated the present circulation of 90,000 could easily be more than doubled to 200,000.

The paper losing out these days, readers and journalists say, is Nhan Dan, the Communist Party daily. Under a new editor, Ha Dang, it seems to be slipping back from the bolder days of an editor named Hong Ha. Mr. Ha is now a highranking official in the Ministry of Information.

A recent editorial reviewing human rights in the United States announced that the American gov-ernment had "blacklisted" 34 milhon of its own people as security risks, and that "the rights of minor-ity groups and the foreign born, especially those of Asian origin, are brutally suppressed." Several Vietnamese with relatives living happily in the United States shrugged when asked about the veracity of this. "No one reads that paper any

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By Sheridan Morley International Revald Tribune

L Stephen Bill's "Curtains" marks the London debut of a writer of considerable promise. His play is of considerative promise. His play is a blackly funny family album that opens at the 86th birthday party of old Ida (a crotchety Gwen Nelson), who is so full of plastic bone replacements and spinal pain that she persuades one of her three daughpersuate to kill her, a surprisingly diffi-ters to kill her, a surprisingly diffi-cult operation involving pills, plas-tic shopping bags and cushions. At this point we might be moving

into an Agatha Christie whodunnit or a more macabre Joe Orton comedy, but Bill has decided instead to go his own route and explore a miarly English ritual of backhanded enthanasia. Having laboriously killed the old lady, who alive was neglected by all but a meddlesome neighbor (Stella Moray in fine gossipy form) the family is THE LONDON STAGE

faced with problems of corpse disposal, death certificates and furniture squabbling, and it is here that the author's full loathing of local relative values comes to the footlights. His central figure is, in the end, not the daughter who does the lailing (Bridget Turner), nor either of the two other daughters (Gillian Hanna and Sheila Ballantine).

Instead it is one of the downtrodden sons-in-law, not Alfred Lynch as a failed farmer but Ralph Nossek as the one who knows everything but can do nothing, not even neach the full stop at the end of his num sentences. Faced with a dead mother-in-law, a murderous wife and an inquiring offstage doctor (when it comes to death, this family is jinxed), the best Nossek can do is to back out of the room with half a stion somewhere approaching his lips and the sort of desperate meffectuality on which whole Ayckbourn trilogies have been con-

This is a marvelous performance at the heart of a bleak look at the non-communicating English suburban family in extremis ("What do you mean she has passed away? l just bought her a Mackeson") which manages to consider a whole way of life through the sudden ending of it, and my guess is that Stuart Burge's wonderfully modulated ction will move on to a long West End run.

The main trouble, and there are several, with Graham Swannell's

Telex: 612832.

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Please charge my credit card account: own place on the triangular sexual map. Three people are locked to-gether for a night in a Paris hotel room. Two of them (Nicola Pagett and Nigel Terry) are long married to each other while the third (Claire Hackett) is an all-purpose representative of the next generation whom Terry has taken to his bed in a kind of petulant rage because his own wife has become a successful

So much for plot, which consists of Pagett erupting into the room at the beginning of the play and leaving it at the end with the girl in tow, having promised her a hot breakfast and therefore a welcome break from Terry and his eternally going on about the problems of a midlifecrisis husband when his wife and housekeeper goes to the office. I think Swannell would like us to know that life is bloody tiresome reckoned "The Mousetrap" or "No and that marriage doesn't make it Sex" any easier. He would also like us to and recall a few minor rock groups of the middle 1960s, and what homes were like before women started getting above themselves and having

lives of their own. Beyond that, he seems to have remarkably little interest even in his own characters' backgrounds or what got them together in the first place, or indeed why they choose to spend the whole night in a small, hot Montmartre bedroom when it might be more eventful to step outside and watch the traffic lights changing in the square.

Turgid debates about feminine rights, generation gaps, creative disintegration and marital infidelity make you think that instead of a theater studio you have accidentally wandered into a television studio where they are taping one of those interminable panel discussions that now go out around 3 in the moming, though Swannell's numbing lack of interest in anything actually happening is not the fault of his cast. Hackett goes to sleep for a while, thereby exciting considerable audience envy, while Terry prowls the carpet like a caged apeman and Pagett reminds us that she is the most lyrical and lovely of actresses, one who deserves a vastly less lethargic or amorphous script than that given her here by her

Certain shows exist primarily to. yea prove the irrelevance of dramatic criticism. "The Mousetrap" is one "No Sex Please - We're British," which has just closed at

such productions rise above normal box-office laws and become tourist landmarks like the Tower of London or Madame Tussaud's, things to be gazed at in awe because they have always been there rather than because they ever possessed any intrinsic theatrical merit.

If anything unites them it is perhaps that they are so simple as to be easily accessible to non-theatergoing foreigners, and so amiably and blandly timeless that, like the digital watches that bleep all over their customers, they just run on forever, turning once-alive and variable playhouses into museums of nighly repetition where no self-respecting actor will ever put in an appearance as part of a 15th change of cast.

It is not always possible to spot these shows at birth (most critics Sex" deserved about six months, cerning a quintet of the Little Sisand who's to say they were wrong?), but I have a ghastly suspitogether on a high-school auditori-

lessly and aimlessly around territory already better charted by Sartre and Coward, without ever fixing its After a while, maybe 10 years or so, Suffering as I do a deep-seated um stage already set up for a production of "Grease" in order to raise enough money so that several

terror of dancing nuns. I have man-aged to avoid "Nunsense" in New York, Sydney, Toronto, Boston, Detroit, Washington, Chicago and Philadelphia, where it is playing at present not as part of some global tour but in eight separate productions, which is probably more than you could currently claim for "King Lear." This being a thin week, however, it proved less easy to avoid in London, where Dan Goggin's musical, surely the first ever to be derived from a line of greeting cards - so it says in the program, though we are never told what the line actually was --- is now to be found at the Fortune with bookings already being taken through January.

About as funny as a flag at half mast, "Nunsense" is a memorably terrible evening in the theater con-

of their food-poisoned sorority may get an adequate burial.

Honor Blackman, who also served time in the last London revival of "The Sound of Music" and must soon be eligible for some sort of Vatican absolution, leads (as the mother superior) a cast all of whom wear the clenched grins of acresses who have narrowly missed the bus-and-truck tour of "Springtime for Hitler," and what is so infinitely depressing about this shapeless, formless shambles is that not only was it virtually full on a summer Monday night but the people it was full of paused on the way out to buy the record of a breathtakingly inadequate score. "We're here with you to share with you the humor of the nun," is an opening line that I still wake up screaming a week later, but I have an unholy feeling that "Nunsense" isn't going to go away quietly or quickly: Goggin is doubtless even now at work on



Ralph Nossek and Stella Moray in Stephen Bill's "Curtains" in London.

### Sell or Donate? U.S. Tax Laws May Curb Art Gifts

By Rita Reif

FW YORK -- The announce-I ment last Wednesday by a philanthropist and art dealer that he would sell Vincent van Gogh's "Irises," rather than donate the painting to the small Maine college it has been on loan to for the last decade, is the first public evidence that the current art boom and changes in the U.S. federal tax law may result in a cutback in gifts to eums this year.

The decision by the philanthropist, John Whitney Payson, to consign to auction van Gogh's 1889 landscape was made, he said, after "the recent and unprecedented spiral in art prices" and the reduced benefit to donors under the 1986 Tax Reform Act necessitated a reevaluation of his art holdings.

Payson may not be alone in his decision to sell rather than donate. In interviews with auctioneers, art dealers, lawyers and museum officials since the announcement, several have said they expected donations to museums to be down this

"The jury is still out because it is too early to know for sure," said a "Light of Day" at the Lyric Studio the Duchess after 17 unfathomable in, a firm specializing in the art years, was another. Off-Broadway.



John Whitney Payson (right) with John L. Marion, chairman of Sotheby's North America and van Gogh's "Irises."

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prominent art lawyer, Eugene Voto see a reduction in gifts, both cash selling. "I made the decision to sell
gel, a partner in Rosenman & Coland property. Why? It is simple: the flagship of the collection because this painting had become too Payson cited other concerns for valuable to loan to other institu-tions," he said. The 27 other artworks he inherited with the van

loan to Westbrook College in Portland, Maine.

Soaring values for artworks have increased insurance and security costs, he added. Two van Gogh paintings were auctioned this year at Christie's in London for extraordinary prices — "Sunflowers" Metropolitan Museum of Art, John brought £24.75 million (\$39.9 milquetaille," £12.6 million (\$20.2 mil- tax situation on donors." ion) in June.

"Irises," a ravishing, light-washed study of a field of purple flowers and one white bloom, is to be auctioned at Sotheby's Nov. 11 and is expected to sell for between \$20 and \$39 million, according to David Nash, who heads fine-art sales at the auction house. Nash said Payson's twofold explanation for why he was selling represented a first. Nash said most people who have consigned artworks seem mo-tivated by the increased volume in sales and the high prices achieved, 'not the tax consequences."

The same is true at Christie's, according to its president, Christoher Burge. "Lawyers have said 'I bet the new tax laws will help your business," he said. "But to my knowledge, not a single major work of art has come to us because of this issue. One has a faint suspicion that artworks he inherited with the van perhaps the real reason people are Gogh in 1975 from his mother, selling art is because a painting is Joan Whitney Payson, art collector, suddenly worth \$30 million. But

Most museum officials declined

to comment or said they were not certain whether there would be cutespecially van Gogh paintings — backs in art gifts because of the reduced tax incentives. "We have not seen anything that we can put our finger on in any way," said a spokesman for the der the provision Metropolitan Museum of Art, John minimum tax.

lion) in March and "Bridge of Trin- to evaluate any effect of the new Vogel agreed. "You don't ever portant, if you have the painting on the wall, you have an option to change your mind until the end of

er gifts of an intermediate size this collectors who have non-financial reasons for doing it or who have an estate reason for making a gift." Tax rates today, Vogel said, are

of the value."

philanthropist and owner of the that may sound a tiny bit greedy to saving on gifts of 21 percent, be-New York Mets, will remain on cite as a reason for selling." saving on gifts of 21 percent, be-cause he is in what is called the according to his attorney, Patrick Daniel Martin of Nixon Hargrave Devons & Doyle. Taxpayers who pay an alternative minimum tax compute their taxes in two ways: under the prevailing rates and under the provisions of the alternative

This alternative position, which is not unusual today for wealthy are collectors with heavily sheltered property, specifies that the taxpayer must pay the higher of the two see anyone give for tax-motivated reasons in June," he said. "Giving a tax figures. The saving under the painting on Dec. 30 gives you the alternative position is determined on the tax basis of the property in question -in this case, the value of "Irises" — when inherited or acquired, not its appreciated worth or the year. I expect there will be few- current market value. The painting with the 27 others, was appraised at year. This does not apply to major a total of about \$5 million in 1975. Martin said, adding that "Trises was appraised at less than \$1 mil-

An art dealer, Richard L. Feigen in sharp contrast to a decade ago said the current tax rates are probawhen art gifts represented a 70 per- bly only temporary. "Nobody excent tax benefit. "Some people pects that these rates will stay the even made money on charitable doway they are beyond the end of this nations then," he said. "The rates administration," he said. In his dropped to 50 percent and now to view, the decision to sell now seems 38. Any gift you will make next motivated by the current boom in year when the top tax rate drops to art sales. "The point is that this is 28 percent, the United States government will contribute 28 percent and Payson is one of the minority of people who own a van Gogh and Payson has a lower tax rate and he may feel the bubble will burst."

in New York — I'll be the first to say that," said Landesman, who replaced Richard G. Wolff on Sept.

of dollars in the bank to bid on the

shows. So obviously, we have to

Landesman plans to stake his

claim by forging strong relation-

ships with such resident companies

as the American Repertory Theater

in Cambridge, Massachusetts, and the La Jolla Playhouse in Califor-

nia. Those groups developed the musical "Big River," which was co-produced by Landesman and his

wife. Heidi, a set designer. Through his involvement in Big River,

and a shared interest in thorough

bred horses, Landesman, a success-

ful investment adviser, became

friendly with the Bingers. He was

also linked with a group of young

grown theater.

compete in a different way."

'And we don't have the millions

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new independent Broadway producers who were dissatisfied with, among other things, the trend of importing big British musicals al-most to the exclusion of home-One of his first acts, even before taking office, was to hire a creative director, Jack Viertel, a former theater critic who, for the last several years, has been dramaturg at the Mark Taper Forum in Los Angeles.

not going to be a matter of bidding on somebody else's mega-hit. We can't outbid those other guys any way. We're going to be involved in projects early on. In some cases, we're going to initiate them; in other cases, we'll form alliances very early on with producers." "Jack and I really are different from the people the resident theaters are used to dealing with," he

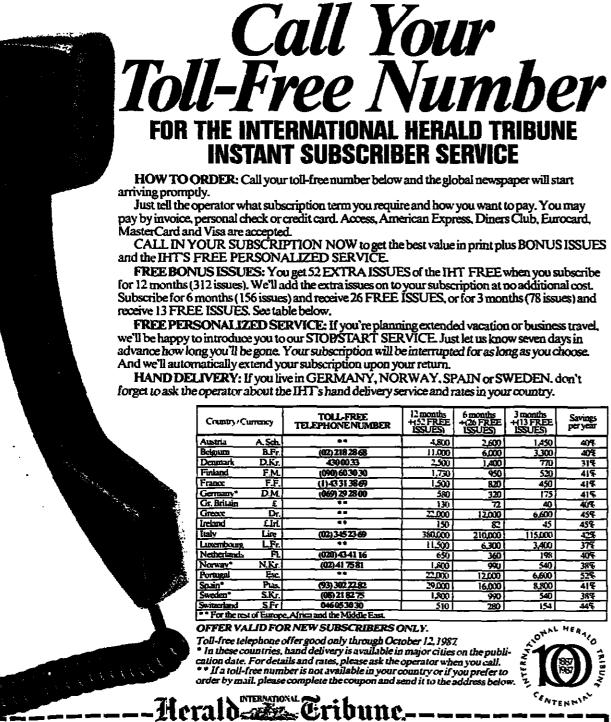
We will be developing our own

projects," Landesman said. "It's

resident theater movement. We have a much more natural affini-Viertel will be responsible for cultivating that affinity, "We need to make a real partnership with the resident theaters that's consistent and has its own way of doing busi-ness," he said, joining Landesman in an interview last week.

In a telephone interview from his Minneapolis office, Binger insisted that Jujameya could not afford to lose sight of the bottom line. "I have to put artistic and financial matters side by side," he said. "You can't have artistic success without

of the bottom line. "There's no way any rational investor is going to invest in the theater, because his chances of getting paid back are so



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### New Man on Broadway **Backs Resident Theater**

By Jeremy Gerard
New York Times Service

N EW YORK — Two days into his tenure as head of Jujamcyn Theaters, Rocco Landesman sank into a couch, crossed one maroon cowboy-booted foot over the other and took a deep breath. At age 40, Landesman — ruddy faced, red-haired and hirsute — is the youngest and probably the brashest president of a major Broadway theater-owning group, and he plans to do business somewhat differently from his larger competitors, the Shubert and Nederlander organiza-

Jujamcyn is owned by a Minne-apolis businessman, James H. Binger, and his wife, Virginia, and named for their children, Judy, James and Cynthia. The company comprises five theaters: the largest, with 1,600 seats, is the St. James; the Eugene O'Neill, the Martin Beck and the Virginia range from 1,100 to 1,280 seats. The Ritz is also about that size, but under the "endangered theaters" designation, only the 499 seats in the orchestra are sold when the theater is booked, thus qualifying it for lower labor

"We don't have the prime houses

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financial success." Landesman, too, is keenly aware invest in the theater, bec remote." he said.

ist it's a very sound idea," said God ist escuive and creative director at L aldone that early in my career. Fd p Mr. Los admitted. "A lot of adver amph to be able to measure results." H sigs another matter. It can work mura · To like to in it tomerrow." AC Nielsen Co., long the dominant i mangs business, now has formidable All National TV Ratings Service of C swell-financed British-American part

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By ISADORE BA

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WEDNESDAY, SEPTEMBER 9, 1987

#### **MADISON AVENUE**

### **Agency Head Campaigns** For Incentive Payments

By ISADORE BARMASH

EW YORK - Should advertising agencies be compensated by a commission, a fee or through an incentive arrangement? Barry Blau, chairman of Barry Blau & Partners in Fairfield, Connecticut, is for incentives. "We should be paid on what we sell for the client rather than on how much he spends on a campaign," he said. "Any businessman in his right mind would agree with that. He doesn't like the idea that, in addition to spending a lot of money on a campaign, he also pays a commission for what he hopes to sell. So an incentive setup makes sense for him and for the agency, if it can be properly worked out."

Mr. Blan admitted that incentive arrangements are feasible in his own field of direct-response advertising because the results are more directly "If I had done that early, I'd probably

measurable than in general advertising. Direct mail for subscriptions, for example, elicit a clear result, as do television direct-response promotions. But in general advertis-ing, a variety of influences, including retailer promotion and the amount of shelf space, make

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incentives a more difficult matter. "Nonethcless, I believe that the incentive concept can be used more widely in the advertising business," Mr. Blan instead.
"Agencies might consider a combination of a fee and some compensation as a direct result of sales, although that would require some close monitoring."

be a zillionaire."

one executive said.

Advertising agencies traditionally work for 15 percent of the billings, although negotiations with clients sometimes cut these commissions to 10 percent. Others have fee arrangements, computed on a combination of employee hours spent on the account, overhead and a markup of from 15 percent to 25 percent on both

At Blan & Partners, incentive arrangements bring in only about 15 percent of the agency's revenue, but they are growing, "We tell our clients, I think we could figure out an innovative form of compensation in whole or in part,' and we find more and

more of them are interested." The incentive concept was praised by a fellow executive. "I think it's a very sound idea," said George Lois, the chairman,

chief executive and creative director at Lois Pitts Gershon. "If I had done that early in my career, I'd probably be a zillionaire But, Mr. Lois admitted, "A lot of advertising doesn't work well enough to be able to measure results." He added: "Good adver-

tising is another matter. It can work miracles. If my clients were willing, Pd like to try it tomorrow. A.C. Nielsen Co., long the dominant force in the U.S. television ratings business, now has formidable competition from the AGB National TV Ratings Service of Columbia, Maryland, a

new. well-financed British-American partnership. Starting this month, meters and monitors began clicking away in 1,700 American households, reporting viewing and use data on each home's television sets and video cassette recorders for AGB

Nielsen recently suffered a setback when the CBS television network signed on with AGB. Last week, Dun & Bradstreet Corp., Nielsen's parent company, acquired Information Resources Inc. in an effort to expand Nielsen's market research

Some industry experts expect Nielsen and AGB to engage in a long-running, high-stakes battle, with each using its substantial

See INCENTIVES, Page 17

### **Currency Rates**

•	5		D.M.	F.F.		Gidt.	B.F.	5.F,	TEN
-Amsterdam	2017	3,3465	1.1256	0.2364	0.1555 *	_	5.414 *	1.2572	1.03*
Brossels(e)	27.2475	41.775	28.784	2136	2,0763 *	18,4675	_	25,10	1.2629
Frenkfort	1,798	2.973	_	0.2967	0.1202 =	0.0534	4811 *	1.2072	1.264
London (h)	1.66	_	2,775	7,9508	2152.50	3.345	enes.	2.462	235.20
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New York(c)		1.6405 b	1,295	6,0015	1.299.50	2.019	72	1.486	141,40
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Tokyo	141,35	215.20	78.94	23.61	0.1093	70,25	3.8075	95.45	
Zwrich	1,4157	2.4457	0.1786	0,2472	.B1144 .	17322	19879	_	1.0476 *
TECU	LISS	0.497	2.8727	4.934	1.501.53	2.2229	43,9775	1,7173	142,934
TEDR	1.2975	0.7657	2,735	7.8121	1494.22	2.678	41.5156	1.9332	183.248
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### **Brazil Curtails** Debt Plan

Baker Calls It A 'Nonstarter'

WASHINGTON - Brazil's finance minister, Luiz Carlos Bresser Pereira, said Tuesday that the country was sharply curtailing its plan to convert about half its foreign bank debt into bonds. The decision came after the U.S. Treasury secretary, James A. Baker 3d, called the plan a "nonstarter."

Foreign banks had already criticized the proposal under which about half of the \$68 billion owed to the banks would be converted into bonds to be sold at a sharp discount from their face value. Mr. Bresser Pereira said he was now asking individual banks to accept the proposal on a purely voluntary basis, and that Mr. Baker had agreed with this approach.

Following the morning meeting between the two men, "there was general agreement that Brazil's problems should be addressed in a

conventional way," a statement from Mr. Baker said. Amid discussion of options for Brazil's bank financing package, it added, Mr. Baker "characterized Brazil's recently reported debt proposal to securitize existing debt as a

Brazil, the developing world's largest debtor with \$112 billion owed abroad, had suggested that banks could sell the bonds at discounts of around 70 to 75 percent of their face value. The bonds would pay interest, giving banks a return similar to what they now get by trading Brazil's loans at a 55 percent discount.

Earlier this year, when Brazil stopped paying interest on its bank debt, its bank creditors increased reserves against possible loan losses. But, they said, the Brazilian plan would have forced them to actually write off much of the

The Baker statement also noted that Brazil would need to reach an agreement with the International onetary Fund on restructuring its economy before approaching Western creditor governments for debt payment delays.



An employee stitching garments at a factory in Shenzhen run by Wisegroup Investment Ltd. of Hong Kong. At right, packaging of televisions at Luks Industrial Co.

### Hong Kong 'Colonizes' Chinese Belt

Low Costs, Eager Workers Lure Factories Northward

and clothes. With Hong Kong's

unemployment rate at just 1.8

percent, waves of manufacturing

companies in search of workers

CHINA

HONG KONG

owned by Hong Kong interests. In addition, the bank calculat-

ing agreements with companies

By Nicholas D. Kristof New York Times Service SHENZHEN, China — Dusty fields and backyard vegetable plots are being replaced by rows of thriving factories here as tiny Hong Kong "colonizes" a belt of southern China. While American and Europe-

an companies agonize over unprofitable businesses in China, Hong Kong companies are nimbly and profitably transferring more and more production to that nation. Already, parts of southern Guangdong province are virtual subcontracting centers for the British territory.

"They like to work, and they don't like to take holidays," Rickie P.K. Yu, the Hong Kongbased manager of Wisegroup Investment Ltd., said of the 62 people in his knitted-garments factory in Shenzhen, just across the border from Hong Kong. Mr. Yu's employees work 10

hours a day, seven days a week, for the princely wase - to them - of almost 30 cents an hour. Once a month or so they take a

"Everyone wants to come here," said Li Laikam, a 20-yearold worker in Mr. Yu's factory. Ms. Li moved to Shenzhen two years ago from her native village 260 miles (420 kilometers) to the southwest. "It's better here because you don't have to endure

the wind and the rain in the factories. Many Hong Kong companies prefer subcontracting agreements because they need Hong Kong is grappling with a make no equity investment but ing labor shortage, the result of slow growth in its populausually can still supervise the manufacturing process.

More than 1 million workers tion and a rapidly increasing demand for its toys, televisions,

in southern China depend on manufacturing arrangements with Hong Kong, the bank re-ported. In 1978, when China be-gan to open to the West, there were virtually no manufacturing links between Hong Kong and

Many managers and economists say that Hong Kong will increasingly become the manage-rial center for the southern Chinese region — the site of companies' headquarters and marketing engineering, account-ing, and shipping operations — while the factories themselves will be in China. Gordon Wu, the managing di-

are shifting production north of rector of one of Hong Kong's biggest companies, Hopewell Holdings Ltd., said, "Hong Kong will be the storefront, and the Pearl River delts of China percent of the foreign investment in China. The Hang Seng Bank in Hong Kong estimates that in will be the factory." Guangdong province alone, there are 2,000 factories partly Raymond K. Hung, the chair-

man of Applied Electronics Ltd., a Hong Kong company that manufactures talking dolls, reed, Hong Kong companies have signed about 60,000 subcontractmote-controlled cars, and other products, said, "About 90 perin Guangdong, spawning 8,300 See SHENZHEN, Page 17

### Heyman Leads \$2.2 Billion Offer for GAF

chairman and chief executive, Sam- seen its market price for the contuel J. Heyman, has made a \$2.2 pany's common stock rise more billion buyout offer for the compa- than seven-fold. ny, GAF announced Tuesday.

The group led by Mr. Heyman, who won control of GAF in 1983 following a bitter proxy fight to oust the former chairman, Jesse Werner, offered to pay \$64 in cash and securities with a face value of \$2.50 for each of GAFs 33.5 mil-

lion common shares outstanding.
That would give the offer for
GAF, which makes chemicals and building materials, an indicated value of about \$2.23 billion, the

company said. Mr. Heyman said, "We believe that the proposed transaction provides a very attractive opportunity for shareholders to realize the value

of their ownership in GAF." Mr. Heyman holds more than 2.7 million shares of GAF, represent-ing about 8 percent of the out-

standing stock. The proposed transaction offers a premium of more than 80 percent to the closing price of the compa-ny's stock on Dec. 31, 1986, and a 22 percent premium to its closing

price on Friday. Some speculators said the pro-posal of \$66.50 per share seemed low. "Heyman doesn't like to pay full price," said one. "He must think its unlikely a third party will

An analyst added, "People don't want to tangle with Mr. Heyman. He's proven to be a shrewd investor in the past and a tough guy to try to The Heyman group expects to

finance the transaction with its own funds, bank borrowings under a syndicated loan from a group of banks to be led by Chase Manhattan Bank and additional funds to be raised through Drexel Burnham and Merrill Lynch.

Mr. Heyman has helped GAF increase its earnings since he and a new board of directors took office

WAYNE New Jersey - A man- GAF has registered 14 consecutive agement group led by GAF Cosp.'s quarters of increased earnings and

In April, GAF mounted an un-successful \$3.31 billion buyout of GAF stock, after a delayed opening on the New York Stock fer for Borg-Warner Corp., but fer for Borg-Warner Corp., but made more than \$190 million in \$66.75 in active trading. pretax profit when it sold its Borg-Warner stock to an investor group led by Merrill Lynch & Co.

GAF also made hundreds of miltions of dollars in real and paper-profits by selling its stake in Union Carbide Corp.

In July, GAF reported second quarter net income of \$132.4 million, a 400 percent increase over earnings of \$25.9 million for the

#### Oil Prices Fall 40 Cents Amid Surplus Supplies The Associated Press

NEW YORK - Oil prices dropped about 40 cents a barrel Tuesday, falling below \$19 for the first time in nearly two weeks, with market participants convinced that world supplies

are outstripping demand.
On the New York Mercantik Exchange, which was closed Monday for the Labor Day holiday, contracts for October delivery of West Texas Intermediate, the benchmark U.S. crude, closed at \$18.94 a barrel, down 38 cents from Friday.

The International Energy Agency said in Paris on Monday that August production by the Organization of Petroleum Exporting Countries totaled 19.7 million barrels daily.

The figure, in line with other estimates, is 3.1 million barrels more than OPEC's official quota and about 3 million barrels more than market needs, according to some analysts.

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your personal finances.

as diversification of that country, and experienced account officers



and the maintenance of a strong capital base.

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> and bank notes. Underlying every aspect of Republic National Bank's pursuit of excellence is

a single, fundamental principle: the protection of depositors' funds.

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### REPUBLIC NATIONAL BANK OF NEW YORK

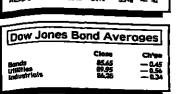
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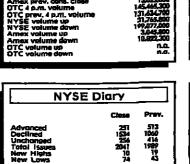


NEW YORK - MIAMI - LOS ANGELES - MONTREAL LONDON - PARIS - LUXEMBOURG - MONTE-CARLO MILAN - GIBRALTAR - GUERNSEY - HONG KONG SINGAPORE - TOKYO - PANAMA - NASSALI - BUENOS AIRES - SANTIAGO - MONTEVIDEO - CARACAS - MEXICO CITY - PUNTA DEL ESTE - RIO DE JANEIRO - SAO PAULO

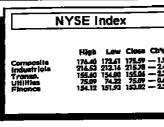
FIGURES AS AT DECEMBER 31, 1986: TOTAL ASSETS: US \$ 16.8 billion SHAREHOLDERS' EQUITY: US \$ 1.6 billion

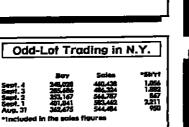


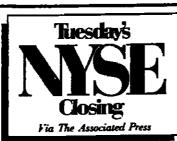




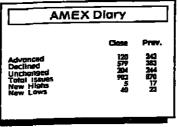
**Market Sales** 







**Dow Jones Averages** 

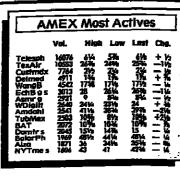


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AMEX Stock Index 247,13

### Tables include the nationwide prices up to the closing on Wall Street and do not reflect late trades elsewhere. NYSE Posts Widespread Losses

Stock Exchange posted widespread losses Tuesday as rising interest rates spurred nervous investors to lock in some of the huge profits produced by the bull market. But prices finished well about the day's learner burden. ished well above the day's lowest levels.

The Dow Jones industrial average, which fell 77.97 last week and 70.15 the week before, dropped 16.26 to 2,545.12. Earlier in the session, the Dow was down about 62 points. The blue-chip barometer has fallen 177 points since reaching a high of 2,722.42 on Aug. 25.

Declines swamped advances by a 13-2 ratio. Volume amounted to 242.88 million shares, up from 129.07 million Friday before the ioli-day weekend. But about one-sixth of that activi-ty was due to trading in Pacific Gas & Electric, which starts trading ex-dividend Wednesday.

Broader market indexes fell. The New York Stock Exchange index lost 1.99 to 175.59. Standard & Poor's 500-stock index skidded 3.14 to 313.56. The price of an average share fell 47

Traders said that weak bond prices, futures-linked selling and the desire to cash in on paper profits amid persistent worries about higher interest rates and the dollar's stability contributed to the market's losses.

"We had a lot of sell programs from the moment the market opened," said Monte Gor-don, research director at Dreyfus Corp. "The

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United Press International disc trade deficit in July would push the dollar NEW YORK — Prices on the New York into another decline. The trade deficit report is

Investors seem to be of two minds — both of them gloomy — about measures to support the U.S. currency. Some worry that the Federal Reserve Board's half-point increase of its discount rate Friday to 6 percent from 5.5 percent was not drastic enough to boost the dollar. Others fear that rising interest rates could harm

There is a fear that the Fed Chairman, Alan Greenspan, "won't defend the dollar and also that too strong an action could hurt the economy," Mr. Gordon said.

Pacific Gas & Electric was the most active NYSE-listed issue, down % to 19% on about 41.6 million shares. The stock, which yields about 9.7 percent, begins trading ex-dividend

led by T. Boone Pickens began a cash tender offer for 28 million shares of Newmont at \$95 a

General Electric slid % to 59%, IBM fell 3% to 157%, USX fell 1% to 33%, Philip Morris

ruth Sks. Close Low Stock Div. Ykl. PE 100s High Low Qupt. Chige
2 31 BrwnGp 150 17 17 257x 40% 39% 417% + 12 4 1848 BrwnFs x 40 1.2 30 2990 32% 31% 31% 32% — 34 4 13% BrwnFs x 30 1.1 14 4446 25% 25% 24% 24% — 35% 25% BrSNW1 40 1.4 28 621 38% 37 37% — 11% 4 183 187 27% 25% BrSNW1 50 1.3 10 500 24% 23% 23% 23% 24% 23% 24% 23% 12% 12% BrSNW1 10 10 10 10 10 10 10 10 10 10 10 10 10
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24% CBi in .60 22 39 461 29 27 27% —1% 50 CBi of .60 2.2 39 461 29 27 27% —1%

Cambra Ca 

**GOVERNMENT SECURITIES FUND** Annonce de mise en paiement d'un dividende Un dividende intérimaire de U.S. S3 par part sera mis en paiement à partir du 15 septembre 1987, contre remise du coupon nº 8 des certificats au porteur à la

BANQUE PRIVÉE EDMOND DE ROTHSCHILD S.A. Succursale du Luxembourg 20, Boulevard Emmanuel Servais 2535 Luxembourg

à partir du 15 septembre 1987, la part sera cotée ex-

### LVMH

#### MOËT HENNESSY. LOUIS VUITTON

SHAREHOLDERS APPROVE MERCER MARGITULIDERS APPROVE INTERCOLOR

It meetings held in Paris on September 2, 1987 shareholders of Moët
Hennesss and Louis Vuitton voted to approve the merger announced by both
tompanies in June. The company is henceforth railed LVMH Moët
flemnessy Louis Vuitton.
Statecholders also ratified the exchange ratio of one Moët Hennessy share for
24 Chanic Vuitton abuses.

To facilitate the exchange of shares, a sector-five stock split will be coted on by the board of directors of LVMH at its next meeting on September 16, 1987. If approved: Stareholders of Louis Vuitton will receive one share of LVMII in exchange for two shares of Louis Vuitton.

Shareholders of Mort Hennessy will receive six shares of LVMH for five

shares of Mort Hennessy will receive say snares of Grant for rive shares of Mort Hennessy. The exchange of shares will commence on October 23, 1987 at which time trading in the LVMH Most Hennessy Louis Vuitton shares will begin on the Parts Bourse. Until that date, the shares of the two companies will continue

Combined sales of the new company for the seven months ended July 31, 1987 reached 6.4 billion French France, an increase of 18.4% over sales for the same period in 1986. Most segments are about of plan for the year to date.

Chopard GENEVE

AT&T followed, sliding 1/4 to 321/4.

GAF was third and the session's biggest point-gainer with an advance of 12¼ to 66¾. The maker of specialty chemicals and building materials said it received a management-led buyout offer worth \$2.3 billion in cash and

Newmont Mining rose 11/4 to 901/4. A group

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2849 CerBik
2849 CerBik
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285 Central

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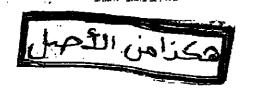
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FIDELITY WORLD FUND

Notice of Annual General Meeting

Notice is hereby given that the Annual General Meeting of the Shareholders of FIDELITY WORLD FUND, a so-tifté d'investissement à capital variable organized under the laws of the Grand Duchy of Luxembourg (the "Fund"), will be held at the principal and registered office of the Fund, 13, Boulevard de la Foire, Luxembourg, at 11:00 a.m. on September 29, 1987, specifically, but without limitation, for the following

September 29, 1987, specifically, but without limitation, for the following purposes:

1. Presentation of the Report of the Board of Directors,

2. Presentation of the Report of the Statutors Auditor.

3. Approval of the balance sheet at May 31, 1987, and income statement for the focal year ended May 31, 1987, and income statement for the focal year ended May 31, 1987.

4. Discharge of Board of Directors and the Statutory Auditor.

5. Ratification of the co-option of Compagnic Fiduciaire as a Director.

6. Election of eight (8) Directors, specifically the reselection of all present Directors, Messes, Edward C. Johnson 3d, William L. Byrnes, Charles A. Fraser, Hisashi Kurmkawa, John M.S. Patton, Harry G.A. Seggerman, H.F. van den Hoven and Compagnic Fiduciaire.

7. Election of Coppers & Lybrard as Statutory Auditor.

8. Dectaration of a cash dividend from net investment income for the cear ended May 31, 1987 to the shareholders of record on October 6, 1987, pavalle. October 29, 1987, and authorization of the Board of Directors to declare further dividends in respect of fiscal year 1987 if neversary to enable the Fund to qualify for "distributor" status under United Kingshom tax has.

9. Consuleration of such other business as may properly come before the meeting.

vote of a majority of the shares present or represented at the Meeting, with no minimum number of shares required to be present or represented at the Meeting in order to establish a quorum. Subject to the limitations imposed to law and the Articles of Incorporation of the Fund, each share is outified

BY ORDER OF THE BOARD OF DIRECTORS Dated: August 31, 1987. rote. A shareholder may a flat any meeting by proxy.

pe d'Investissement à Capital Variable ulevard de la Foire, Luxembourg. R.C. Luxembourg B 9497.

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Floating-Rate Notes Dollars

Brown Boveri Sets Terms Brown Boveri Sets Terms

BADEN, Switzerland — BBC

Brown Boveri & Cie AG detailed

Thesday its planned capital increase, saying it would offer stockholders one new share or participation certificate for every five held,
at attractive terms. The increase
was announced on August 10 as
part of the company's planned
merger with Sweden's ASEA AB.

Pounds Sterling

Deutsche Marks

Asia Pacific Weekly net asset. value on Growd 4-9-1987 U.S. 28,11 Fund Listed on the Amsterdam Stock Exchange

Pierson, Heldring & Pierson NV.

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We have space available.

General Dynamics is building 18 new Atlas/Centaur launch vehicles. And while customers have already booked reservations for launches beginning in 1989, there are still openings.

Atlas/Centaur offers an unsurpassed record of experience and reliability. Our business and insurance programs are the most flexible in the industry. And we offer guaranteed reflights.

So if you'd like to take advantage of Atlas/Centaur's new thrust in commercial space, call us.

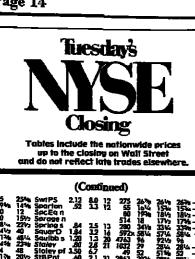
We'll save space for you.

Atlas/Centaur has a new thrust.

**GENERAL DYNAMICS** Space Systems Division

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OBLIFLEX LIMITED

INTERNATIONAL FUNDS (Quotations Supplied by Funds Listed)

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British
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AS-Australian Deliars: 8F-Belgium Franca; CS-Canadian Deliars; DM-Deutsche Mork; ECU-European Currency Unit; FF-French Franca; FL-Dutch Florin; Lit-Italian Lira; LF
Lunemboure Franca; p-Benca; SF-Swiss Franca; Y-Yen; a-asked; +- Offer Fricas; b-bid change; N.A. - Net Available; N.C. - Net Communicated; o-New; S-auspended; S/S-Stock
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Be sure that your fund is listed in this space daily. Telex Matthew GREENE at 613595F for further information.

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US. Futures Via The Associated Press

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**Currency Options** 

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**Paris** 

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Calls: - Fri. val.: 6,216, taen laterest 76,786 Parts: - Fri. val.: 4,760, taen interest 45,670

U.S.Treasuries

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DM Futures

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**Commodities** 

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8.88 6.79 Jul 6.90
Est. Soles 13,412 Prev. Soles 9.
Prev. Day Open Int. 101,739 up 12 5.85 6.08 6.61 6.84 7.03 7.25 7.40 COCOA (NYCSCE) 10 metric ii 2310 2320 2180 2180 2200 2223 2197 Est. Sales Prev. Day 1922 1915 1940 1952 1974 2000 2035 1900 1890 1910 1937 1971 2000 2035 1922 1913 1940 1950 1974 2000 2035 Sep Dec Mar May Jul Sep Dec Prev. Day Geen Int. 79.978 G ORANGE JUICE (NYCE) 15.000 lbs. cents per lb. 125.75 107.00 Sep 126 125.50 100.00 Nov 130 125.00 115.00 Jun 130 125.00 119.00 Mor 130 130.70 119.40 Mor 130 130.70 125.00 Jul 130 Nov 137.95 137.50 130.80 130.90 131.25 130.75 130.90 +1.45 +.80 +.35 +.40 +.45 +.45 +1.20 COPPER (COMS X 25.000 lbs.- cants per 79.85 59.45 77.85 22.75 80.90 80.05 79.40 79.15 78.50 76.25 76.25 76.15 76.15 76.15 76.15 October September Septembe 74.85 76.70 74.90 74.80 74.10 74.00 74.20 75.70 79.25 77.00 77.20 76.00 75.90 74.00 74.20 78.00 77.05 76.15 75.45 75.35 75.15 75.25 74.90 74.90 73.15 73.90 60.05 60.45 60.70 60.90 62.30 64.85 64.70 64.70 73.15 73.15 73.70 9,500 Open 75.70 75.70 +2.75 +2.75 +2.75 +2.25 +2.25 +2.25 +2.25 +.95 +.95 +.95 +.95 +.95 +.95 80.50 77.50 77.50 77.50 77.80 71.80 70.00 70.00 70.00 70.00 70.00 -15.1 -15.5 -15.5 -15.5 -15.5 -15.6 -15.4 -15.4 -15.3 -15.3 748.0 751.6 756.7 761.5 766.4 778.2 789.4 801.5 832.4 839.8 837.7 864.5 877.5 Nov Dec Jean Mar May Jul See Jos Mar May Jul 1014.8 990.0 1030.1 1041.4 1053.0 1064.7 1068.9 1073.0 948.0 893.0 Est. Sc 543.5 553.0 567.0 580.0 588.0 711.0 658.0 839.0 885.0 77,756 787.0 790.0 803.0 804.0 625.0 773.0 790.0 797.0 806.0 825.0 # A D TILD # A SILD #

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PORK BELLIES (CME)
40,000 lbs.-certs per ib.
67,00 S1.00 Feb
68,60 S1.55 Mor
67,40 S1.00 Moy
74,50 S8.00 Jul
62,80 S1.70 Aug

61.30 61.60 61.00 61.00 61.55 61.55 61.10 61.10 59.50 59.60 Sigles 1.720

5.61 6.10 6.47 6.69 6.88 7.07

| LUMBER (CAME) | 139,000 bd. [1-5 per 1, 139,000 bd. [1-5 per 1, 154,00 J. 75.75 75.50 76.75 77.05 76.50 69.50 68.15 74.30 73.84 75.05 75.00 75.00 68.60 64.45 Prev. Day Open Int. 38,953
HEATING OIL INY ME)
54,000 gab cents per gol
58,252 43,201 Oct
59,001 44,201 Dec
60,253 51,201 Peb
58,701 44,201 Dec
60,555 51,201 Peb
58,701 48,901 Apr
55,701 49,801 Apr
55,701 49,801 Apr
54,90 50,90 51,40 51,80 52,40 52,90 52,00 49,90 49,00 per bbi Oct Nov Dec Jon Feb Mor Apr Moy Jun -530 -530 -530 -530 -530 -430 -430 -430 -430 -430

er 1,000 bd. 11.
Sep 201.51
Nov 190.01
Jan 181.01
Mar 178.06
Mary 174.61
Jul 176.07
Sep 172.01
Prev. 50les
Int. 7,175 alt.

Season Season High Low MUNICIPAL BONDS (CBT) MUNICIPAL BONDS (CBT) SEEDS Index-ors 8-32nds of 100 pct 100-12 82-13 Sep 84-1 84-1 82-7 82-1 81-13 Dec 81-20 81-20 77-22 88 83-5 Mor 79-4 78-15 Est-Sales Prev. Sales 11,097 Prev. Doy Open Int. 13-137 of 1207

Pray. Doy Open Int. 13/157 of 299
EURODOLLARS (IMM)
SI million-pris of 109 pct.
94.02 97.29 pct.
94.03 97.29 pct.
94.04 97.10 pct.
94.05 97.10 pct.
94.07 97.10 pct.
95.07 pct.
95.

Est. Sales 12,140 Prev. Sales 110
Prev. Daro Deen Int. 48,500 up 1,3
CANADIAN DOLLAR (IMM)
Ser dir-1 point equals \$1,0001
Sep 7,418
7667 A960 Dec 7591
7465 7792 Mar 7540
7450 7725 Jun 7525
7503 7707 Sep
7465 7700 Dec 11,7527 up 75
Prev. Daro Open Int. 75277 up 75
FRENCH FRANC (IMM)
Sper franch 1 point equals \$1,000
14400 14400 Mar 14610
14470 14470 Mar 16610
14470 14470 Mar 16610
14470 14470 Mar 16610
14470 14470 Mar 16610
14470 14470 Mar 16510
14570 14670 Mar 16510
1570 5007 Dec 5674
5880 5350 Mar 5644
5770 5410 Jun 5684
5770 5410 Jun 5686 55
Frev. Daro Open Int. 15,006 of It.

4868 -5017 -5350 -5410 17,129

JAPANESE YEN (IMM) 5 per ven-1 point equals 30.1 507347 .006160 Sep .00 007430 .006231 Dec .00 007450 .00660 Mor .00 007530 .006735 Jun .00

007:30 J004735 Jun 541, Soles 22,218 Prev. S Prev. Day Open Int. 60/8 Swi55 FRARC (IMMA) Sper franc. I point seusol 7009 5948 Sep 7070 5970 Dec 7070 4450 Mor 4900 4590 Jun 541, Soles 14,827 Prev. S Prev. Day Open Int. 34A

SP COMP. INDEX (CME)
points and cents
33°4.5 22°7.8 Sep 315.15 3'
342.15 241.20 Dec 317.70 31
342.75 281.00 Mor 31°4.50 Jun 32°5.9 3'
Est. Soles Prev. Soles 71.7.
Prev. Day Open int. 134.24 up 755
VALUE LINE (KCBT)
points and cents
28°9.0 222.00 Sep 274.70 2'
286.80 290.90 Jun
Est. Soles Prev. Soles 1.4
Est. Soles Prev. Soles 1.4
Est. Soles Prev. Soles 1.4 Prev. Doy Open Int. 5.107 off 971

NYSE COMP. INDEX (NYFE)

points ond can'ts

197.46 12.90 Sep 174.25 177.00 172.70 175.90

197.46 12.90 Dect 177.90 178.60 174.45 177.45

173.00 158.40 Mor 179.90 178.50 177.00 174.20

194.40 162.45 Jun 179.90 181.00 179.50 187.70

189.40 162.45 Jun 179.90 181.00 179.50 187.70

189.40 162.45 Jun 179.90 181.00 179.50 179.70

189.40 162.40 Sep 19.25 179.10 Dect

Est. Soles 18.019 Prev. Soles 11.766

Prev. Doy Open Int. 18.452 off 253 Commodity Indexes T,038.00 f T,640.60 1,031.60 f 1,642.40 130.78 224,12

Moody's: base 100: Dec. 31, 1931. p-preliminary; f-final Reuters: base 100: Sep. 18, 1931. Dow Jones: base 100: Dec. 31, 1974. Certain offerings of securities, financial services or interests in real estate published in this newspaper are not surhoused in certain purisdictions in which the International Herald Tribune is distributed, including the United States of America, and do not constitute offerings of securities, services or interests in these jurisdictions. The International Herald Tribune assumes no responsibility whatsoever for any advertisements for offerings of any kind.

For West Financial Mark Controls Corp Seaboard Corp

**Dividends** 

-120 -120 -120 -121 -121 -121 -122 -122

83 83-7 82-4 82-11 81-7 81-14 80-14 80-19 78-24 78-26 78 78-14 78-17 78-27 78-17 78-27 78-25 78-25 78-11

S&P 100 Index Options \$6P IM Index; High 71874 New \$1276 Close 2252 —3.55

London Metals

Serial 12.00 414.00 411.00 413.00 Forward 179.00 344.00 340.00 340.00 371.00 RICKEL Sterilise per metric ten Serial 1792.00 3192.00 3210.00 3210.00 311.00 Forward 182.00 3182.00 3792.00 3200.00 SILVER Pence per trey ounce Soot 451.00 454.00 461.00 452.00 Forward 1792.00

Mum Giaberson **Shareholders** distribused ----steader offer for nearly Back Générale de a date Tuescay to at ing to \$400 million Belgique Defense

The Associated Press

BRUSSELS — Shareholders of Special of its charges. Societé Générale de Belgique SA. Societé de la company's largest holding company, voted Tuesday to raise their same hand the New York company's capital by as much as 20 and 1 Societé Année billion francs (\$536.7 million) over la societé de la company se apital by as much as 20 and 1 Societé makes company's capital by as must billion francs (\$536.7 million) over the social state of the social state of

the next five years.

The move was approved by a state of neonic buy shareholder meeting. The increase is believed to be adequate to prevent any attempt to take over the company, which controls more than one-third of Belgium's top 50 companies and has a stake in 1,257 Belgian and international companies.

Massive buying of stock in Gen-

Massive buying of stock in Générale de Belgique prompted ramors early this summer of a hostile take early this summer of a hostne care over bid for the giant holding com-

Shareholders also approved a proposal Tuesday to issue 2.56 million new shares on a basis of one new share for 10 already held by current shareholders. That would raise nominal share capital by 3.2 billion francs.

About 20 percent of Générale's de Belgique's shares are in "friend-ly" hands, mostly in Belgium and France.

About 2 million shares of the company's 27 million had been bought this summer. The price of a share rose from 3,440 francs on June 19 to 4,200 on July 16. Belgian law does not require a buyer of shares to identify himself.

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Carried Lawrence happening, said in the American charge has London. But we Parachet 14-12 adjustments after 1 specific budgetary ture is practically.

M deprotence on the mon." 4 American Publicas Mr. Harris seid ters Offers to Buy 68400 Million in

Mun Gisherson fighting to defeat a a-share offer by K month, the New Month longest-manning Control Commiss recepitalization, a "imprudent, risky Caesars said N pay a single price the sharehold - bids militor shares it is me that the or more-The price will be a tion based on the tendered and the by the shareholder finance the repure debt offering and Mr. Sosnolf va pressed interest in which was withdr

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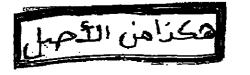
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**Pickens** 

**Begins Offer** 

For Newmont

United Press International

DALLAS - Ivanhoe Partners, a

group led by T. Boone Pickens.

began Tuesday a \$95-a-share cash

tender offer for Newmont Mining Corp., strengthening its own earlier \$5.68 billion bid for the New York

Ivanhoe already has a 9.95 per-

cent stake in Newmont. The tender offer is for 28 million common

shares at \$95 a share or about \$2.66

billion. If all the stocks are ten-

dered, the Pickens group would own 34.6 million shares of New-

mont, out of the 66 million out-

Newmont's stock Tuesday

closed up \$.875 at \$90.25 on the

The tender offer is set to expire at midnight Oct. 5 unless extended.

An Ivanhoe statement said the

Analysts said the tender offer

was an attempt by the Pickens' group to preempt a counterpropos-al by Consolidated Gold Fields

PLC, which owns 26.2 percent of

Newmont. The tender offer also

was seen as a ploy to reduce the adverse impact arising from a rejec-

partners had committed \$600 mil-

New York Stock Exchange.

lion in cash to the offer.

sold, coal and energy company.

### BAe Profit Fell 11% in Half

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million a year earlier, as the weak-ened dollar battered the group's earnings on civil aircraft.

Revenue for the ameraft and weapons manufacturer climbed 31 percent to £1.89 billion, from £1.44 billion in the year-earlier period. Most analysts had expected pre-

tax carnings to be unchanged, and the lower results led many to reduce their profit projections for the full year by around 10 percent. Net profit in the first-half

tropped 18 percent to £46 million from £56 million the previous year. Although the group's shares slipped to 502 pence shortly after the results from Monday's 505 pence finish, they later closed higher at 509 pence.

RAe's group chief executive, Sir Raymond Lygo, said that the pound's appreciation against the ipation in Airbus was reported

New Chairman

Seen at Bank Leu

ZURICH - Kurt Schiltk-

Mr. Schiltknecht is to replace

Arthur Fuerer, who announced

his resignation in June follow-ing revelations in the Guinness

Mr. Puerer and other Leu of-

ficials maintained the bank's in-

volvement with the Guinness

case was proper. The bank

bought about £115 million

(\$187 million) Guinness shares

during the company's success-ful bid for Distillers Co. last

LONDON - British Aerospace - craft division's profitability. It re- Hoare Govett, the London brokers.

fell 5.2 percent to £91 million, with now. the civil aircraft division suffering a loss of £49 million, up sharply from ed civil aircraft to report an operatthe £5 million loss in the first half of 1986.

In contrast, military aircraft posted a 13 percent increase in opcrating profit to £80 million, and the weapons-systems division generated a sharp 59 percent hike in division and to increase the level of operating profit to £89 million.

The company said that more manufacturing BAe planes.
than half of the £49 million loss for As a result of Tuesday's result of civil aircraft was due to BAe in- Mr. Pringle said he lowered his volvement in Airbus Industrie, the pretax profit projection for BAe to unprofitable European aircraft £155 million from £170 million. consortium in which BAe owns a 20 percent stake. For the first time, BAe is witing off its losses.

The company recorded pretax earnings of £182.2 million in 1986. The Hoare Govett analyst said he

dollar to \$1.61 on June 30 from break-even result," said Robert \$1.48 in January hurt the civil air- Pringle, aerospace analyst with PLC said Tuesday that pretax profit in the first half fell 11 percent to to sell planes at company's ability to sell planes at competitive prices change-rate developments, the million syear earlier, as the weak price dollar contracts.

On that Airbus participation and the many to the first half for the first half the decided to take a mile of the first half the decided to take a mile of the first half the decided to take a mile of the first half the decided to take a mile of the first half the decided to take a mile of the first half the decided to take a mile of the first half the decided to take a mile of the first half the decided to take a mile of the first half the decided to take a mile of the first half the decided to take a mile of the first half the decided to take a mile of the first half the decided to take a mile of the first half the decided to take a mile of the first half the decided to take a mile of the first half the first half the decided to take a mile of the first half the decided to take a mile of the first half the decided to take a mile of the first half the first half the decided to take a mile of the first half the decided to take a mile of the first half the fi Operating profit for the first half has decided to take a write-off

> ing loss for the full year — after an £8 million loss in 1986 — because of the dollar's decline.

> Company executives said the company intends to cut costs in this dollar-priced components used in

As a result of Tuesday's results, "In previous years, BAe's participation in Airbus was reported as a cover to £205 million in 1988.

### Hill Samuel Fires 2 Directors For Trying to Sell a Division

necht, a former director of the Swiss National Bank, was an-Group PLC, the British merchant bank, said Tuesday it had disnounced Tuesday as the pro-spective new charman at Bank Leu, a Swiss bank hit by the scandal involving British brew-er Guinness PLC. missed two senior executives for for the sale of a key part of its

The two men, Trevor Swete and Christopher Roshier, both direc- British merchant bank demoraltors of the merchant bank, were the ized. top two executives in Hill Samnel's 130-member corporate finance department and were well-known as takeover specialists.

manthorized discussions with a third party over the future of their department," Hill Samuel said. Af- an outside firm. According to a Hill pence (\$11.01) a share.

LONDON — Hill Samuel events are clearly linked.

Troug PLC, the British merchant On Aug. 19, after five weeks of that a previously amounced and holding unauthorized negotiations unach-touted plan to merge with for the sale of a key part of its Union Bank of Switzerland had been rejected by the Swiss bank. The decision left the staff of the

The corporate finance department was one of the Hill Samuel operations that most interested UBS. The unit advised on 39 take-They were fired for "conducting" overs valued at \$6.8 billion in 1986. The men apparently were negoti-ating the sale of much of the unit to

ter the announcement, Hill Samu- Samuel director, the deal would el's share price fell 20 pence to 662 have included compensation for the merchant bank and would not The dismissal of two senior offi- have been a mere walkout by corcials is the second setback in recent porate finance specialists.

### Daihatsu Seeks Niche In Crowded U.S. Market Carmaker Cites Strategic Necessity

By John Holusha New York Times Service

LOS ALAMITOS, California - "What is a Daihatsu Charade?" said C.R. Brown, repeating a question put to him. "We say it is the name of your next new car.

Maybe. Daihatsu Motor Co. Ltd. is the ninth and last of the Japanese automobile companies seeking a piece of the U.S. market. But its lone initial model, the Charade, is a four-seat subcompact with an odd name and an undefined image in a market filled with small cars bearing the names of established companies.

And more cars are arriving steadily from countries without the currency problems of Japan, whose strong yen, compared with the dollar, has made its products more expensive in the United States. In addition, the company has been granted a minuscule 1987 export

quota of only 11,498 cars by the Japanese government, which has voluntarily limited car shipments to the United States. Daihatsu has no assurances that its allocation will be increased in the future. Mr. Brown, executive vice president and chief operating officer of Daihatsu America Inc., says that the move into the United States is a strategic necessity. Daihatsu officials believe their company must operate in all of the major automotive markets as a hedge against a

sharp downturn in any single region, he said.

Mr. Brown believes the Charade can fill a niche in the U.S. small-car field. With new products to come in future years, including a small four-wheel-drive vehicle similar to the popular Suzuki Samurai, Daihatsu plans to build a nationwide network of 750 dealers.

So far, it has had no trouble finding dealers willing to sell its cars and expects to have 130 signed up by Dec. 1, when the Charade will go on sale in nine Western and Southwestern states. Despite the Charade's small size -- 12 feet (3.6 meters) long, about the same as the Chevrolet Sprint made by the Suzuki Motors Corp. — and three-cylinder engine, it will not be positioned against such very low-priced models as the Yugo from Yugoslavia and the Hyundai

Instead, it will be introduced as a "high-line, entry-level car" with three equipment and trim levels in the \$6,000-to-\$10,000 price range. It will get more than 40 miles per gallon (16.8 kilometers per liter) in

combined city and highway driving. Dathatsu officials predict.

The car is sold around the world under the Characle name — an intentional play on the English word. "The idea is that even though it is a small car, it doesn't feel small when you are inside it," said Joshua Ryan, a Daihatsu America official. "It's a charade of a roomy,

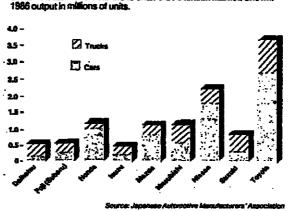
Mr. Brown added: "It's a car where you can move down in size from a larger, more expensive car without sacrificing your pride of ownership and creature comforts. We think that is an open niche. We

don't think anyone else is there now."

If the Charade and subsequent models are well received in the West and Southwest, regions that traditionally have been most hospitable to new imported models, Daihatsu plans to expand around the country in a counterclockwise direction, adding the Gulf States, then the mid-Atlantic region, the Northeastern states, the Middle West and finally the Northwest.



Daihatsu, which makes times times as many trucks as cars, is the last of the nine car manufacturers to enter the American market. Shown:



Daihatsu is already selling some vehicles in the United States, though it has had a low profile. It markets under its own name the Hijet, a small utility vehicle used in industrial and agricultural applications, and it supplies a small van sold here by Toyota.

Toyota owns 14.8 percent of Daihatsu and lists the smaller company among its affiliates.

Hyundai of Korea has proved that it is still possible for a newcomer to make it in America: its Excel, which was introduced last year, is one of the best-selling cars in the country. But with the General Motors Corp. and the Ford Motor Co. also bringing in similar small cars from South Korea and Mexico, some question whether Daihatsu will be able to establish a distinct image and repeat the success of Hyundai. "That's becoming an incredibly tight market," said Thomas

O'Grady of Integrated Automotive Resources, a market research company. "The Japanese typically try to establish themselves in a market and worry about profits later, but Daihatsu is going to have a tough time getting their foot in the door."

Officials of GM's Chevrolet division recently estimated that there are more than 400 automotive nameplates (such as Chevrolet Ca-

maro) on sale in the United States and predicted that a shakeout is

tion of the buyout offer. Consolidated could make the acquisition more difficult and costly for Mr. Pickens by raising its stake in Newmont, However, the London company thus far has made no such move.

Newmont has several options to frustrate Pickens, analysts say. The company could start buying into Mr. Pickens's Mesa Limited Partnership as a counterthreat.

Or it could distribute the gold shares to its shareholders as dividends, thereby stripping the company of its gold assets. This would also cause Newmont's stocks to plunge and cut into Mr. Pickens's

### SCHOOLS: Weak Dollar Means Troubled Times at American Academies in Europe

ed States.

(Continued from Page 1)

Brussels, enrollment has fallen from 1,160 students two years ago to 900 this year.

more than 1,400 to less than 1200. 80 percent seven years ago.

. A spokesman for the International School of Geneva said that the percentage of American stu-dents enrolled in the school had : 1980 to about 16 percent this year. The American schools have high operating costs. In Paris, the average teacher's salary is 180,000

francs (\$30,000). Most of the schools receive little or no U.S. govlent of 54 percent of its employees'

Commedity indexti benefits and other charges. Last year that figure approached 20 miltion france, more than one-third of the school's total budget.

Mr. Moriarty, echoing the esti-American schools in Europe, said • At the American School in that Americans now account for London, student enrollment has only about half of enrollment at the dropped in the past two years from Paris school, compared with 70 to

The schools' annual budgets have suffered. Expenditures at the Paris school have dwindled consistently over the past three years. Its declined from almost 30 percent in 1987-88 budget is projected at around 41 million france, nearly 6 million francs less than the previous year.

But for administrators, underenument funding and generally pay and coping with it are two different

> London. "But we can only make overseas position." adinstments after the fact, Making

abroad is, naturally, heavy as a re-sult. school was particularly hard hit last spending on extracurricular activi-school was particularly hard hit last spending on extracurricular activi-school was particularly hard hit last spending on extracurricular activi-school was particularly hard hit last spending on extracurricular activi-school was particularly hard hit last spending on extracurricular activi-school was particularly hard hit last spending on extracurricular activi-school was particularly hard hit last spending on extracurricular activi-school was particularly hard hit last spending on extracurricular activi-school was particularly hard hit last spending on extracurricular activi-school was particularly hard hit last spending on extracurricular activi-school was particularly hard hit last spending on extracurricular activi-school was particularly hard hit last spending on extracurricular activi-school was particularly hard hit last spending on extracurricular activi-school was particularly hard hit last spending on extracurricular activi-school was particularly hard hit last spending on extracurricular activi-school was particularly hard hit last spending on extracurricular activi-school was particularly hard hit last spending on extracurricular activi-school was particularly hard hit last spending on extracurricular activi-school was particularly hard hit last spending on extracurricular activi-school was particularly hard hit last spending on extracurricular activi-school was particularly hard hit last spending on extracurricular activi-school was particularly hard hit last spending on extracurricular activi-school was particularly hard hit last spending on extracurricular activi-school was particularly hard hit last spending on extracurricular activi-school was particularly hard hit last spending on extracurricular activi-school was particularly hard hit last spending on extracurricular activi-school was particularly hard hit last spending on extracurricular activi-schoo many of the families of oil compa- the bills, and in some cases, re- American School is not the only

ment at the Paris school also has hum.

"It is easy enough to see what is day," he said. "I suppose that schools in or near Paris, including will increase and help happening," said Bill Harris, head-makes some business people that Marymount, a parochial grade Paris school's resource master of the American School in much less inclined to accept an

The schools have adopted ausspecific budgetary plans for the future is practically out of the quesyears to cope with the fall in revetion."

"As much as we could have used
and other fo
the measures over the past two
me. They have scrapped plans for
me. They have scrapped plans for
we found that we could not cominwe found that we could not cominwe found that we could not cominonly help us."

mates of administrators of other my executives returned to the Unit- duced staff through layoffs or attri- game in town."

and then gone," Mr. Harris said, in the past year because of the de-almost over. They cite political "Obviously that created a signification of the control cant and sudden change in our fiThe staff reductions will not only
nances."

In London, for example, school
increase the ratio of students to officials say that the deregulation ...Mr. Moriarty said that enroll- teachers but may limit the curricu- of the stock market last year has

suffered from a lingering fear of Despite such measures, school verse American businesses, helping terrorism in Europe and from "the administrators see a tough year to fill the vacuum left by the exodus simple demographic fact" that ahead. Tuition at the Paris school, there are fewer school-aged chilfor example, which currently dren than there were five years ago.

To be pite such measures, school verse American businesses, helping to fill the vacuum left by the exodus of oil executives.

In France, where the government of Prime Minister Jacques Chirac

school, and the Lycee Saint-Germain, offer similar curricula at comparable costs.

"Students whose parents were At the Brussels school, 21 of the in Paris and London say that the Exxon or Mobil were here one year school's 106 teachers were "let go" worst of their difficulties may be

begun attracting smaller, more di-

But for administrators, under- "I think there is still the incorrect francs per year depending on the student, is not being and created "corporate tax-free" and coping with it are two different ous place to live, that terrorism is raised for the first time in years. ace to live, that terrorism is raised for the first time in years. zones, some school officials are ting in the streets every The reason? Competition. Other hoping that international business will increase and help replenish the

> again moving in the right direc-tion," Mr. Blackwood said. "I think we will begin to see more American the money, this year particularly, and other foreign executives in France which, needless to say, can

In Memoriam

### ANDREW K. MARCKWALD

Former Director and President

Discount Corporation of New York

August 31, 1987

### Caesars Offers to Buy Back Up to \$400 Million in Stock

By William Glaberson New York Times Service

NEW YORK - In a new twist to one of the year's longest-running Lill'( 10) de lakeover battles, Caesars World a third of its shares Tuesday that the could cost it up to \$400 million.

The U.S. casino and resort operny pays for 31 percent of its shares. The company's management had struggled earlier this year to avert

an acquisition by the New York rvestor Martin T. Sosnoff, whose 12 percent stake in Caesars makes n the largest stockholder. The company said it would buy the stock for \$29,50 to \$34 a share. Cassars World shares closed Tues-

day at \$29.50, up 25 cents, on the New York Stock Exchange.
The company also said it was abandoning a recapitalization ef-fort that it advanced in April while

#### BTR to Acquire Stewart-Warner

· LONDON - BTR PLC, a Britith industrial holding company, taid Tuesday it had agreed to acquire Stewart-Warner Corp., a U.S.-based manufacturing conglomerate, for about \$220 million. John C. Cahill, managing direcfor of BTR, said the agreement was

the result of a friendly approach to Warner's board. BTR's takeover would add some \$300 million in sales to its U.S. operations, which are expected to erate revenues of \$1.2 billion in 1987, Mr. Cahill said.



fighting to defeat a sweetened \$35-a-share offer by Mr. Sosnoff. Last month, the New Jersey Casino Control Commission rejected the recapitalization, saying it was an improdent, risky" strategy. Caesars said Monday it would

pay a single price for each of the 11 illion shares it is prepared to buy. The price will be set by a computation based on the number of shares tendered and the prices specified finance the repurchase with a new

debt offering and other borrowing.

Mr. Sosnoff said last week he had contacted Caesars and exwhich was withdrawn in June. He said Caesars had not responded.

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PEARL TIPPED LUXURY SLIM CIGARETTES.

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Flora Len on May 1968 Arthur schlesing! Anthony Sampson
on decolonization

Ward Just Peter Jankowitsch Patricia Wells on gastronomy Shizuo Tsuji

Jan crashes on culinary civilization Carl Sagan the future on the ethic of the future Cook , postwar ar Todd P.J. O'Rourke fural crises Hoagland on travel

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propaganda Schlesinger ony Sampson

Gloria Steinem on feminism -kowitsch

Hebe Dorsey William Safire on partying Souren Melikian on words on art auctions

Michael Ledeen Olivier Todd on bridge Arthur schlesinger Campson

on bridge

Stephen Bay

Richard Reeves

Flora Lewis

on Mary Blume
On the IHT

on feminism

Gloria Steinem

on technology

Don Cook

on movies

William McNeill

on the postwar era

Edward Behr

on cultural crises

Jim Hoagland

on propaganda

on competition

Gloria Steinen Gloria Steinen Lankow These are just some of the writers in 'Our Century/Our World', the IHT Centennial Magazine, free with the issue of September 16th.

> Our Century/Our World is a 160-page color magazine that tells the story of the last one hundred years - from the unique vantage point of the International Herald Tribune. the world's premier global publication. This is a thoughtful, elegant look at our times in words and pictures, to be read and reread, passed along and saved as something very special. All International Herald Tribune subscribers and newsstand buyers will receive a copy of Our Century/Our World free with the issue

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your copy please write to Robert Farre, IHT, 181 Avenue Charles-de-Gaulle, 92521 Neuilly Cedex, France. Tel. (1) 46 37 93 64. Telex 612 832. In Asia write to Dawn Low. IHT, Malaysia Bld. 7th floor, 50 Gloucester Rd., Hong Kong. Tel. (5) 861 06 16. Telex 61170.

Herald Tribune

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#### **CURRENCY MARKETS**

### **Dollar Lower Despite Intervention**

Source : Restora

NEW YORK - The dollar adjed lower in New York on Tuesday compared with Friday's levels rope, despite another round of conperted central bank support. The U.S. markets were closed

Monday for the Labor Day holi-"It was a real thin market, almost like a holiday," said Earl ings Bank in Chicago, "Friday is the whole ballgame this week," he added, referring to the scheduled release Friday of the report on the

US merchandise trade balance in July. The dollar has been in a steady decline since the June report showed the trade delicit had widened to \$15.7 billion from the rewised \$14 billion shortfall in May. billion on Friday," Mr. Johnson said. "Some people are saying the Bank of Japan also bought a market has already discounted it, amount of dollars in Tokyo. but I think it will prompt dollar

tion to \$13 billion to help the dol-

In New York, the dollar closed lower at 1.7950 Deutsche marks, down slightly from 1.7970 on Friday; at 141.60 yen, after 142; at 1.4860 Swiss francs from 1.4885 and at 6.0015 French francs after 6.0115.

London Dollar Rates

1.7720 1.4606 1.4130 1.4645 5.7725

The British pound also gained against the U.S. currency, to \$1.6605 from \$1.6525.

The main trading feature was the unified intervention by European central banks to support the dollar "The market is looking for \$16 at around 1.7905 DM in early Enropean trading, dealers said. The Bank of Japan also bought a small The intervention prompted im-

welling." He said the trade deficit mediate short-covering that sent mould have to be around \$12 bil- the dollar up to 1.7960 DM. The Federal Reserve was not detected in the open market, but the francs, up from 1.4850.

effective as intervention itself, deal-

Several analysts said they doubted whether the banks would resist any more heavy selling pressure.
They said that Tuesday's intervention had been relatively light, aimed more at smoothing the dollar's descent rather than reversing

the trend. In London, the dollar closed at 1.7920 Deutsche marks, unchanged from Monday but up from an opening of 1.7900, its lowest traded level against the mark since early

The U.S. currency ended at 141.65 yea, down from 141.80. It closed unchanged against the Brit-ish pound, which ended at \$1.66.

The pound was trading in the dollar's shadow. It ended at 73.2, one basis point lower on its tradeweighted index against a basket of Earlier in Europe, the dollar was fixed in Frankfurt at 1.7930 DM,

down from 1.7935 DM at Monday's close, and in Paris at 6.0005 French francs, up from 5.9990. It closed in Zurich at 1.4857 Swiss

#### Central Banks Back Technical **EMS Changes**

BASEL, Switzerland - En-

ropean Community central bank governors have agreed to significant technical changes in the European Monetary System to avoid the acrimony that marked the last realignment of currencies, the governor of the Bank of Italy said Tuesday.

Carlo Ciampi said that the officials unanimously agreed on the changes, but he refused to provide details.

He said that the accord covered the EMS's exchange rate mechanism only and did not address multicurrency intervention, a major point of conten-Germany. But he said that topic

would be considered later. The report was commis sioned after France and West Germany criticized each other's tactics during a realignment of the eight EMS currencies in

### SHENZHEN: A Hong Kong 'Colony' Grows as Firms Shift Output to China

those down the line with nothing to do.

Yet Hong Kong managers say they are

slowly succeeding in accelerating output.

ders for products and work closely the problems. We know China bet-

with the Chinese supplier to ensure ter than the Japanese or Ameri-

They are mostly interested in mestic market. Mr. MacNeil ad-

(Continued from first finance page) Hong Kong companies are more • Their managers speak the local to make the labor force as flexible cent of our production is being profitable and successful than other dialect, know the customs, and can as possible. The executives are al-(Continued from first finance page) moved to China. As far as toys go, without China you're not competitive at all.'

Applied Electronics has nearly 5,000 employees in China, compared with just 280 in Hong Kong. Although the Chinese workers are not as proficient as those in Hong Kong, the lower labor costs make the shift worthwhile. The company pays assembly line workers in China the equivalent of \$77 a month, compared with \$333 a month in

Hong Kong.
"They already are at 80 percent of Hong Kong's efficiency," Mr. Hung said. "But I expect they will catch up." He said that turnover in employees is 0.5 percent per year, compared with about 20 percent in Hong Kong."

Yet Hong Kong managers certainly do not find manufacturing in China trouble-free. Like their U.S., Japanese, and European counterparts, they complain about China's na to supervise a "factory" of perbureaucracy, poor infrastructure, and inattention to quality.

"It's very frustrating to be a manager here," said Eddy K.W. Yip, a manager in China for Hong Kong-based Luks Industrial Co., a one-third owner of an enormous television factory in Shenzhen. "Workers are very sloppy here, and there is no tradition of a work ethic in China. In Hong Kong, if you don't work, you're out the door."

Its facility in Shenzhen, which employs 1,100 Chinese workers under 22 Hong Kong managers, doubled production in May and plans further increases so it can manufacfurther increases so it can manufac-ture 500,000 televisions a year in pect other services, such as Arbi-

Shenzhen's labor costs are rising as more Hong Kong companies open factories in the region, but workers are also streaming into the area from other parts of China. Critics point out that Shenzhen has attracted less investment than planners had hoped. But the workers' enthusiasm and the Commu-

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12 Month High Low Stock

er companies in dealing with China often bargain more effectively with for several reasons, analysts say. officials.

Among the most important:

bigh quality.

• They usually operate on a

businessman hires relatives in Chi-

the export market rather than in

manufacturing for China. That fits

in neatly with China's own desires

and reduces the problem of having

to convert revenue in Chinese mon-

haps only a dozen workers.

"We know the tricks," said Vin-"You really have to do your own supervision." said David C.W. They have less at risk because cent H.C. Cheng, chief economist frequently they do not invest their of Hongkong & Shanghai Banking own capital. They simply place or-Yeh, managing director of Univer-

But Roderick W. MacNeil, a

ican or European corporations

when they tackle a large-scale ven-ture aimed at the mainland's do-

vises companies that are

the key to successful manufactur-

ing in China is to oversee the pro-

duction as closely as possible and

Hong Kong executives say that

considering the China market.

toy manufacturer. "If you let them do it, you end up with disaster." One drawback is that Chinese employees The problem seems to be that on assembly lines pause to chat, leaving some Chinese workers are unaccustomed to the standards that foreign markets demand and see no reason not to sell a shirt just because one

sleeve is longer than the other. In addition, although workers in China are prepared to stay on the job for many hours, there is little tradition of working hard. Even at the most successful factories in Shenzhen, employees on an assembly line pause to chat, leaving those down the line with nothing to do. small scale. That reduces the layers of bureaucracy and allows more that the Kong Kong Chinese face the same problems as the big Amer-

ways on hand, ready to reject goods

sai Matchbox Ltd., a Hong Kong

that are not quite right.

Yet Hong Kong managers say they are succeeding in accelerating production. They test workers speed before hiring them, and sometimes pay by the piece instead of by the hour. Increasingly, they are acquiring the right to fire those

who steal or perform poorly. The workers come from all over China to work in Guangdong province, lured by wages two or three times higher than they could get

Overall, the Wisegroup investors say, the cost of production at its knitted-garments factory in Shenz-hen is about 75 percent below that

of production in Hong Kong. As companies in China become more efficient and quality-conscious, they might be able to bypass Hong Kong managers, some executives say. Already some companies in China export directly and handle their own design and marketing.

"It may take 5 or 10 years for China to establish its own reputation," said Thomas M.H. Cha specialist on business in China at Hong Kong University, "so for that time period at least, it must depend

But their efforts usually are not as

### lar, given the market's decidedly Move by U.S. Fed Unlikely to Change Bonn's Credit Policy

FRANKFURT - The half-point increase in the U.S. Federal Reserve's discount rate last week has increased pressure for similar Bundesbank action to curb West German inflation,

money market analysts said Tuesday. However, concern about a dollar collanse and a sluggish economy should ensure that the desbank, West Germany's central bank,

does not alter its credit policy at its regular council meeting on Thursday.

The official discount and Lombard rates should thus be left at 3 and 5 percent respec-

tively, and the key short-term call money rate is likely to hold in a range of 3.6 to 3.9 percent.
"The Bundesbank is in a dilemma," said Dieter Wermith, head of portfolio manage-

Tuesday's

Trust Co. in Frankfurt. "In some ways, it should be tightening policy. In others, it should be easing. It will probably just leave credit policy where it is."

necessarily want to bring it down to within target."

August consumer prices fell 0.1 percent from July but were 0.8 percent higher than in July

Although the growth in German money supply has shown signs of tapering off and increases in consumer price are subdued, they remain a source of concern for the anti-inflation hardliners within the Bundesbank.

The central bank's money stock grew at an annualized rate of 7.3 percent in July, down from June's 7.95 percent but well above the Bundesbank's 1987 target range of 3 to 6 per-

David Mars, European economist at S.G. Warburg Securities in London, said, "The Bundeshank still feels it has to regain control of money supply although it does not

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July but were 0.8 percent higher than in July

Helmut Schlesinger, vice president of the Bundesbank, said last week that consumer prices would show a 1.5 to 2 percent increase over last year by the end of 1987.

"That is a little more than we would wish for," he said, "but it is a result which could almost be called stability."

While it might be tempting to nudge interest rates higher and halt inflation pressures, analysts warned that such tactics could backfire as they did in January when the Bundesbank ended up lowering its discount rate to 3 percent.

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**INCENTIVES:** Buying Results (Continued from first finance page) Importers. The agency, in fact, al-

resources to compete for the leadtron Ratings Co. and the SAMI-Burke subsidiary of Time Inc., to stand by until the smoke clears.

Cavillo, Shevack & Partners has been assigned the U.S. advertising for Tequila Sauza, with a budget of between \$1 million and \$2 million. Based in Jalisco, Mexico, the com- in July when it decided to join the

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ready does business with four other Domecq imports: Presidente and Carlos I brandies, Lembey wine and Cointrean liqueur. Fallon McElligott, Minneapolis

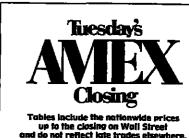
has won the Porsche Cars of North America account. It was chosen over Lord Geller Federico Einstein, and Goodby, Berlin & Silverstein. The budget is about \$14 million.

ChiatDay forfeited the account nist Party's increasing flexibility in pany produces seven different competition for the \$150 million employment matters reflect China's drift toward free markets.

na's drift toward free markets.

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Soles in Net Div, Yid. 108s High Low 4 P.M. Chips High Low Stock 234 | 220 | 120 | 130 | 130 | 124 | 130 | 124 | 130 | 124 | 130 | 124 | 130 | 124 | 130 | 124 | 130 | 124 | 130 | 124 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | 130 | .49 2.1 20 1.9 .15e 1.1



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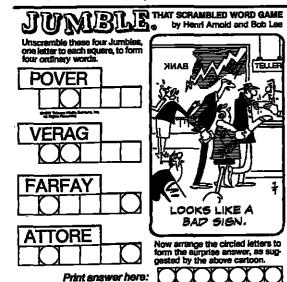
12 Common **61** Image 62 Nutcracker's palindrome suite



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BOY! THERE'S NOTHIN' IN THAT OL' ART GALLERY PRETTIER THAN THAT!"



Jumbles: FABLE PARTY THEORY LOCALE What the dancer got when he ate too much-A "BALLET-ACHE"

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Via Agence France Presse Closing prices in local currencies. Sept. 8.

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To Our Readers

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### **BOOKS**

WHATEVER HAPPENED TO **CLOOMY GUS OF THE CHICAGO** BEARS?

By Robert Coover. 154 pages. \$16.95. Linden Press-Simon & Schuster, 1230 Avenue of the Americas, New York, N. Y. 10020. Reviewed by Michiko Kakutani

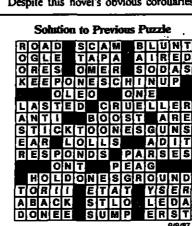
N his huge, controversial novel "The Public Burning." published in 1977, Robert Coover introduced a fictional character named Richard Nixon — a pathetic, but oddly sympathetic, figure, by turns sentimental and malicious, self-righteous and paranoid.
Coover's latest novel, "Whatever Happened

to Gloomy Gus of the Chicago Bears" is set in the 1930s, rather than the '50s, but it stands as a book end of sorts to "The Public Burning," and it features a hero who's a twin brother to the Nixon of that earlier novel. Like Nixon, Gloomy Gus is nicknamed "Iron Butt." Like Nixon, he hails from Whittier, California. And like Nixon, he's an odd combination of awkwardness and ambition, a true believer in the all-American precepts of hard work and perseverence.

More than anything, Gus wants to succeed at playing football and seducing women, but he finds himself incapable of making progress without hours and hours of drill. Just as Nixon had to practice smiling, so must Gus practice all the appropriate moves. He learns how to "tackle and block swear vehemently, break out of a huddle, cradle a ball, throw it and catch it and inflate it, how to squeeze hands, caress them, gaze deeply, joke casually, wink, blow loose wisps of hair back, ask for a phone number, stand tall, and even foxtrot a bit."

For a while, all this practice pays off: For one season Gus is "the greatest halfback in football" and a world-class gigolo, with dozens of women on his dance card. Unfortunately, Gus is less a human being now than a welloiled machine; and when "the intricate mechanism comes unglued - instead of a machine. all that's left is a bag of busted-up junk." Gus humiliates himself on the football field, has a run-in with the police and is packed off to a madhouse. In time, he's partially rehabilitated and he stumbles, more or less by accident, into a group of union organizers. In the end, he becomes the 11th fatality in a confrontation with the police at a labor demonstration.

Despite this novel's obvious corollaries to



"Gloomy Gus" is a small, modest novel, meticulously constructed. Where "The Public Burn. ing" attempted to cram the whole sprawl of American history into its mythic narrative noisy world of union organizers. The biggest difference, however, lies in the book's tone. Where "The Public Burning" was suffused with anger and violence, "Gloomy Gus" has a softer, even melancholy mood.

Michiko Kakutani is on the staff of The New York Times.

#### BEST SELLERS

The New York Times

FICTION PRESUMED INNOCENT, By Scott PATRIOT GAMES, by Tom Clancy MISERY, by Stephen King
WEEP NO MORE, MY LADY, by Mary Higgins Clark
SARUM, by Edward Rinherfund
LEGACY, by James A. Michenia
DIRK GRIVILYS HOLISTIC DETECTION
DIRK GRIVILYS HOLISTIC DETECTION
DETECTION OF THE PROPERTY AND THE PROPE THE FIVE BELLS AND BLADEBONE,

Sheldon
THE PRINCE OF TIDES, by Pat Courby
FINE THINGS, by Danielle Steel
THE HAUNTED MESA, by Louis L'A-13 MORE DIE OF HEARTBREAK, by Sant SPHERE by Michael Crichton .... EMPIRE, by Gore Vidal .

NONFICTION SPYCATCHER, by Peter Wright
THE CLOSING OF THE AMERICAN
MIND, by Allan Bloom
THE GREAT DEPRESSION OF 1990, by Ravi Batra LOVE, MEDICINE & MIRACLES, by CULTURAL LITERACY, by E.D. Hissch CALL ME ANNA, by Patty Duke and Kenneth Turan
A DAY IN THE LIFE OF AMERICA,
(Collins Publishers)
COMMUNION. by Whisley Snieber
THE DIFFERENT DRUM, by M. Scott

WITNESS TO A CENTURY, by George LIFE AND DEATH IN SHANGHAL by HAMMER, by Armand Hammer with Neil 13 THE SPY WORE RED, by Aline, Count. ess of Romanones

14 INTIMATE PARTNERS, by Maggie 15 AND A VOICE TO SING WITH, by Joan

ADVICE, HOW-TO AND MISCELLANGOUS WEBSTER'S NINTH NEW COLLE-GIATE DICTIONARY, (Merian-Web-

THE S-WEEK CHOLESTEROL CURE, by Robert E. Kowalski THE 35-PLUS DIET FOR WOMEN, by Jean Perry Spodnik and Barbara Gibbons
HOW TO MARRY THE MAN OF
YOUR CHOICE, by Margaret Kent
WOMEN MEN LOVE, WOMEN MEN
LEAVE, by Conneil Cowan and Melvya
Kinder

### **BRIDGE**

By Alan Truscott

OMMMUNICATIONS are not usually a problem for tournament organizers, but unusual Split Regional, played recently in two cities, Parsippany, New Jersey, and Albany, New York is an exception. Some of the players also had communications prob-lems. On the diagramed deal from the men's teams, North-South chose to play three notrump rather than four hearts, heart to the queen. It was a an acceptable decision when there is no weak side suit. The opening club lead was ducked

When dummy won with the king and a heart was led to the king, West smoothly played low. This had a good chance to gain if South held K-Q-10 instead of K-Q-9.

assurance that the could reach the dummy. He therefore led that held, he led to the queen. West took the ace and led a club, giving South a difficult

He had no wish to be in his

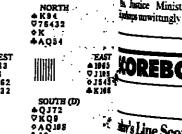
hand, so he won with the ace,

sacrificing his jack, and a led a disappointment to lose to the ace, but he was still alive. After a spade return, he took two in the dummy, and East took tricks in that suit, trapping the king and returned a diaally given the lead heart and forced to lead from the dia-mond jack, for a finesse of the ten at the 12th trick.

This was a gain of 12 international match points for the

South could now have North-South team, helping passors stadium and in chased the club jack to disentangle that suit, but he had no the replay, North-South, illustreadful oder of replayed in four hearts and the salem the admoration of declarer lacked the X-ray vi demagnerement official: ning play in the trump suit.

hance Minister Jean



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Italy's GDP Up Annual 2.2%.

But Growth Is Slackening

Compiled by Our Staff From Dispatches
ROME — Italy said Tuesday that its gross domestic product rose 2.2 percent in the second quarter from the comparable 1986 period, confirming that the Italian economy remains one of the fastest-growing in a generally sluggish Europe.

However, the rise, adjusted for seasonal factors and calculated using 1980 prices, was below the year-on-year increase in the first quarter of 2.8 percent, according to the figures released by the national statistics institute ISTAT.

Many economists expect Italy's gross domestic product, a nation's output of goods and services excluding foreign earnings, to reach 3 percent this year, after 2.7 percent last year. Britain, where second-quarter GDP was 4 percent, is the only other major European country likely to show greater growth.

Simon School Professors

Simon School Professors

Criticize Fuji Expulsion BOSTON -- Professors at the ester's William E. Simon School University of Rochester's busi- of Business agreed to sign the neas school have written a letter condemning administrators for revoking the admission of a Japanese photo company executive after Eastman Kodak Co, complained.

Of Business agreed to sign the letter, addressed to trustees of the university, which is in Rockly after Eastman Kodak Co, complained.

Of Business agreed to sign the letter, addressed to trustees of the university, which is in Rockly after Eastman Kodak Co, complained.

the 40 faculty members at Rock-

Michael Jensen, a business Film Co., a Kodak rival, "casts I. professor at both Rochester and Pail on the university as an Harvard University, said 30 of whole."

Markets Closed

Canadian stock markets were closed Monday for a holiday.

"The Public Burning," the reader finishes "Gloomy Gus" struck by the differences between the two books. Where "The Public Burning" was windy, inflated and wildly ambition." "Gloomy Gus" is a creal!

The day, has is the major test

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LONDON - The devil has hold of soccer's timing.

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Meine & Sere!

American haday min in make his many world of minor or far haday her his horse of the horse had been the horse of the horse and the horse of the hors On Wednesday, England plays West Germany in Düssel-dorf. The same day, 26 English-men may be extradited to stand trial in Belgium for the mass fighting that caused such loss of life at Heysel Stadium in Brus-

sels over two years ago. The "friendly" outing to Disseldorf represents the major test, since Heysel, of the viability of English soccer on the continent.

Crowd trouble would jeopardize English participation in next PRESIDED IN THE PROPERTY OF Enropean championship finals in West Germany, and mash any return of English

Milet No Marks and All Marks a LEVALY by Labour humbring LEVALY by the latter A March 1981 PM promised justice, although extra-gition itself suggests the British government has prejudged them. So have Italian lawyers, who jumped the gun in July when MANUAL COLOR OF THE STATE OF TH 2 Martin State of the Same of the Same of the State of the Same of MORE THE OF LIVENING AND THE AND ASSESSMENT OF THE OWNER OWNER OF THE OWNER OWNER

tape — for damages.

We are entering an unprecedented legal maze. It is hard to foresee an impartial trial in Belginn, where the defendants are widely called "the hooligans."

SPECATER RESERVED TO THE SPECATE RESERVED THE STREET SPECATER SPEC How can it be just that 26 out of hundreds who contributed to 39 deaths should be there? How dure UEFA, criminally negligent, in sending such a crowd to such an unsafe stadium, now sit in haughty judgment on whether the English are fit for Europe's play-

Post-Heysel, UEFA has insanely permitted England's na-tional team, now on trial in Düsseldorf, to escape the ban on her clubs. Yet hooliganism had all but invariably accompanied En-gland trips for a decade. Clubrelated violence was sporadic until the Liverpool-Juventus European Cup final in Brussels.

The 26 have been imprisoned on remand in London. Their hearing may not begin until the end of the year, when two Belgian police chiefs and the Bel-gian FA secretary will also be in the dock, accused of miamanagement of crowd control and ticket distribution.

Heaven help us if just one of the 26, or the police scapegosts, are found not guilty after their freedom and the lives of their families have been destroyed.

It is necessary to repeat that I have no compassion for anyone who knowingly contributes to death in a sports stadium, and in this context I regret being Enhe had no the way were glish. But a dreadful odor of rewenge wafts in the admonition of the first in the first in the admonition of the first in the first in the first in the admonition of the first in "Don't talk to us of scapegoats. We know who the victims are and where they are."

Gol perhaps unwittingly touched Jack, they surprised police who



Denmark's Preben Elkiaer "Like a bunch of little lost boys."

"Justice must not only be done,

but appear to be done." Let us pray that nothing worsens the tragedy on Wednesday. Some 6,000 English followers are expected in Düsseldorf -- 5.000 of them members of British forces based there and ordered

not to re-sell their tickets. Another thousand fans will mock British government advice to stay home and watch the

ROB HUGHES

match on telly. They're headed instead for planes and ferries. Newspapers have reported boasts from people threatening "action." One 19-year-old Cheises fan

has organized a cut-rate excur-sion to Düsseldorf. Our democracy is such that we have known for two weeks about Gawain Beste's junket, and have no power to stop him.

Beste hired a 53-seat bus and offered a three-day package for under £50 (\$83). "This," he in-sists "is supposed to be a free country. My bookings are from insurance brokers, people with pretty posh accents."

The young entrepreneur may be on an ego trip, but frighteni will be the repercussions should the Beste-laid plan run into a West German hooligan ambush, or should French, Belgian and

Dutch things cross the border. Ten days ago, "English-style" hooligans attaching themselves to Monaco, the club of Glenn Hoddle and Mark Hateley, were prrested in Connes Shaven-Alas, Justice Minister Jean headed and draped in the Union "thought the English were at it again." The hooligans were French, proving that pretenders can put the boot in as minously as the real thing.

We must hope that Wednesday's sport grabs the headlines. West Germany and England may not top the artistry league. yet few teams are more competitive, more demanding on nerve and sinew - more combative, if I dare use the word.

Franz Beckenbaner needs the contest to test the side he is reshaping after dispensing with all but three of his 1986 World Cup runners-up. Gone are Rummen-igge, Briegel and Schumacher, red are Lothar Matthaus and Uwe Rahn, but England will be sorely tried by the speed and opportunism of Rudi Völler and Klaus Allofs.

It is ironic that, for a friendly, West Germany has obtained their release from Roma and Marseille, and that England has Gary Lineker and Hoddle from

Wales has no such luck. Its slender chance to qualify for the European championship rests on beating Denmark in Cardiff on Wednesday. It has failed to persuade Juventus to allow Ian

Rush claims he is perfectly fit. Juventus disagrees, and UEFA rules that the verdict of the Juventus doctor is final. Quite right too, but it will be interesting to see if Rush fails to make Juventus's league opener this Sunday.

Welsh suspicions are com-pounded because the other Juventus goal-scorer, Michael Landrup, plays for Denmark against Wales despite a recent injury.

edge. Not for a year has Denour way to school."

By all accounts, Danish fluency in approach has foundered on profligate finishing. No one knows that frustration like

Her European championship almost history now. Defeat in the Soviet Union on Wednesday will finish the French - just as they reckon they've unearthed a true center-forward:

emerged, according to Henri Mi-chel, the national team's manager, as "the goal-scorer France has been looking for."

might have served the prodigy.

### Rain Thwarts Quarterfinal Play in U.S. Tennis Open

NEW YORK - Heavy rain halted play in the U.S. Open tennis

championships here Tuesday. Helena Sukova of Czechoslovakia, the No. 6 seed and a finalist here last year, was a 6-1 first-set winner in a quarterfinal against Claudia Kohde-Kilsch, seeded minth. but the West German was up by 2-1 in the second.

Meanwhile, Stefan Edberg, seeded second, led by 3-2 in the first set of his fourth-rounder with Swedish compatriot Jonas Svensson

By John Feinstein

ineran Past Service

against No. 8 Gabriela Sabatini en's tournament turned serious.

are to pit third-seeded Chris Evert fore turning back Manuela Magers, "Garrison said, against No. 11 Lori McNeil, a 7-6 leeva, 7-5, 6-4.

No. 7 Zina Garrison on Monday: beating West German compatriot top-seeded Steffi Graf against Sylvia Hanika.

But Garrison departed the open

She lost to McNeil, her best friend, after a McNeil forehand Kohde-Kilsch and line calls cracked the tape and just crawled combined to upset Hana Mandli- over the net when Garrison had

left for the fifth set," he said. "To

The other women's quarterfinals bored just short of two hours be- I can't believe the lucky shots she

"After that point, I couldn't see Even Graf struggled a bit before anything, just that shot. I couldn't balls and attacking at every oppor-

> The shot came with Garrison final set. The set had been full of service breaks, and Garrison went up by 4-1 when McNeil doublefaulted on break point. Then she double-faulted to allow McNeil to

break to 4-2. After McNeil held

other double fault.

In between there were wonderful points, both players chasing down tunity. It was only the second tournament meeting between the two, who grew up together in Houston, serving for the match at 6-5 in the practice and travel together and are doubles partners.

It also was the first meeting between two black seeded players in U.S. open history.

From 4-all, Garrison reached 6-5, 40-15 after breaking on yet another double fault. On the first match point McNeil attacked, hitting a gorgeous backhand winner Then came match point two - the netcord, "It hit the net and could have gone either way," McNeil said, "I thought it was over." Instead, it was deuce. McNeil ran out the game and quickly jumped up, 5-McNeil pushed a forehand volley long and double-faulted again. It

was 6-6. McNeil steadied one more time, again taking the net. Garrison, chasing a forehand volley, netted a backhand. Match point three, McNeil. She came in, punched a volley and, when Garrison's return hit the net tape and didn't crawl

over, it was over. The handshake was brief, both excited about being in the quartefin als," McNeil said. "But it's hard." For Garrison it was harder. "I didn't get to play the French or Wimbledon [because of an injury] and now this. It will take me a long time to



### Charitable Brewers Help Blue Jays Maintain Lead

Compiled by Our Staff From Dispatches MILWAUKEE - The streaking fornia. Toronto Blue Jays maintained their lead in the American League East.

The problem was defense, simple execution on offense and our main guy didn't have it," said Tom

BASEBALL ROUNDUP Trebelhorn, Milwankee's manager,

after the Blue Jays' 5-3 victory Monday. "We gave them every run." Reliever Dan Plesac's wild pitch allowed the go-ahead run to score during a three-run eighth inning that enabled Toronto to extend its winning streak to six games and

keep a half-game lead over Detroit. The Blue Jays erased a 3-2 deficit with their outburst off Plesac, who leads the Brewers with 23 saves. Toronto also scored an unearned

run in the seventh on two errors. Plesac walked Nelson Liriano to open the eighth. Garth lorg's double moved Liriano to third. Lou Thornton ran for lorg and Tony Fernanar-United from International dez singled to right, scoring Liniano Schroeder, allowing Thornton to score. Fernandez went to third on Juan Samuel's two-run single another wild pitch and scored on a sacrifice fly by Beniquez.

"We've never seen Plesac be anything less than successful against us," said Toronto's manager, Jimy Williams. "He's a very good pitcher - his numbers indicate that - but he can have a bad day, too. He's

human just like the rest of us." Toronto outfielder George Bell was hit in the face by a first-inning pitch from Bill Wegman. Bell, who with 43 home runs is tied for the major-league lead, left the game with a non-displaced fracture of the tip of his nose; the bone was Press International reported from cracked, but was not moved out of

more, Alan Trammell, who also had two singles, hit a three-run homer that keyed a five-run first that started Detroit's rout of the Orioles.

Tartabull added a bases-empty stints as Yankee manager.

shot as Kansas City downed Cali-

Yankees 9, Red Sox 5: In Boston, Willie Randolph ignited a 17thanks to the generosity of the Mil- hit attack with a two-run homer in the first, and Dave Winfield went 4-for-5 to pace New York. Athletics 2, Rangers 1: In Oak-

land, Alfredo Griffin's two-out single in the ninth scored Tony Phillips from second, helping Dave Stewart improve to 19-9. Stewart, the top winner in the majors, went the dis tance for the sixth time this year. Astros 4, Giants 2: In the Nation-

al League, in Houston, Mike Scott retired the final 26 batters he faced and Glenn Davis broke a seventhinning tie with a home run to reduce San Francisco's Western Division

lead over the Astros to 4½ games.
Pirates 3, Cubs 2: In Chicago,
Bobby Bonilla's two-out, two-run double in the eighth to put Pittsburgh past the Cubs. In the Chicago eighth, reliever Jeff Robinson struck out Leon Durham, Andre Dawson and Rafael Palmeiro on nine straight pitches, all swinging strikes. Robinson became the 11th Natinal League pitcher to accomplish the feat, the first since Bruce

Sutter of the Cubs on Sept. 8, 1977.
Phillies 5, Mets 3: In New York. snapped a seventh-inning tie as Philadelphia beat the Mets and

Dwight Gooden. Reds 3, Dodgers 2: In Cincinnati, Buddy Bell homered on Brian Holton's first pitch of the 13th in-

ning, handing Los Angeles its 10th loss in 11 games. (AP, UP1) ■ Lucchesi Replaces Michael Coach Frank Lucchesi on Tues-

day was named manager of the Cubs for the remainder of the season, replacing Gene Michael, who resigned late Monday, United Chicago. Lucchesi, 59, managed Philadelphia from 1970-72 and Tigers 12, Orioles 4: In Balti- Texas from 1975-77.

The Cubs are 68-68 and in fifth place in the National League East. Michael, hired in June 1986 to replace Jim Frey, said he made his Royals 5, Angels 2: In Anaheim, decision to resign last week. He had California, Frank White hit a been a New York Yankee coach three-run home run and Danny from 1984-86 and had served two

### BLANCPAIN



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Rush to play.

The Danes need his cutting

mark reproduced its thrilling World Cup form, and Preben Elkjaer, the most explorive of forwards on his day, comments: We have looked like a bunch of little lost boys who couldn't find

Auxerre's Eric Cantona has

Too late. Time has overlapped Platini, Giresse and Tigana; gone are the cavaliers whose gifts The Soviets, having won comfortably in Paris last fall, will surely complete the kill - strictly in the sporting sense, we trust.

### (7-0), 3-6, 7-6 (8-6) winner over

seeded Martina Navratilova in tears. Monday was the day the wom-

Evert, the six-time champion, la-

verted break points in the second

and third sets. In the fourth, even

with Connors needing treatment

from a trainer, the old man just ran away to win, 6-7 (7-0), 6-4, 6-4, 6-3.

began playing perhaps the best ten-nis of his life. Serving to put the fourth set into a tie breaker, Becker

traordinary get of a forehand volley

for the ball. Gilbert tunned wild- Conners - who isn't 32 either.

on the opening point and Becker was so surprised he never moved

#### Gilbert Stuns Becker; Connors Gains "it hurt whenever I moved. But this eyed, crushing three straight winis the U.S. Open, and it only comes ners, and the set was his. once a year. I'm 35, and I don't The crowd was in a frenzy, Gil-

NEW YORK - It all seemed so

know how many more years I'll bert in a trance and Becker in a state play here. I would have played toof exhaustion. "I just had nothing simple. The dream quarterfinal matchups that everyone had hoped day on a peg leg." for were about to become reality. Given to eccentric shotmaking, played very long matches all week." Ivan Lendl had won in straight Leconte played a perfect first-set tie sets and so had John McEnroe breaker but lost his serve three times had no answers. In the second game, That was matchup No. I. Jimmy in the second set. He had five uncon-Connors, hobbling on a had foot,

had outloxed Henri Leconte in four sets. All that was left was for Bosis Becker to finish off Brad Gilbert Monday night to create mat-chip No. 2: Becker vs. Cosmors. Becker was up two sets and a service break, leading by 3-1. "I was having an easy time out there," Becker said. "Then I served two double faults and all of a sudden it

all turned around." In what seemed like an instant, Gilbert became the aggressor, hitting winners; Becker was a teenager who looked out of place in the fourth round of the U.S. Open. By the time it was over, Gilbert had ended Becker's grand slam season with a shocking 2-6, 6-7 (7-4), 7-6 (7-4), 7-5, 6-1 victory.

Becker failed to reach the quarterfinals in three of the four grand slams — the exception being the French Open, where he reached the semis on clay, his weakest surface.

"It was just a very difficult year for me," Becker said. "After Gün-ther [Bosch] left me," following the Australian Open in January, "people kept waiting for things to go wrong because I did not have him coaching me anymore...I guess the pressure just got to me." Monday night, Gilbert got to him. Breaking get back to 3-2, Gil-bert was a different player. "The

one break really got me back in it," he said. "Once I won the third-set tie breaker, I really felt like I was on a roll. Then the fans got behind me and that really pumped me up." The fans had come pouring into the grandstand once McEnroe finished off his 6-4, 7-6 (7-2) 6-3 vic-

tory over Andres Comez. Two days after an outburst that cost him \$17,500 and a two-month suspension, his behavior was impeccable and his tennis almost as good. Throughout the tournament,

suuggied with a foot injury. He has what amounts to a blister on the hall a ter on the ball of his right foot.



"For five days it didn't bother Toronto slugger George Bell sustained a broken nose when he for a 3-3 tie. Plesac's 1-0 pitch to

### SCOREBOARD

Monday's Line Scores

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Debreit 189 628 461—12 16 8
Rettlement (22), Rice (12).
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Thurmond (9) and Nobies, Lowey (9); Salitard,
Williamsen (5), Kinnumen (7), O'Conner (7).
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McCitoger (9) and Kannett, Nichols (9).
Morrie, 17-7, L.—Seillord, 2-6, HR2—Detroit,
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(26).

Major League Standings

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Baseball

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( Pison, 64. 3v.—Herika (22), HR.—Milwoutes, Bruck (13), 10.

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Setting (24) 10.

Setting (25), 10.

Set

ATLANTA—Trocks Citt Austin, running, back, to Tompe Bey for an undisclosed 1988 draft choice, Traded Mike Pitts, detensive lineman, to Philadelphia for Gree Brown, defensive end. Welved Alliton Barrsey and Anhony Allen, wide receivers; Wandell Capon and Terrence Anthony, cornerbacies; Glenn Hove, lackle; Amon Brown and Kenneth Jordan, linebackers; Jan Correction, instances.

dan, linebackers; Joe Caravella, defensive tackle; Steve Griffin, running back; Daug tockie; Steve Griffin, runnine bock; Doug Marsh, fight end Tom Perell, nois tockie, and Jinsey? Turner, comerback. Plocad Charlie Brown, wide receiver, and Chris Allier, sucr-ferback, on the did-not-report list. Placed Dan Shorp, fight end, and Andrew Provence, da-femsive Bnemon, on Inlurid reserve. BUFFALO—Walved Jim Haslett, Tony Purtonic, James Seawright and Ken Jolly, (Inebackers; Billy Witt, defensive end; Reg-sile Brussm, wide reactiver; Ricky Partier, run-ning bock; Durwood Requemore, safety, and Ken Jones, tockie. Placed Jerry Buffer, wide receiver, and Kerry Porter, running back, on

receiver, and Kerry Porter, running back, on injured reserve. CHICAGO—Wolved Mike Hartenetine and

sive facide; Scatt Fullhose, punter; Terri Ehrterdit, euerterback; David McCluster and
Marc Losan, running backs, and Gree Meehan and Tern Brawn, wide receivers.

CLEVELAND—Walved Butch Woolfolk,
running back; Bob Gruber and George Lilla,
affansvie linemen; Mice Norseth, auurterback; Gerold Bayless, fight ead; Scatt Nicolas,
linebacker; Terry Greer, wide receiver, and
Jackle Cline, defensive lineman, Placed Terry
Bater and Larry Mason, running backs; Vyto
Kab tight end; Steve Boilitt and Nick Miller,
linebackers; D.D. Hospard, cornerback, and
George Winslow, punter, an injured reserve.

DENVER—Walved Ken Bell and Joe Dudek, running backs; Kyte Ambrase, Walt
Bower and Ray Waodard, defensive linemen; Dolles Camerop and Darren Comeaux.

Merris and David Verter, wide receivers. Jeff Schub linebackers; Gory Schlopone and Placed Gary Ellerson, running back; Dave Worns Jenes, puords: Joe Philibe, defensive Craston, offensive tackie, and Lorenzo Free-

mon, defensive linemort on injured reserve.

HOUSTON—Malved Hubert Ofliver, running back; Jesse Balser, defensive end, and Kenny Johnson, safety.

LA RAIDERS—Walved Johnso Davis, defensive back; Dean Miraidi, Dwisht Wisseler and Steve Wright, offensive linemen; Jeff Reiniso, defensive end; Pat Miller and Ronnie Washington, linebockers, and Eithan Harian and Claris McLemors, running backs, Placed Lester Hayes, carnerback; Steve Beuerieh, quarterback; Chris Woods, wide receiver-tick, etturner; John Gesele, offensive lineman, and Gene Branton, tisht end, on Injured reserve.

LA RAMS—Walved Mille Gurton, full-back; John Williams and Allow Walver, tull-back; John Stields and Hunk Goebel, offensive lineman, and Sheidan Andrus, nose tockle, offensive lineman or Injured reserve.

NY, GIANTS—Walved Clayton Welsensive lineman, and Sheidan Andrus, nose tockle, offensive lineman, and sheidan Andrus, n

MANNI—Trained Not Moore and Stanley Shafeaspeare, wide recolvers Tony Nothan, runnins book; Thomas Strauthers, defansive end; Tim Pidseen and David Marshall, line-backers; Mike Lambrecht, nose tockle; Versice Smith, Dous Marrate and Dan Rosedo, offensive linemam, and Larry Griffin, Donovan Rose and Liffort Hobley, safeties, Placed Andy Liendel and Lien 6, Tane, lilentheless.

Tennis

Jonas Sveneson, Sweden. Peru, 2-6, 6-4, 3-6, 6-2, 6-2.

Fourth Round James Country House James Country (2), 5-46, 4-4, 4-1 John McErroe (3), U.S., def. Andres Con (7), Ecuator, 4-4, 7-6, 7-2), 6-8 Brud Gilbert (12), U.S., def. Baris Back

Fourth Recod Gobriels Sabaties (10), Arpentino, def. Bei-fies Basse (12), West Germany, 1-6, 6-1, 6-1. Chris Event (2), U.S., def. Manuels Malseva (10), Bulgaria, 7-6, 6-4. Pem Shriver (5), U.S., def. Jano Nevelna,

**Football CFL Standings** 

#ESTERN DIVISION

6 3 0 253 143 12

4 3 0 322 221 12

4 6 0 224 323 163

6 2 7 1 222 231 5

Spain, 5-7, 7-4 (7-5), 7-4 (7-3), 7-5.

runging back on injured reserve.

NEW ENGLAND—Waived Clayton Wel-

quarterback; Curits McGriff, defensive line-man, and David Jordan, spard. Placed Perry L. WRIEman and Wayne Hoddin, cornerbacks; Odessa Turner, wide receiver, and Jeff Has-teller, quarterback, on intured reserve. N.Y. JETS—Placed Jerome Poster, defen-sive tackle, on latured reserve. Accessed Don Smith, defensive tackle, from Buffale for a conditional late-round 1986 draft pick. ST. LOUIS—Walved George Swarm running back: John Brann, anders Dav Erren, effect.

back; John Brune, sunter; Ray Brown, offen sive finemen) Eric Swanson and Donald Nor class, wide receivers; Kent Austin, quarte book, Cap Boss, Hight and; Jason Staurovsk bock: Cap Boss, Hattr eng: American owner or licker; Peter Nosa and Ran Manaco, Biseback-ers: Mark Jackson, Greg Hill, Travis Curtis and Dwayne Anderson, defensive backs. SAN DIEGO—Walved Rick Neuhelsel, quer lerback; Bobby Johnson and Anthony Han cock, wide receivers! Mante Bernert, defen sive end; Walter Hartsfray Jackson and Tyron sive end; Watter Harris and Gardner Williams defensive backs; Jeffrey Jackson and Tyrans recan vocation (Swignessure / Jen vocation of the linement of SAN FRANCISCO—Waived Tany Hill wide aceiver; Jim Fahnhorst, Keith Browner and Torn Coustness, linebackers; Carl Monroe receiver; jim Fahnthorst, Keith Browner an Tom Coustness, linebackers; Carl Marra-kick returner; Bob Gostiana, quarterback Raphael Cherry, salety; Michael Durrette suard, and Chyde Glaver and Daus Milkales detends.

defensive linemen, Walved Alex Moyer, Inc backer, and Chuck Thomas, offensive line man, from minor injured reserve. Placed Todd Shell, linebacker; Ken Margerym, wide

receiver, and Jeff Bregel, guard, on injured

Social Irin Hodelesson, creative Internal; Dan Land and Maurics Williams, ronning backs; Bob Nelson and Dan Benkh, nose facilies; Grep Davis, purifier; Stave Hellower, Helliams; Pal Teogram, Insebacker, and Gehe Taylor, wide receiver. Placed Tom McHale, defensive end; Ricky Ecomon and Ray Isom, defensh bucks, Bruce Hill, while receiver, and Quent Wolker, running bock on injured reserve. WASHINGTON—Wolved Cliff Banson EASTERN DIVISION
W L 7 PF PA Pts Ted Charmon defensive ends Ken Coffey
7 3 8 308 226 14 Short Cope and Curtis Jordon selfelles An
7 3 0 286 258 14 Short Cope and Curtis Jordon selfelles An

# waukee Brewers.

### Transition

sive locide: Scott Fulhose, punter; Tom Ehr-

Injurad reserve.

CHICAGO—Worked Mike Hortenetine and Steve Bryan, defensive ends: Maury Bufard, purver Horry! Meachter, detensive tockle; Eric Jeffries, cornerbock; Tim Jessie, runnine bock; Glen Kozlówski, wide receiver; Jay Norvell, finebocker: Ed Tospert, field end, and Jehn Welcischowski, suder, Placed Jim McMahan, quarterbock; Larry Rubens, center, and Tim Wrightman, light end, on Injured reserve.

CINCINNAT:—Wolved R.L. Horris, Sonory Gordon und Daryl Smith, defensive backs; Ron Simpkins, linebocker: Jim Worms, offen-

U.S. Open Results

ASSOCIATION—Fined Hone Mandlikey \$500 for verbal obuse and racket obuse during

receivers. Piaced Neal Olkswicz, linebacker



completed 10 of 15 passes for 103 yards to help Michigan State down Southern California, 27-13, in

the season opener for both Monday night in East Lansing, Michigan, USC, which had a 17-

game winning streak against the Big Ten, committed four fumbles and had three passes picked off.

### What the Big Boys Do

By Russell Baker Greenwich Village. "I'm living here when I asked because I was surprised to find him in Jersey, Sandusky being my idea of the quintes-

sential New Yorker. That is, a man who, if you said "quintessential" to him, would try to bet it at OTB. "When you leave New York, everyplace else is Bridgeport," he always said. Now: "Living in Trenton, San-

dusky? You're working an angle." Angle-working was what had got him to Trenton, he said. Back in Abingdon Square one day, brooding over the increasing expense of New York life, he plucked some trash from the air and read about the Yankees threatening to get out of town unless the city did something nice for them.

That brought it all together in my mind," Sandusky said. "I remembered I'd been reading stories like this for months, maybe years."
He remembered Wall Street, which had threatened to move to New Jersey rather than pay yet another New York tax even though Wall Street was rolling-in-money rich. That new tax, or whatever it was, hadn't been clamped onto Wall Street either, had it?

Then he recalled NBC threatening to move to New Jersey unless Donald Trump got a big sweet money break from the city for building NBC a new place uptown. "And everybody getting richer but me, Sandusky, who can only get poorer and poorer because it looks like Sandusky is soon going to be the last guy in New York who isn't getting excused from taxes,'

I could guess what happened. "So you threatened to move over to Jersey unless City Hall gave you a break." I said.

They were amazed at City Hall when I issued the threat," Sandus-

Apparently they were also touched by Sandusky's brass, for each payroller to whom he issued his threat called on a higher-up boss to come look at a relic of old New York; to wit, a New Yorker who refused to grin and bear it as indignities poured upon him.
"My fodda was like you," one

city worker told Sandusky. "Had

nerve, y know. Gall, chutzpah. Got up on his hind legs and screamed N EW YORK — In Trenton I up on his hind legs and screamed ran into Sandusky, who had when people tried pushin him been my next-door neighbor in around. Real old-time New Yorker. They don't make New Yorkers is what I'm doing here," he said like my fodda anymore. New Yorkers nowadays, you dump on them, they just smile and say, 'Ain't it great to be livin' here where you

> Anyhow, Sandusky was such a singular figure at City Hall that somebody thought the mayor would be amused to look at him.

> the city just discovered three new taxes you should have been paying the last 10 years but didn't because nobody knew they existed, so now we're also soaking you for lines and

Іствеу.

mental man but one who must nev-"I'm afraid, Sandusky, that New York must let you move to Jersey." Since most of north Jersey was

"All those money people rushed make real-estate killings when NBC comes over," he said, "but

"You think the mayor's going to put up with a limousine trip to ecaucus every time they invite him

### The Extractor, the Collector and Beckett

By Carlton Lake

JAKE SCHWARTZ was a dentist who practiced in Brooklyn in the 1920s. He had always had a romantic attachment to books and one day he decided he'd had his attachment to books and the day he detected in that his fill of cavities. After a few exploratory skirmishes else-where he established himself in Bloomsbury, opposite the British Museum, as the "The Ulysses Bookshop." Jake had good taste in literature and a nose for trends.

He also had a good head for the rare book business, which is how he became a kind of literary matchmaker who brought to the altar a Pennsylvania brick manufacturer, the University of Texas and Samuel Beckett, a three-way marriage in which everyone grew richer — except Beckett.

The Ulysses Bookshop eventually gave up the ghost. Jake had a wartime fling with the theater in Hollywood. but he was never far from the rare book and manuscript trail, spending most of his time scouting in England and in France. My first encounter with Jake — by proxy — was in the late 1940s at an auction at the Parke-Bernet galleries. Among other things, I had bought a letter by Paul Verlaine that day and when I left the saleroom, a nondescript little man in loose-fitting clothes followed me. As I think back on him now, he might have stepped out of one of Samuel Beckett's novels. He grabbed my arm, introduced himself and handed me a business card, all in one movement. It took me a minute or so to realize that although the card said "Dr. Jacob Schwartz," this man wasn't Jake, but his brother David, who was Jake's legman, bundle boy, accountant and general United States representative. I learned from David that Jake was the previous owner of the Verlaine letter I had just bought. It wasn't long before I began receiving letters from Jake, sometimes from an address in Paris just across the street from the little hotel on the Rue de l'Université where Joyce had stayed; later, from London and Brighton on stationery imprinted "Dr. Schwartz / First Editions & Manuscripts of Esteemed Authors." His letters boiled down to something not much more subtle than: "If you've got the money, I've got the stuff."

From almost the beginning of Jake's book-dealing, one of his principal customers had been a man named T.E. Hanley, of Bradford, Pennsylvania. Ed Hanley was a brick manufacturer, also into oil and gas, who had once been bitten by a rare book and had never recovered. Dealers knew he couldn't resist anything good and during the Depression and the postwar pre-inflation lean years they essed him to buy whatever they could get their hands on. If he was short of cash, they let him pay in installments; he often was and did. Jake fed to Hanley nearly everything good that came his way. Hanley made monthly payments and whenever he could scrape up some uncommitted cash, he would send Jake an additional check. But Hanley's umpaid balance kept mounting. It reached \$20,000, \$40,000, \$60,000, \$80,000 — and these were 1953 dollars.

In the summer of 1956, Jake began writing to Hanley in characteristically enticing and hyperbolic style about his "Beckett Collection" and artfully described it in a pamphlet he entitled "A Collection of Manuscripts and Authors Association Material of Samuel Beckett." Jake had 80 copies printed "for Private Circulation . . . for Students and Collectors" but really for Hanley. "The writings of Beckett," it said, "belong to no school: they will make one." Of Beckett's unpublished play "Eleutheria" — in Jake's translation, "Mad Zeal for Freedom" - Jake wrote, "His rejections are superior to other dramatists' dream of perfection." Of Beckett's first book, "Whoros-

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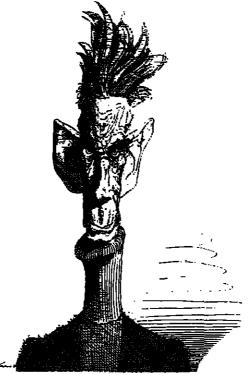
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cope," he wrote: "Two mental operations which interest Mr. Beckett are philosophy and hinacy.

By now, Hanley was so heavily in hock to Jake that he didn't swallow the bait at once but wrote him: "Should you still have the Beckett Collection in another two to three months, I will let you know if I can handle" it. Jake kept the needle in and before long Hanley's resistance collapsed. He rationalized his capitulation by referring to the "Beckett Collection" as an "outside transaction."

But how did Jake manage to get all these Beckett treasures? Well, Beckett had no notion of their potential market value and he found it useful to have a little extra money. Jake, on the other hand, was an expert at separating people from things of that kind - and, as the French put it, under the best conditions. As a former dentist it was only natural that sooner or later he should come to be known as "The Great Extractor"; known also, as Beckett once told me wryly, "for his sparing use of anesthetic." In a letter to Nancy Cunard in May 1956, Beckett wrote, "Doc S. extracted from me £200 worth of mss and 30

Bones at 5 [shillings] apiece. . . . I liked him well enough
— an entertaining ruffian." Ten days later he wrote her: The G[reat] E[xtractor] keeps sending me presents and books. Very generous." Jake sent him a tin of his favorite tea. He sent him a set of the Encyclopaedia Britannica, from which one volume was missing. Beckett responded by sending Jake little gifts. In January 1957, he wrote to Jake, "I have found the typescript of [the play] 'All That Fall'. . . You are welcome to it if it interests you." Naturally it did and so Beckett sent it to him. Later that year Beckett sent him the corrected typescript of "Act Without Words." When Jake offered to pay £10 for it, alone £10. And you're very welcome to it."

And so Jake Schwartz kept pressing Beckett for more inscribed copies, original manuscripts, corrected typescripts and, occasionally, transcriptions of mamscripts.

Beckett wrote to Nancy Cunard: "Schwartz is becoming rather a nuisance, soon he will be sending me his toiletpaper to inscribe."

After a short, unhappy marriage, Ed Hanley had re-mained a bachelor well into middle age. He lived alone, looked after by an elderly English housekeeper he had inherited from his father. As for women, it was a case of once burned, twice shy. But in 1945, in a Buffalo night-club, he had caught the act of an exotic dancer named Tullah. Tullah was half Egyptian, half Hungarian and half Ed Hanley's age. Ed sat through two of her performances that night, then commissioned an artist friend to paint Tullah's portrait. In due course he proposed, and since Tullah's main aim in life had always been, as she freely admitted, to marry a millionaire, she accepted. They were married, and Ed took Tullah back to Bradford, along with her beautiful young sister and former dancing partner, Amy. The three got along famously. But Ed's primary passion centered around his books

and manuscripts and he continued to buy. Well before the end of 1958, his debt to Schwartz -- in spite of the regular monthly payments — was more than \$128,000. He had taken out bank loans from time to time and borrowed money from his long-suffering sister and from the family business, but he just couldn't stop buying. Also, he was beginning to worry about the safety of his collections. They had taken over every room in his house, as well as the stairways, the attic, the basement - even the garage. One day the insurance company came to inspect the

premises. They told Ed they would insure him no longer; the place was a firetrap. Under pressure from Tullah and Amy, Ed made a seven-figure deal in 1958 with the University of Texas. His collections began moving, in large installments, from Bradford to Austin, and the Humanities Research Center acquired one of the world's largest - 155,000 pieces - and finest private libraries of modern British and American books and manuscripts.

Of course, no real collector ever stops collecting, and once the decks were cleared by the big sale to Texas, Hanley kept right on, with the result that by midsummer of 1961, his new tab with Jake ran to more than \$182,000. Finally Tullah convinced Ed that he had to stop buying and the liquidation procedure began all over.

And that was the beginning of our Samuel Beckett collection, which now includes — along with most of the

major correspondences and many of the minor ones, and all of the books in their most desirable states - more than 50 autograph manuscripts and corrected typescripts, to-taling well over 5,000 pages. At the heart of this group are Hanley's manuscripts; however, they are not alone. In the 22 years since then, one other collector in Hanley's class has shown his face in Texas. And through him, as luck would have it, Sam Beckett himself, a warmhearted and erous man, has donated other manuscripts and other books to add further luster to our Schwartz-Hanley golden windfall. But that's another story, one of the kind that makes life in Texas rich indeed, whatever the price of oil.

Carlton Lake, executive curator of the Humanities Research Center at the University of Texas, has just completed a memoir, "Confessions of a Literary Archeologist." He wrote this article for The New York Times Book Review.

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### **PEOPLE**

Ouick Comeback: Dylan Is Big Hit in Jerusalem

Bob Dylan, panned by Israeli critics after a performance in Tel Aviv. redeemed himself before cheering fans in Jerusalem, but the concert came to an abrupt end when the sound system failed in the when the sound system failed in the middle of the first encore. The singer entertained about 9,000 people gathered Monday in a park with a charged delivery of classic hitis, including "Everybody Misst Get Stoned" and "Like a Rolling Stone." And he was more commen nicative than in Tel Aviv. "Here can be found to the sound of the a few songs I didn't play last time and people said they wanted a few songs I didn't play last time and people said they wanted to hear," he said shortly after beginning his show, drawing cheers of appreciation.

Princeton University says that actress Brooke Shields got a solid education and overfulfilled the requirements for her major, even though she did not take any course in mathematics and the hard sciences. University spokesman Justim Harmon said Shields went beyond requirements for her major, taking classes in French language and literature. Shields's college record has come under scrutiny since Life magazine printed a copy of her transcript, showing she was strong transcript, showing she was strong on language courses but short on subjects like math and acience.

Critics have since argued that Princeton should require all sindered and critical and critical argues argued that the raids were in response to the remaining and critical and critical argues argued that the raids were in response to the raid of the raids were in response to the raids were in re

tion herself when she observed, "I p David B. Ortania may be back here myself before too long." The British press learned FUNDION - 120 Seagar also that one of Sarah's dressmakers has designed a maternity ward robe to be ready and waiting.

The Reverend Billy Graham says he has been forced to cancel his first trip to China because he ha State Department and Penttripped over his briefcase in a dark hotel room in Tokyo and broke a limited States was me alice that rib last week. "This is one of the in the escalation of fighting greatest disappointments of my also spiled over tate southern life." he said. The evangelist was in Tokyo for what he had intended as a brief stopover en route to Chias.

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Small Talk: 6

By Barry James International Herald Tribe AMDORRA LA VELLA, Andorra — SEX CX a the map of Europe are meeting in Andorra

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can get dumped on day and night?

"So you're going to move out of New York and go to Jersey," said the mayor. "And just because the landlord is raising your rent and your boss isn't raising your pay and

"Mayor," said Sandusky, "it's no use trying to double-talk me. I'll give it to you straight from the shoulder: New York had better make it financially possible for Sandusky to remain in Greenwich Village, or Sandusky is moving to

The mayor asked a man who wasn't under indictment to look up Sandusky's holdings. Except for a traditional claim to the right to sit on a well-located set of sandstone steps on West Fourth Street in pleasant weather, Sandusky was not a significant New York power. And so the mayor, who is a senti-

ertheless deal with realities, said, already occupied by well-heeled New Yorkers, Sandusky couldn't locate any closer than Trenton.

over and bought up Jersey from Hoboken to Secaucus, planning to they're kidding themselves. New York's never going to let the big ones get away. "Why not?"

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